KEEPING THE BOOKS TIDY

Transforming operating structure and boosting efficiency by 30%.

The client is a leading Dutch company that offers a wide range of life and non-life insurance products.



CHALLENGES

The client was seeking a partner to:



Steer business transformation for guaranteed service norms and regulatory compliance

> Take over portfolio administration and reduce costs

Boost operating performance and client/intermediary satisfaction



Infosys BPM transformed the client's operations via the following steps:

BUSINESS PROCESS TRANSFORMATION

- Managed 6 life insurance books, involving 1.2 million policies and 15,000 pension contracts, via 17 applications and 84 sub-processes
- Deployed 285 full-time resources (FTEs) for BPM and application development, maintenance, and testing services
- Leveraged Global Delivery Model for project execution in onshore and offshore locations
- Enabled guick ramp-ups with flexible staffing to take up ad hoc projects



TECHNOLOGY IMPROVEMENTS

- Implemented process automation and actuarial tools to reduce workflow inefficiency
- Performed predictive analysis on policy surrenders

KNOWLEDGE MANAGEMENT AND TRAINING

- Developed repositories of SOPs and process maps to ensure knowledge retention
- Cross-skilled resources to handle volume fluctuations



BENEFITS

Infosys BPM helped the client in realising the following benefits:

- Delivered cost savings to the tune of almost 60%
- Boosted operational efficiency by 30%

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- Transformed the operating structure into a
 - predictable, variable cost-based model
 - (cost per policy) for sustained competitive edge



