

## Contents

Infosys BPO Limited. . . . .	2
Infosys BPO (Poland) Sp.Z.o.o . . . . .	37
Infosys BPO s.r.o. . . . .	55
McCamish Systems LLC. . . . .	73
Portland Group Pty. Limited . . . . .	.90
Portland Procurement Services Pty. Limited. . . . .	107

# Independent Auditor's Report

To

**The Members of Infosys BPO Limited**

## **Report on the Financial Statements**

We have audited the accompanying financial statements of Infosys BPO Limited ('the Company') which comprise the Balance Sheet as at 31 March 2013, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

## **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31 March 2013;
- (ii) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

**Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
2. As required by section 227(3) of the Act, we report that:
  - a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. in our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956; and
  - e. on the basis of written representations received from the directors as on 31 March 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

**For B S R & Co.**

*Chartered Accountants*

Firm's Registration. No. 101248W

**Natrajh Ramakrishna**

*Partner*

Membership No. 32815

Bangalore

8<sup>th</sup> April, 2013

## ANNEXURE TO THE AUDITORS' REPORT

The Annexure referred to in our report to the members of Infosys BPO Limited ('the Company') for the year ended 31 March 2013. We report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which all fixed assets are verified during the year. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) Fixed assets disposed off during the year were not substantial, and therefore, do not affect the going concern assumption.
- (ii) The Company is a service company, primarily rendering business process management services. Accordingly, it does not hold any physical inventories. Thus, paragraph 4(ii) of the Order is not applicable.
- (iii) The Company has neither granted nor taken any loans, secured or unsecured, to or from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and sale of services. The activities of the Company do not involve purchase of inventory and the sale of goods. We have not observed any major weakness in the internal control system during the course of the audit.
- (v) (a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section.
- (b) In our opinion, and according to the information and explanations given to us, the transactions made in pursuance of contracts and arrangements referred to in (v)(a) above and exceeding the value of Rs 5 lakh with any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) The Company has not accepted any deposits from the public.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and the nature of its business.
- (viii) The Central Government of India has not prescribed the maintenance of cost records under Section 209(1)(d) of the Act for any of the services rendered by the Company.
- (ix) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth tax, Service tax and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of Investor Education and Protection Fund, Customs duty and Excise duty.  
  
According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Income-tax, Employees' State Insurance, Sales-tax, Wealth tax, Service tax and other material statutory dues were in arrears as at 31 March 2013 for a period of more than six months from the date they became payable.
- (b) According to the information and explanations given to us, there are no dues of Sales tax,

Wealth tax and Cess which have not been deposited with the appropriate authorities on account of any dispute. However, according to information and explanations given to us, the following dues of Income tax and Service tax have not been deposited by the Company on account of disputes:

<b>Name of the statute</b>	<b>Nature of dues demanded</b>	<b>Amount demanded (Rs.)</b>	<b>Period to which the amount relates</b>	<b>Forum where dispute is pending</b>
Income Tax Act, 1961	Interest/ Tax Demands	4,502,275	AY 2006-07	Deputy Commissioner Income Tax, Bangalore
Income Tax Act, 1961	Interest/ Tax Demands	179,055*	AY 2010-11	Deputy Commissioner Income Tax, Bangalore
Income Tax Act, 1961	Tax deducted at source	11,912,344**	AY 2009-10	Commissioner of Income Tax(Appeals), Bangalore
Income Tax Act, 1961	Tax deducted at source	8,324,020	AY 2012-13	Assistant Commissioner of Income Tax(TDS), Bangalore
Income Tax Act, 1961	Tax deducted at source	194,910	AY 2011-12	Assistant Commissioner of Income Tax(TDS), Bangalore
Finance Act, 1994	Service tax demands/ Penalties	379,826,474	April 2007 to September 2010	Central Excise Service Tax Appellate Tribunal
Finance Act, 1994	Service tax demands/ Penalties	55,405,040	January 2005 to March 2007	Central Excise Service Tax Appellate Tribunal
Finance Act, 1994	Service tax demands/ Penalties	76,415,315	October 2010 to September 2011	Central Excise Service Tax Appellate Tribunal

\*net of amounts paid Rs 8,890,900

\*\*net of amounts paid of Rs 17,014,316

- (x) The Company does not have any accumulated losses at the end of the financial year and has not incurred cash losses in the financial year and in the immediately preceding financial year.
- (xi) The Company did not have any outstanding dues to any financial institution, banks or debentureholders during the year.
- (xii) The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion and according to the information and explanations given to us, the Company is not a chit fund/ nidhi/ mutual benefit fund/ society.
- (xiv) According to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xvi) The Company did not have any term loans outstanding during the year.
- (xvii) The Company has not raised any funds on short-term basis.
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Act.
- (xix) The Company did not have any outstanding debentures during the year.
- (xx) The Company has not raised any money by public issues during the year.
- (xxi) According to the information and explanations given to us, no material fraud on or by the Company has been noticed or reported during the course of our audit.

*for B S R & Co.*

*Chartered Accountants*

Firm's Registration. No. 101248W

**Natrajh Ramakrishna**

*Partner*

Membership No. 32815

Bangalore

8<sup>th</sup> April 2013

## Infosys BPO Limited

(in ₹)

Balance Sheet as at	Note	March 31, 2013	March 31, 2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	33,82,77,510	33,82,77,510
Reserves and surplus	2.2	1839,13,02,397	1411,38,90,684
		1872,95,79,907	1445,21,68,194
<b>NON-CURRENT LIABILITIES</b>			
Other long-term liabilities	2.3	47,22,66,649	64,39,46,607
		47,22,66,649	64,39,46,607
<b>CURRENT LIABILITIES</b>			
Trade payables		42,98,84,164	3,91,35,385
Other current liabilities	2.4	436,76,81,439	367,41,72,076
Short-term provisions	2.5	46,79,22,108	40,53,60,897
		526,54,87,711	411,86,68,358
		<b>2446,73,34,267</b>	<b>1921,47,83,159</b>
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Tangible assets	2.6	218,19,87,860	233,01,10,804
Intangible assets	2.6	19,03,70,324	19,03,70,324
Capital work-in-progress		1,21,54,846	1,99,41,000
		238,45,13,030	254,04,22,128
Non-current investments	2.7	579,22,30,869	562,77,50,869
Deferred tax assets, net	2.8	31,59,74,636	24,87,62,742
Long-term loans and advances	2.9	87,24,06,365	80,42,82,241
Other non-current assets	2.10	37,93,76,836	31,57,66,640
		735,99,88,706	699,65,62,492
<b>CURRENT ASSETS</b>			
Current investments	2.7	151,36,00,973	20,05,06,473
Trade receivables	2.11	382,26,13,017	264,08,67,908
Cash and cash equivalents	2.12	788,16,36,077	565,82,36,951
Short-term loans and advances	2.13	150,49,82,464	117,81,87,207
		1472,28,32,531	967,77,98,539
		<b>2446,73,34,267</b>	<b>1921,47,83,159</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

As per our report attached  
for B S R & Co.  
Chartered Accountants  
Firm Registration No: 101248W

Natraj Ramakrishna  
Partner  
Membership No. 32815

V. Balakrishnan  
Chairman  
and Director

Gautam Thakkar  
Managing Director and  
Chief Executive Officer

Prof. Jayanth R. Varma  
Director

Chandrashekar Kakal  
Director

Dr. Omkar Goswami  
Director

Abraham Mathews  
Chief Financial Officer

A.G.S. Manikantha  
Company Secretary

Bangalore  
April 8, 2013

(in ₹)

Statement of Profit and Loss for the	Note	Year ended March 31,	
		2013	2012
<b>INCOME</b>			
Revenues from business process management services		1831,33,77,884	1312,41,06,485
Other income	2.14	139,24,12,604	47,22,33,990
		1970,57,90,488	1359,63,40,475
<b>EXPENSES</b>			
Employee benefit expenses	2.15	916,56,85,156	636,35,86,740
Cost of technical sub-contractors	2.15	84,24,08,481	7,53,19,667
Travel expenses	2.15	89,16,94,344	56,58,96,154
Cost of software packages	2.15	30,00,17,955	20,17,20,986
Communication expenses	2.15	33,31,63,910	26,30,08,209
Professional charges	2.15	50,74,04,534	42,36,17,234
Office expenses	2.15	40,74,63,326	33,89,45,942
Power and fuel	2.15	24,28,29,137	19,75,17,680
Insurance charges	2.15	8,58,39,729	8,71,65,444
Rent	2.15	57,11,89,312	43,82,76,358
Depreciation and amortisation expense	2.6	65,01,37,609	49,69,17,227
Other expenses	2.15	16,61,19,620	20,15,56,451
<b>Total expenses</b>		<b>1416,39,53,113</b>	<b>965,35,28,092</b>
<b>PROFIT BEFORE TAX</b>		<b>554,18,37,375</b>	<b>394,28,12,383</b>
Tax expense:	2.16		
Current tax		133,16,37,556	90,88,19,005
Deferred tax		(6,72,11,894)	(1,22,67,959)
		126,44,25,662	89,65,51,046
<b>PROFIT FOR THE YEAR</b>		<b>427,74,11,713</b>	<b>304,62,61,337</b>
<b>EARNINGS PER SHARE</b>			
Equity shares of par value ₹10 each			
Basic		126.45	90.05
Diluted		126.45	90.05
Weighted average number of shares used in computing earnings per share:	2.28		
Basic		3,38,27,751	3,38,27,751
Diluted		3,38,27,751	3,38,27,751
<b>SIGNIFICANT ACCOUNTING POLICIES</b>	1		
<b>NOTES ON ACCOUNTS</b>	2		

As per our report attached

for B S R &amp; Co.

Chartered Accountants

Firm Registration No: 101248W

Natrajh Ramakrishna  
Partner  
Membership No. 32815

V. Balakrishnan  
Chairman and Director

Gautam Thakkar  
Managing Director and  
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Prof. Jayanth R. Varma  
Director

Chandrashekar Kakal  
Director

Dr. Omkar Goswami  
Director

Abraham Mathews  
Chief Financial Officer

A.G.S Manikantha  
Company Secretary

Bangalore  
April 8, 2013



(in ₹)

Cash Flow Statement		Year ended March 31,	
		2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax		554,18,37,375	394,28,12,383
<i>Adjustments to reconcile profit before tax to cash provided by operating activities</i>			
Depreciation		65,01,37,609	49,69,17,227
Interest income		(60,96,16,770)	(60,12,07,528)
Dividend income		(6,79,42,191)	(3,13,13,961)
Non cash item included in other income (refer note 2.3)		(57,57,31,200)	-
Profit on sale of fixed assets		(10,67,447)	(19,82,876)
Effect of exchange differences on translation of foreign currency cash and cash equivalents		1,48,522	69,92,505
Changes in assets and liabilities			
Trade receivables		(118,17,45,109)	(53,41,62,184)
Loans and advances	2.32.1	(49,79,29,013)	2,07,52,113
Other assets	2.32.2	(6,36,10,196)	(7,07,01,032)
Liabilities	2.32.3	110,55,80,366	14,26,35,520
Trade payables	2.32.4	38,84,09,550	94,79,368
Provisions	2.32.5	8,91,58,956	5,56,06,114
		477,76,30,452	343,58,27,649
Income tax paid during the year, net	2.32.6	(130,95,91,422)	(80,87,54,875)
Other receivables from subsidiary		-	-
<b>NET CASH GENERATED BY OPERATING ACTIVITIES</b>		<b>346,80,39,030</b>	<b>262,70,72,774</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of fixed assets and change in capital work-in-progress/advances	2.32.7	(50,29,04,540)	(95,91,79,912)
Proceeds from sale of fixed assets		92,68,393	28,89,978
Interest received	2.32.8	65,87,77,074	54,74,94,473
Dividend received		6,79,42,191	3,13,13,961
Purchase of units in liquid mutual funds		(828,52,99,643)	(504,72,11,345)
Proceeds from sale of units in liquid mutual funds		697,22,05,143	505,26,39,631
Investment in subsidiary	2.32.9	(16,44,80,000)	(242,51,26,750)
Proceeds from repayment of investment in subsidiary	2.32.9	-	-
Loans given to subsidiaries	2.32.10	-	(22,92,713)
Loans repaid by subsidiaries	2.32.10	-	22,92,713
<b>NET CASH GENERATED/(USED) IN INVESTING ACTIVITIES</b>		<b>(124,44,91,382)</b>	<b>(279,71,79,964)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
<b>NET CASH FLOWS FROM FINANCING ACTIVITIES</b>		<b>-</b>	<b>-</b>
Effect of exchange differences on translation of foreign currency cash and cash equivalents		(1,48,522)	(69,92,505)
NET CHANGE IN CASH AND CASH EQUIVALENTS		222,33,99,126	(17,70,99,695)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		565,82,36,951	583,53,36,646
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD*</b>	<b>2.32.11</b>	<b>788,16,36,077</b>	<b>565,82,36,951</b>

\* Cash and cash equivalents aggregating ₹ 788,16,36,077 (₹ 565,82,36,951 as at March 31, 2012) comprises cash on hand amounting to ₹ 87,691 (₹ 90,589 as at March 31, 2012), balances with banks amounting to ₹ 708,15,48,386 (₹ 555,81,46,362 as at March 31, 2012) and deposits with financial institution/body corporate amounting to ₹ 80,00,00,000 (₹ 10,00,00,000 as at March 31, 2012)

This is the Cash Flow Statement referred to in our report of even date.

for B S R & Co.

Chartered Accountants

Firm Registration No: 101248W

Natraj Ramakrishna  
Partner  
Membership No. 32815

V. Balakrishnan  
Chairman and Director

Gautam Thakkar  
Managing Director and  
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Director

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Director

Dr. Omkar Goswami  
Director

Abraham Mathews  
Chief Financial Officer

A.G.S. Manikantha  
Company Secretary

Bangalore  
April 8, 2013

## Schedules to the financial statements year ended March 31, 2013

### Significant accounting policies and notes on accounts

#### Company overview

Infosys BPO Limited ("Infosys BPO" or "the Company") was incorporated as Progeon Limited on April 3, 2002 to provide business process management services to organizations that outsource their business processes. Infosys BPO is a majority owned and controlled subsidiary of Infosys Limited ("Infosys", NASD NM: INFY). The Company helps clients improve their competitive positioning by managing their business processes in addition to providing increased value. The name of the Company was changed from Progeon Limited to Infosys BPO Limited with effect from August 29, 2006.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on an accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956, to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the Company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the Company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for service level agreement ("SLA") and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

#### Revenue recognition

The Company derives its revenues primarily from business process management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as unearned revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the Company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The Company presents revenues, net of service taxes, and value added taxes in its statement of profit and loss.

The Company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the Company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The Company recognizes changes in the estimated amount of obligation for discount using a cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the Company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the Company's right to receive dividend is established.

#### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

#### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortization and impairment. Goodwill, recorded on amalgamation in the nature of purchase is tested periodically for impairment.

#### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the Company. Depreciation on assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the Company for its use. Management estimates the useful life for the various fixed assets as follows:

Buildings	Fifteen years
Computer equipment	Two years
Plant and machinery	Five years
Furniture and fixtures	Five years
Office equipment	Five years

#### 1.7 Retirement benefits to employees

##### 1.7a Gratuity

In accordance with the Payment of Gratuity Act, 1972, Infosys BPO provides for gratuity, a defined benefit retirement plan (the "Gratuity Plan") covering all employees. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's eligible salary and the tenure of employment. Liabilities with regard to the Gratuity Plan are determined by an actuarial valuation, carried out at the period end by an independent actuary using the projected unit credit method, based upon which Company contributes to the Infosys BPO employees Gratuity Fund Trust (the 'Trust'). The trustee administers contributions made to the Trust and invests the corpus with LIC of India.

The Company recognizes the net obligation of the gratuity plan in the balance sheet as an asset or liability, respectively in accordance with Accounting Standard (AS) 15, "Employee Benefits". The discount rate is based on the Government securities yield. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the profit and loss account in the period in which they arise.

##### 1.7b Superannuation

Certain employees of Infosys BPO are eligible for superannuation benefits. The Company contributes ₹ 100 annually for the superannuation benefits of the employees. The Company has no further obligations to the superannuation plan beyond the yearly contribution to the trust fund, the corpus of which is invested with the LIC of India.

##### 1.7c Provident fund

Eligible employees receive benefits from a provident fund, which is a defined contribution plan. Both the employee and the Company make monthly contributions to this provident fund plan equal to a specified percentage of the covered employee's salary. Amounts collected under the provident fund plan are deposited in a Government administered provident fund. The Company has no further obligations under the provident fund plan beyond its monthly contributions.

#### 1.7d Compensated absences

The employees of the Company are entitled to compensated absences which are both accumulating and non-accumulating in nature. The expected cost of accumulating compensated absences is determined by an actuarial valuation based on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. Expense on non-accumulating compensated absences is recognised in the period in which the absences occur.

#### 1.8 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise.

Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account.

Non-monetary assets & non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined.

#### 1.9 Forward contracts and option contracts in foreign currencies

The Company uses forward contracts and options contracts to hedge its exposure to movements in foreign exchange rates. The use of these forward contracts and option contracts reduces the risk or cost to the Company and the Company does not use the forward contracts and option contracts for trading or speculation purposes.

Effective April 1, 2008, the Company adopted Accounting Standard AS 30 "Financial Instruments: Recognition and Measurement", to the extent that the adoption does not conflict with existing mandatory accounting standards and other authoritative pronouncements, Company law and other regulatory requirements.

Forward and options contracts are fair valued at each reporting date. The Company records the mark to market gain or loss on effective hedges in the foreign currency fluctuation reserve until the transactions are complete. On completion, the gain or loss is transferred to the profit and loss account of that period. To designate a forward contract or option contracts as an effective hedge, management objectively evaluates and evidences with appropriate supporting documents at the inception of each contract whether the contract is effective in achieving offsetting cash flows attributable to the hedged risk. In the absence of a designation as an effective hedge, a gain or loss is recognized in the profit and loss account. Currently the hedges undertaken by the Company are all ineffective in nature and the resultant gain or loss consequent to fair valuation is recognised in the Statement of profit and loss at each reporting date.

#### 1.10 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable. Minimum Alternative Tax (MAT) paid in accordance with the tax laws, which gives rise to future economic benefits in the form of adjustment of future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal tax after the tax holiday period and the resultant asset can be measured reliably. Accordingly, it is recognized as an asset in the balance sheet when it is probable that the future economic benefit associated with it will flow to the Company and the asset can be measured reliably. The Company offsets, on a year on year basis, the current tax assets and liabilities, where it has a legally enforceable right and where it intends to settle such assets and liabilities on a net basis.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. Deferred tax assets and deferred tax liabilities have been offset wherever the Company has a legally enforceable right to set off current tax assets against current tax liabilities and where the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority.

### 1.11 Provisions and contingent liability

The Company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation. The provision is measured at the lower of the expected cost of terminating the contract & the expected cost of fulfilling the contract.

### 1.12 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 1.13 Earnings per share

In determining earnings per share, the Company considers the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of basic and dilutive common equivalent shares outstanding during the year, except where the result would be anti-dilutive. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date.

### 1.14 Investments

Trade investments are investments made to enhance the Company's business interests. Investments are either classified as current or long-term based on the management's intention at the time of purchase. Current investments are carried at the lower of cost and fair value, determined on an individual investment basis. Cost for overseas investments comprises the Indian Rupee value of the consideration paid for the investment. Long-term investments are carried at cost and provisions recorded to recognize any diminution, other than temporary, in the carrying value of each investment.

### 1.15 Cash and Cash Equivalents

Cash and cash equivalents comprise cash and cash on deposit with banks and corporations. The Company considers all highly liquid investments with a remaining maturity at the date of purchase of three months or less and that are readily convertible to known amounts of cash to be cash equivalents.

### 1.16 Cash Flow Statement

Cash flows are reported using the Indirect method, whereby profit before tax is adjusted for the effects of transactions of a non - cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, financing and investing activities of the Company are segregated. Cash flows in foreign currency are accounted at average monthly exchange rates that approximate the actual rates of exchange prevailing at the date of the transaction.

### 1.17 Employee stock options

The Company applies the intrinsic value-based method of accounting prescribed by Accounting Research Committee of the Institute of Chartered Accountants of India, Accounting for employee share based payments, to account for its fixed plan stock options. Under this method, compensation expense is recorded on the date of grant only if the current market price of the underlying stock exceeds the exercise price. The options vest on a graded basis; however there is no compensation expense since the grants are made at exercise prices equal to or greater than fair market value, as of the date of the grant.

## 2 NOTES ON ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2013

### 2.1 SHARE CAPITAL

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>AUTHORISED</b>		
Equity shares, ₹10 (₹10) par value	123,37,50,000	123,37,50,000
12,33,75,000 (12,33,75,000) equity shares	123,37,50,000	123,37,50,000
<b>ISSUED, SUBSCRIBED AND PAID UP</b>		
Equity shares, ₹10 (₹10) par value		
3,38,27,751 (3,38,27,751) equity shares fully paid up	33,82,77,510	33,82,77,510
[Of the above, 3,38,22,319 (3,38,22,319) equity shares are held by the holding Company, Infosys Limited]		
	<b>33,82,77,510</b>	<b>33,82,77,510</b>

The Company has only one class of shares referred to as equity shares having a par value ₹10. Each holder of one equity share is entitled to one vote per share.

In the event of liquidation of the Company, the holders of shares shall be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. However, no such preferential amounts exist currently. The amount distributed will be in proportion to the number of equity shares held by the shareholders.

#### Reconciliation of the number of shares outstanding

Particulars	As at	
	March 31, 2013	March 31, 2012
Number of share outstanding at the beginning of the year	3,38,27,751	3,38,27,751
Add: Shares issued during the year	-	-
Number of shares outstanding at the end of the year	3,38,27,751	3,38,27,751

Shares held by shareholders holding more than 5% shares

Name of the shareholder	Number of shares as at		Percentage of total shares	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Infosys Limited	3,38,22,319	3,38,22,319	99.98%	99.98%

There has been no buy-back of shares, issuance of bonus shares or shares issued for consideration other than cash during the last 5 years.

#### Employee stock option plan

Guidance note on "Accounting for employee share based payments" (the guidance note) issued by Institute of Chartered Accountants of India establishes financial accounting and reporting principles for employee share based payment plans. The guidance note applies to employee share based payment plans, the grant date in respect of which falls on or after April 1, 2005.

The Company applies the intrinsic value-based method of accounting to account for its fixed plan stock options. Under this method, compensation expense is recorded on the date of grant only if the current market price of the underlying stock exceeded the exercise price on this date. The options vest on a graded basis; however there is no compensation expense since the grants are made at exercise prices equal to or greater than fair market value, as of the date of the grant.

#### Infosys BPO Employee Stock Option Plan 2002

The Company's 2002 Plan provides for the grant of stock options to employees of the Company and was approved by the Board of Directors and shareholders in June 2002. All options under the 2002 Plan are exercisable for equity shares. The 2002 Plan is administered by a Compensation Committee comprising three members, all of whom are directors of the Company. The 2002 Plan provides for the issue of 52,50,000 equity shares to employees, at an exercise price, which shall not be less than the Fair Market Value ("FMV") on the date of grant. Options may also be issued to employees at exercise prices that are less than the FMV only if specifically approved by the members of the Company in general meeting. Options granted under the 2002 plan vests over 1-6 years.

On March 12, 2007, Infosys Limited purchased 12,19,532 unvested options held by the employees of Infosys BPO Limited for a cash consideration of ₹ 57.87 crore. As at March 31, 2013, nil (March 31, 2012: 4,76,250) options are held by Infosys Limited. Options held by Infosys Limited cannot be exercised due to legal restrictions and will expire in due course. Accordingly these options have not been considered while computing dilutive earnings per share of the Company from the date Infosys Limited owned these options.

Particulars	Year ended March 31, 2013	
	Shares arising out of options	Weighted average exercise prices (in ₹)
Outstanding at the beginning of the period	4,76,250	483.73
Granted during the period	-	-
Forfeitures during the period	4,76,250	483.73
Exercised during the period	-	-
Outstanding at the end of the period	-	-
Exercisable at the end of the period	-	-

Particulars	Year ended March 31, 2012	
	Shares arising out of options	Weighted average exercise prices (in ₹)
Outstanding at the beginning of the period	6,79,250	397.44
Granted during the period	-	-
Forfeitures during the period	2,03,000	195.00
Exercised during the period	-	-
Outstanding at the end of the period	4,76,250	397.44
Exercisable at the end of the period	4,48,750	398.89

The following table summarizes information about stock options as at March 31, 2013 and March 31, 2012

Range of exercise prices (in ₹)	Stock options outstanding at the end of the year		Weighted average remaining contractual life	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
33.12-58.33	-	-	-	-
58.34-77.89	-	-	-	-
77.90-99.20	-	-	-	-
99.21-162.23	-	-	-	-
162.24-195.00	-	-	-	-
195.01-214.00	-	-	-	-
214.01-230.00	-	1,05,000	-	(0.58)
230.01-310.00	-	61,250	-	0.26
310.01-604.00	-	3,10,000	-	0.71
	-	4,76,250	-	0.36

#### Infosys 1999 Employee Stock Option Plan ('1999 Plan')

On March 12, 2007, Infosys Limited purchased 12,19,532 unvested options held by the employees of Infosys BPO Limited for a cash consideration of ₹ 57.87 crore and has swapped 5,18,360 unvested options with 1,51,932 unvested stock options of Infosys. In addition, certain employees were granted additional 4,86,828 Infosys stock options under the Infosys 1999 Employee Stock Option Plan. The Infosys 1999 Employees Stock Option Plan was approved by the Board of Directors and stockholders in June 1999. All options under the 1999 Plan are exercisable for equity shares. The options granted under the 1999 plan vests over 2-6 years.

Particulars	Year ended March 31, 2013	
	Shares arising out of options	Weighted average exercise prices (in ₹)
Outstanding at the beginning of the period	11,684	2,120.95
Granted during the period	-	-
Forfeitures during the period	5,518	2,120.95
Exercised during the period	6,166	2,120.95
Outstanding at the end of the period	-	-
Exercisable at the end of the period	-	-

Particulars	Year ended March 31, 2012	
	Shares arising out of options	Weighted average exercise prices (in ₹)
Outstanding at the beginning of the period	14,961	2,120.95
Granted during the period	-	-
Forfeitures during the period	-	2,120.95
Exercised during the period	3,277	2,120.95
Outstanding at the end of the period	11,684	2,120.95
Exercisable at the end of the period	7,429	2,120.95

The following table summarizes information about stock options as at March 31, 2013 and March 31, 2012:

Range of exercise prices (in ₹)	Stock options outstanding at the end of the year		Weighted average remaining contractual life	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
0- 2120.95	-	11,684	-	0.30
	-	11,684	-	0.30

## 2.2 RESERVES AND SURPLUS

Particulars	As at (in ₹)	
	March 31, 2013	March 31, 2012
Securities premium reserve - Opening balance	25,48,97,789	25,48,97,789
Add: Transferred from Surplus	-	-
Securities premium reserve - Closing balance	25,48,97,789	25,48,97,789
Capital redemption reserve - Opening balance	1,13,94,690	1,13,94,690
Add: Transferred from Surplus	-	-
Capital redemption reserve - Closing balance	1,13,94,690	1,13,94,690
General reserve - Opening balance	1000,00,00,000	1000,00,00,000
Add : Transfer from profit and loss account during the year	-	-
General reserve - Closing balance	1000,00,00,000	1000,00,00,000
Balance in statement of profit and loss - Opening balance	384,75,98,205	80,13,36,868
Add: Net profit after tax transferred from statement of profit and loss	427,74,11,713	304,62,61,337
Less: Amount transferred to General reserve	-	-
Balance in statement of profit and loss - Closing balance	812,50,09,918	384,75,98,205
	<b>1839,13,02,397</b>	<b>1411,38,90,684</b>



**2.3 OTHER LONG-TERM LIABILITIES**

Particulars	As at	
	March 31, 2013	March 31, 2012
Accrued salaries and benefits		
Bonus and incentives	3,22,79,649	3,49,02,225
Earnest money deposit received**	20,92,54,500	2,92,54,500
Contingent consideration payable*	23,07,32,500	57,97,89,882
	<b>47,22,66,649</b>	<b>64,39,46,607</b>

\*On December 4, 2009, Infosys BPO acquired 100% of the voting interests in McCamish Systems LLC (McCamish), a business process solutions provider based in Atlanta, Georgia, in the United States. The business acquisition was concluded by entering into Membership Interest Purchase Agreement for a cash consideration of ₹173 crores and a contingent consideration of ₹67 crores.

The Company has reassessed the contingent consideration payable during the current period, after receiving the revised revenue and net margin projections from McCamish. McCamish has not been able to meet the targets till date for this payment, and as per the revised projections received, it is still not expected to meet the critical future targets, inspite of their acquisition of a business process outsourcing division from the Marsh Inc. Group in the USA. Accordingly, the Company has reduced the liability payable by ₹ 57,57,31,200 with a credit to other income, since it is not considered payable. The liability for contingent consideration payable as at the balance sheet date represents the expected payment to be made by the Company only for the extended payout period.

\*\*Includes dues to subsidiaries & other group companies (refer to note 2.22)

**2.4 OTHER CURRENT LIABILITIES**

Particulars	As at	
	March 31, 2013	March 31, 2012
Accrued salaries and benefits		
Salaries	47,07,27,190	32,47,02,527
Bonus and incentives	106,14,18,291	85,45,65,084
Other liabilities		
Provision for expenses*	247,14,12,009	199,18,35,862
Retention money payable	7,27,96,773	8,08,16,534
Withholding and other taxes	11,77,52,030	62,32,804
Other payables*	7,37,47,217	3,69,66,702
Mark to market loss on forward contracts	-	15,14,86,359
Advances received from customers	26,75,516	1,52,14,893
Unearned revenue	9,71,52,413	4,98,01,993
Contingent consideration payable	-	16,25,49,318
	<b>436,76,81,439</b>	<b>367,41,72,076</b>

\*Includes dues to subsidiaries & other group companies (refer to note 2.22)

**2.5 SHORT-TERM PROVISIONS**

Particulars	As at	
	March 31, 2013	March 31, 2012
Provision for employee benefits		
Unavailed leave	37,08,73,452	29,60,26,987
Others		
Provision for		
Income taxes	2,34,93,319	5,00,91,064
SLA compliance	7,35,55,337	5,92,42,846
	<b>46,79,22,108</b>	<b>40,53,60,897</b>

## Provision for SLA compliance

The provision for service level agreement compliance is based on estimates made by the management for on going contracts. In accordance with paragraphs 66 and 67 of the Accounting Standard 29 (Provisions, contingent liabilities and contingent assets) the movement in provision for service level agreement is given below:

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Balance at the beginning of the year	5,92,42,846	5,03,86,611
Additional provision made during the year	6,24,16,550	8,90,46,607
Provisions used during the year	27,02,693	2,20,96,984
Unused amount reversed during the year	4,54,01,366	5,80,93,388
Balance at the end of the year	<b>7,35,55,337</b>	<b>5,92,42,846</b>

Management believes that the aforesaid provision will be utilised within a year.

## 2.6 FIXED ASSETS

(in ₹)

Particulars	Original cost				Depreciation and amortization				Net book value	
	Cost as at April 01, 2012	Additions during the year	Deletions during the year	Cost as at March 31, 2013	As at April 01, 2012	Charge for the year	Deletions during the year	As at March 31, 2013	As at March 31, 2013	As at March 31, 2012
<b>Tangible assets:</b>										
Land - Leasehold	11,55,00,000	-	-	11,55,00,000	40,75,239	11,93,790	-	52,69,029	11,02,30,971	11,14,24,761
Buildings	139,28,09,316	7,07,20,199	81,98,063	145,53,31,452	19,91,71,769	9,74,40,226	5,44,518	29,60,67,477	115,92,63,975	119,36,37,547
Leasehold improvements	47,14,16,135	7,85,31,054	39,936	54,99,07,253	31,94,65,146	6,36,83,842	39,936	38,31,09,052	16,67,98,201	15,19,50,989
Office equipment	115,59,22,978	5,41,93,594	7,63,335	120,93,53,237	76,03,83,930	17,47,30,753	2,67,825	93,48,46,858	27,45,06,379	39,55,39,048
Plant and machinery	17,95,57,403	4,02,46,677	-	21,98,04,080	94,50,126	4,96,26,662	-	5,90,76,788	16,07,27,292	17,01,07,277
Computer equipment	120,09,75,020	22,46,19,000	3,93,84,248	138,62,09,772	100,35,09,298	20,32,92,350	3,93,60,225	116,74,41,423	21,87,68,349	19,74,65,722
Furniture and fixtures	48,05,91,391	4,19,05,087	17,94,444	52,07,02,034	37,06,05,931	6,01,69,986	17,66,576	42,90,09,341	9,16,92,693	10,99,85,460
	499,67,72,243	51,02,15,611	5,01,80,026	545,68,07,828	266,66,61,439	65,01,37,609	4,19,79,080	327,48,19,968	218,19,87,860	233,01,10,804
<b>Intangible assets:</b>										
Goodwill	19,03,70,324	-	-	19,03,70,324	-	-	-	-	19,03,70,324	19,03,70,324
	19,03,70,324	-	-	19,03,70,324	-	-	-	-	19,03,70,324	19,03,70,324
<b>Total</b>	<b>518,71,42,567</b>	<b>51,02,15,611</b>	<b>5,01,80,026</b>	<b>564,71,78,152</b>	<b>266,66,61,439</b>	<b>65,01,37,609</b>	<b>4,19,79,080</b>	<b>327,48,19,968</b>	<b>237,23,58,184</b>	<b>252,04,81,128</b>
Previous year	405,90,29,754	121,88,68,113	9,07,55,300	518,71,42,567	225,95,92,410	49,69,17,227	8,98,48,198	266,66,61,439	252,04,81,128	

## 2.7 INVESTMENTS

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Non current investments – at cost</b>		
<b>Trade (unquoted)</b>		
Investments in equity of subsidiaries		
Infosys BPO s.r.o, Czech Republic	3,49,78,993	3,49,78,993
Infosys BPO Poland Sp Z o o, 5,000 (5,000) equity shares of PLN 500 each, fully paid	58,68,81,768	58,68,81,768
Portland Group Pty Limited, 17,45,00,000 (17,45,00,000) equity share of AUD 1 each, fully pai	211,05,81,750	211,05,81,750
McCamish Systems LLC	305,97,88,358	289,53,08,358
	<b>579,22,30,869</b>	<b>562,77,50,869</b>
<b>Current investments – at the lower of cost and fair value</b>		
<b>Investment in mutual funds, non-trade (unquoted)</b>		
Investment in liquid mutual fund units	151,36,00,973	20,05,06,473
	<b>151,36,00,973</b>	<b>20,05,06,473</b>
Aggregate amount of unquoted investments	<b>730,58,31,842</b>	<b>582,82,57,342</b>

On January 4, 2012, Infosys BPO acquired 100% of the voting interests in Portland Group Pty Ltd a strategic sourcing and category management services provider based in Sydney, Australia. The business acquisition was conducted by entering into definitive share sale agreement for a cash consideration of ₹211 crores (AUD 36 million).

Details of investment in liquid mutual funds as at March 31, 2013 and March 31, 2012 is as follows:

Particulars	No. of units as at		Amount (in ₹)	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Birla Sun Life AMC Ltd -Liquid Plus	2,27,946	-	2,28,59,227	-
ICICI prudencial-P liquid plus	46,77,205	-	46,81,63,489	-
TATA Asset Management Ltd- Liquid Plus	1,83,682	-	20,47,16,827	-
Reliance Mutual Fund- Liquid Plus	3,34,060	-	33,42,30,589	-
Kotak Mutual Fund- Liquid Plus	1,88,131	-	23,00,49,035	-
Templeton Mutual Fund- Liquid Plus	-	2,00,372	-	20,05,06,473
Religare Mutual Fund- Liquid Plus	2,53,382	-	25,35,81,806	-
	<b>58,64,406</b>	<b>2,00,372</b>	<b>151,36,00,973</b>	<b>20,05,06,473</b>

## 2.8 DEFERRED TAX ASSETS, NET

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Deferred tax assets</b>		
Fixed assets	19,07,64,310	17,26,33,910
Unavailed leave	9,22,87,143	6,23,73,943
Trade receivables	52,55,483	54,45,683
Others	2,76,67,700	83,09,206
	<b>31,59,74,636</b>	<b>24,87,62,742</b>

## 2.9 LONG-TERM LOANS AND ADVANCES

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Unsecured considered good</b>		
Capital advances	11,67,577	63,73,026
Other loans and advances		
Prepaid expenses	1,80,80,648	-
Rental deposits*	33,49,54,465	17,87,69,981
Electricity and other deposits	2,32,58,810	72,99,220
MAT credit entitlement	14,88,40,547	38,78,61,534
Advance income taxes	34,61,04,318	22,39,78,480
	<b>87,24,06,365</b>	<b>80,42,82,241</b>

\*Includes deposits from holding company (refer to note 2.22)

**2.10 OTHER NON-CURRENT ASSETS**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Others		
Restricted deposits (refer note 2.29)	37,92,68,992	30,38,63,714
Advance to gratuity trust (refer note 2.24)	1,07,844	1,19,02,926
	<b>37,93,76,836</b>	<b>31,57,66,640</b>

**2.11 TRADE RECEIVABLES**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Debt outstanding for a period exceeding six months		
Unsecured		
Considered doubtful	1,48,29,653	1,49,39,901
Other debts		
Unsecured		
Considered good*	382,26,13,017	264,08,67,908
Considered doubtful	8,50,545	67,84,522
	<b>383,82,93,215</b>	<b>266,25,92,331</b>
Less: Provision for doubtful debts	1,56,80,198	2,17,24,423
	<b>382,26,13,017</b>	<b>264,08,67,908</b>

\*Includes dues from subsidiaries (refer to note 2.22)

Provision for doubtful debts

Periodically, the Company evaluates all customer dues for collectability. The need for provisions is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer from the invoice date, as at the Balance Sheet date. The Company pursues the recovery of the dues, in part or full.

**2.12 CASH AND CASH EQUIVALENTS**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Cash on hand	87,691	90,589
Balances with bank		
In current and deposit accounts	708,15,48,386	555,81,46,362
Others		
Deposit with body corporate/financial institutions	80,00,00,000	10,00,00,000
	<b>788,16,36,077</b>	<b>565,82,36,951</b>

The deposits maintained by the Company with banks comprise of time deposits, which can be withdrawn by the Company at any point without prior notice or penalty on the principal portion.

The details of balances with banks as at March 31, 2013 and March 31, 2012 are as follows :

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>In current accounts</b>		
Bank of America, California, USA	14,16,28,165	5,89,35,213
Bank of America, California- Trust account, USA	2,71,450	2,54,400
Citibank, India	5,26,484	3,96,652
Citi Bank, South Africa	19,29,644	-
Citi Bank, Costa Rica	1,18,73,754	-
Deutsche Bank, India	25,91,464	1,33,01,562
Deutsche Bank- EEFC (Euro account)	69,734	36,26,701
Deutsche Bank- EEFC (UK Pound Sterling account)	-	20,40,654
Deutsche Bank- EEFC (U.S. Dollar account)	30,97,696	73,57,516
Deutsche Bank, Netherland	1,09,57,203	-
Deutsche Bank, London, UK	18,86,424	59,22,492
Deutsche Bank, Philippines	3,70,71,799	3,03,81,792
ICICI Bank, India	2,11,77,080	1,90,77,185
ICICI Bank- EEFC (Euro account)	1,86,17,005	35,35,092
ICICI Bank- EEFC (UK Pound Sterling account)	5,75,11,901	1,46,74,222
ICICI Bank- EEFC (U.S. Dollar account)	4,40,81,260	17,64,39,122
ICICI Bank, London, UK	-	1,72,30,789
PNC Bank, New Jersey, USA	2,71,450	2,54,400
Royal Bank of Canada, Ontario, Canada	27,96,567	44,52,200
State Bank of India, India	2,66,306	2,43,370
	<b>35,66,25,386</b>	<b>35,81,23,362</b>
<b>In deposit accounts</b>		
Axis Bank	60,00,00,000	60,00,00,000
Canara Bank	80,00,00,000	80,00,00,000
Central Bank of India	-	52,00,00,000
Corporation Bank	80,00,00,000	-
ICICI Bank	98,00,00,000	50,00,00,000
IDBI Bank	-	30,00,00,000
Kotak Mahindra Bank	80,00,00,000	80,00,00,000
Oriental Bank of Commerce	74,00,00,000	14,00,00,000
Punjab National Bank	-	28,50,00,000
State Bank of Hyderabad	-	80,00,00,000
State Bank of India	23,000	23,000
South Indian Bank	40,50,00,000	35,50,00,000
Union Bank	80,00,00,000	-
Vijaya Bank	79,99,00,000	-
Yes Bank	-	10,00,00,000
	<b>672,49,23,000</b>	<b>520,00,23,000</b>
<b>Other deposits with body corporate/financial institutions</b>		
HDFC Limited	80,00,00,000	10,00,00,000
	<b>80,00,00,000</b>	<b>10,00,00,000</b>
	<b>788,15,48,386</b>	<b>565,81,46,362</b>

**2.13 SHORT-TERM LOANS AND ADVANCES**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Unsecured, considered good		
Prepaid expenses	4,90,37,926	2,21,90,968
Advances for goods and services	11,67,36,532	14,51,70,401
Withholding and other taxes receivable	26,39,10,445	19,10,03,175
	42,96,84,903	35,83,64,544
Unbilled revenue*	23,95,69,481	22,19,91,120
Interest accrued but not due	6,39,13,393	11,30,73,697
Loans and advances to employees	18,33,53,038	14,95,97,145
Rental deposits	13,11,53,719	8,60,54,777
Electricity and other deposits	83,34,885	82,88,195
Mark to market gain on forward contracts	12,49,52,225	-
MAT credit entitlement	22,55,87,670	15,73,36,400
Loans and advances to group companies*	9,84,33,150	8,34,81,329
	150,49,82,464	117,81,87,207
Unsecured, considered doubtful		
Loans and advances to employees	65,98,881	26,93,311
	151,15,81,345	118,08,80,518
Less: Provision for doubtful loans and advances	65,98,881	26,93,311
	<b>150,49,82,464</b>	<b>117,81,87,207</b>

\*Includes dues from subsidiaries & other group companies (refer to note 2.22)

**2.14 OTHER INCOME**

Particulars	Year ended March 31,	
	2013	2012
Interest received on deposits with bank and others	60,96,16,770	60,12,07,528
Dividend received on investment in mutual fund units	6,79,42,191	3,13,13,961
Miscellaneous income, net (refer note 2.3)	71,35,09,093	5,34,05,489
Profit on sale of fixed assets	10,67,447	19,82,876
Gains/(losses) on foreign currency, net	2,77,103	(21,56,75,864)
	<b>139,24,12,604</b>	<b>47,22,33,990</b>

**2.15 EXPENSES**

Particulars	Year ended March 31,	
	2013	2012
<i>Employee benefit expenses</i>		
Salaries and bonus including overseas staff expenses	866,80,87,084	599,52,71,750
Staff welfare	9,06,49,303	5,84,63,241
Contribution to provident and other funds	40,69,48,769	30,98,51,749
	<b>916,56,85,156</b>	<b>636,35,86,740</b>
<i>Cost of technical sub-contractors</i>		
Consultancy charges	84,24,08,481	7,53,19,667
	<b>84,24,08,481</b>	<b>7,53,19,667</b>
<i>Travel expenses</i>		
Overseas travel expenses	64,60,29,989	41,63,34,570
Traveling expenses	24,56,64,355	14,95,61,584
	<b>89,16,94,344</b>	<b>56,58,96,154</b>
<i>Cost of software packages</i>		
Cost of software for own use	30,00,17,955	20,17,20,986
	<b>30,00,17,955</b>	<b>20,17,20,986</b>
<i>Communication expenses</i>		
Communication expenses	33,31,63,910	26,30,08,209
	<b>33,31,63,910</b>	<b>26,30,08,209</b>
<i>Professional charges</i>		
Legal and professional	33,99,44,255	29,70,77,335
Recruitment and training	16,43,10,279	12,38,99,899
Auditor's remuneration		
Statutory audit fees	31,50,000	26,40,000
	<b>50,74,04,534</b>	<b>42,36,17,234</b>
<i>Office expenses</i>		
Computer maintenance	2,20,16,672	1,88,98,184
Printing and stationery	1,93,57,986	2,13,79,187
Office maintenance	36,60,88,668	29,86,68,571
	<b>40,74,63,326</b>	<b>33,89,45,942</b>
<i>Power and fuel</i>		
Power and fuel	24,28,29,137	19,75,17,680
	<b>24,28,29,137</b>	<b>19,75,17,680</b>
<i>Insurance charges</i>		
Insurance charges	8,58,39,729	8,71,65,444
	<b>8,58,39,729</b>	<b>8,71,65,444</b>
<i>Rent</i>		
Rent (refer note 2.17)	57,11,89,312	43,82,76,358
	<b>57,11,89,312</b>	<b>43,82,76,358</b>



Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<i>Other expenses</i>		
Consumables	1,86,57,355	1,25,34,406
Brand building and advertisement	6,54,31,573	5,63,01,672
Marketing expenses	2,20,51,585	1,54,10,703
Rates and taxes	2,61,86,813	7,02,40,845
Donations	1,65,280	-
Bank charges and commission	55,16,943	41,47,383
Postage and courier	49,38,842	46,24,914
Provision for doubtful debts	(58,68,559)	96,19,556
Provision for doubtful loans and advances	38,99,210	1,48,01,572
Professional membership and seminar participation fees	1,44,00,190	89,10,417
Other miscellaneous expenses	1,07,40,388	49,64,983
	<b>16,61,19,620</b>	<b>20,15,56,451</b>

## 2.16 TAX EXPENSE

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Current tax		
Income taxes	116,08,67,839	82,34,93,398
MAT credit utilised	17,07,69,717	8,53,25,607
Deferred taxes	(6,72,11,894)	(1,22,67,959)
	<b>126,44,25,662</b>	<b>89,65,51,046</b>

### Income taxes

The provision for taxation includes tax liabilities in India on the Company's global income as reduced by exempt incomes and any tax liabilities arising overseas on income sourced from those countries. Infosys BPO operations are conducted through Software Technology Parks ('STPs') and Special Economic Zones ('SEZs'). Income from STPs were tax exempt till March 31, 2011. Income from SEZs is fully tax exempt for the first 5 years, 50% exempt for the next 5 years and 50% exempt for another 5 years subject to fulfilling certain conditions. In the current year, the Company calculated its tax liability under normal provisions of the Income Tax Act and utilized the brought forward MAT Credit. During the year ended 31 March 2013, the Company has provided ₹ 0.52crores as additional income tax provision and ₹ 4.45 crores as additional MAT credit entitlement for earlier years (during the year ended 31 March 2012, the Company has provided ₹ 1.38 crores as additional provision for tax and ₹ 7.84 crores as additional MAT credit entitlement for earlier years).

## 2.17 LEASES

Obligations on long-term, non-cancellable operating leases

The lease rentals charged during the year and maximum obligations on long-term non-cancellable operating leases payable as per the rentals stated in the respective agreements are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Lease rentals charged during the year	57,11,89,312	43,82,76,358

  

Lease obligations	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Within one year of the balance sheet date	43,38,64,686	8,23,09,626
Due in a period between one year and five years	108,50,61,359	4,55,43,435
Later than five years	49,45,40,156	-

The Company has entered into non-cancellable operating lease arrangements for premises with Infosys Limited, DLF and TRIL Infopark Limited. The existing operating lease arrangements extend for periods between 36 months and 72 months from their respective dates of inception.

**2.18 Contingent liabilities and commitments (to the extent not provided for)**

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Contingent :</b>		
Estimated amount of unexecuted capital contracts (net of advance and deposits)	9,55,07,837	19,85,89,590
Claims against the Company not acknowledged as debts	12,75,55,625	5,32,28,478
<b>Commitments:</b>		
Forward contracts outstanding		
USD/INR	32,000,000	46,000,000
(Equivalent approximate in ₹)	(173,72,80,000)	(234,04,80,000)
GBP/USD	-	2,000,000
(Equivalent approximate in ₹)	-	(16,29,20,000)
GBP/INR	10,250,000	-
(Equivalent approximate in ₹)	(84,28,57,500)	-

As at the Balance Sheet date, the Company's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is ₹Nil (₹Nil as at March 31, 2012).

The foreign exchange forward and option contracts mature between 1 to 12 months. The table below analyzes the derivative financial instruments into relevant maturity groupings based on the remaining period as of the balance sheet date:

Particulars	As at	
	March 31, 2013	March 31, 2012
Not later than one month	33,31,22,500	25,44,65,000
Later than one month and not later than three months	68,68,02,500	82,42,95,000
Later than three months and not later than one year	156,02,12,500	142,46,40,000
	258,01,37,500	250,34,00,000

The Company recognized a loss on derivative financial instruments of ₹ 8,89,65,584 and ₹35,40,42,473 during the year ended March 31, 2013 and March 31, 2012, respectively, which is included in other income.

**2.19 Quantitative details**

The Company is primarily engaged in providing business process management services. The sale of such services cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

**2.20 Imports (valued on the cost, insurance and freight basis)**

Particulars	Year ended March 31,	
	2013	2012
Capital goods	8,37,02,263	18,95,53,557

**2.21 Earnings and expenditures in foreign currency**

Particulars	Year ended March 31,	
	2013	2012
<b>Earnings in foreign currency</b>		
Business process management services	1356,23,69,842	1198,56,13,027
	<b>1356,23,69,842</b>	<b>1198,56,13,027</b>
<b>Expenditure in foreign currency</b>		
Salary, legal and professional	245,09,82,239	145,44,83,224
Overseas travel	54,89,98,163	31,03,58,861
Bank charges, consultancy and others	86,47,47,652	84,05,47,478
Communication	17,79,91,031	14,06,28,522
	<b>404,27,19,085</b>	<b>274,60,18,085</b>

## 2.22 Related party transactions

List of related parties:

Name of the related party		Holding as at	
		March 31, 2013	March 31, 2012
Infosys Limited	India	Holding Company	Holding Company
Infosys BPO s.r.o	Czech Republic	100%	100%
Infosys BPO Poland Sp.z.o.o	Poland	100%	100%
McCamish Systems LLC	United States	100%	100%
Portland Group Pty Ltd	Australia	100%	100%
Infosys Consulting Inc*	United States		
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*	Australia		
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*	Mexico		
Infosys Technologies (China) Co. Limited ( "Infosys China") *	China		
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brasil")*	Brazil		
Infosys Public Services, Inc.*	U.S.A		
Infosys Consulting India Limited#	India		

\* Wholly owned subsidiaries of Infosys Limited i.e. fellow subsidiaries.

# Wholly owned subsidiary of Infosys Consulting Inc

Effective January 2012, Infosys Consulting Inc., was merged with Infosys Limited.

On February 9, 2012, Infosys Consulting India Limited filed a petition in the High Court of Karnataka for its merger with Infosys Limited.

### List of key management personnel

Name of the related party	Designation
V. Balakrishnan*	Chairman and Director
T. V. Mohandas Pai**	Chairman and Director
D. Swaminathan###	Managing Director and Chief Executive Officer
Gautam Thakkar####	Chief Executive
S. D. Shibulal***	Director
Prof. Jayanth R. Varma	Director
Sridar A. Iyengar****	Director
B. G. Srinivas***	Director
Eric S. Paternoster***	Director
Chandrashekar Kakal#	Director
Dr. Omkar Goswami##	Director

\*Appointed as Chairman and Director effective June 11, 2011

\*\* Resigned as Chairman and Director effective June 11, 2011

\*\*\* Resigned as Director effective September 30, 2011

# Appointed as Director effective October 1, 2011

\*\*\*\* Retired as Director effective August 13, 2012

## Appointed as Director effective August 13, 2012

### Retired as Managing Director and Chief Executive Officer effective March 31, 2013

#### Appointed as Managing Director and Chief Executive Officer effective April 1, 2013

The details of the related party transactions entered into by the Company, for the year ended March 31, 2013 and March 31, 2012 are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Capital transactions:</b>		
<b>Financing transactions</b>		
McCamish Systems LLC	16,44,80,000	-
<b>Loans</b>		
McCamish Systems LLC	-	11,20,78,361
	16,44,80,000	11,20,78,361
<b>Revenue transactions:</b>		
Purchase of services		
Infosys Limited	38,62,82,594	38,53,749
Portland Group PTY Limited	6,15,57,186	-
Infosys Mexico	-	50,72,204
Infosys Consulting Inc	-	43,18,928
McCamish Systems LLC	18,05,052	1,11,34,636
Infosys Poland	5,77,04,278	4,40,34,353
	50,73,49,110	6,84,13,870
Purchase of shared services including facilities and personnel		
Infosys Limited	38,91,73,220	57,64,77,252
Infosys BPO s.r.o	-	1,90,760
Infosys BPO Poland Sp.z.o.o	-	3,21,407
McCamish Systems LLC	5,48,883	73,50,067
Infosys Australia	-	27,55,982
Infosys Mexico	-	2,92,196
Infosys China	-	16,03,855
Infosys Brasil	-	11,97,138
Portland Group Pty Ltd	-	1,16,40,524
	38,97,22,103	60,18,29,181
Interest income		
McCamish Systems LLC	-	22,46,888
	-	22,46,888
Sale of services		
Infosys Limited	117,78,17,960	-
McCamish Systems LLC	36,11,74,991	18,11,20,150
Portland Group Pty Ltd	4,97,40,995	-
	158,87,33,946	18,11,20,150
Sale of shared services including facilities and personnel		
Infosys Limited	71,55,20,998	129,85,23,662
Infosys BPO s.r.o	-	13,24,091
Infosys BPO Poland Sp.z.o.o	-	5,18,614
McCamish Systems LLC	-	7,89,038
Infosys Australia	-	66,01,442
Infosys Mexico	-	4,27,349
Infosys China	-	16,84,103
Infosys Brasil	-	19,36,548
Infosys Consulting India Limited	-	40,63,654
	71,55,20,998	131,58,68,501

The Company has received certain managerial services from Mr. V. Balakrishnan, Mr. S. D. Shibulal, Mr.B.G.Srinivas and Mr. T. V. Mohandas Pai, directors of the Company who are also directors of Infosys Limited, at no cost.

Infosys Limited, the parent Company has issued performance guarantees to certain clients for the Company's executed contracts.

Infosys BPO Limited guarantees the performance of certain contracts entered into by its subsidiaries.

Effective April 1, 2012, pursuant to the changes in the Finance Act 2012 the arrangements with Infosys Limited have been amended, consequent to which current period numbers are not comparable to those of the previous period.

Details of amounts due to or due from related parties as at March 31, 2013 and March 31, 2012:

Particulars	(in ₹)	
	As at,	
	March 31, 2013	March 31, 2012
<b>Trade receivables</b>		
Infosys Limited	68,61,45,520	-
Infosys BPO Poland Sp.z.o.o	-	(318)
McCamish Systems LLC	49,75,136	2,83,26,809
Portland Group Pty Ltd	56,74,553	-
	<u>69,67,95,209</u>	<u>2,83,26,491</u>
<b>Other receivables</b>		
Infosys Limited	9,84,33,150	8,33,76,783
Infosys Australia	-	94,678
	<u>9,84,33,150</u>	<u>8,34,71,461</u>
<b>Unbilled revenues</b>		
Infosys Limited	<u>43,40,660</u>	<u>-</u>
<b>Trade payables</b>		
Infosys Limited	38,86,26,038	-
Infosys BPO Poland Sp.z.o.o	1,30,07,527	3,54,19,268
Portland Group Pty Ltd	1,72,26,846	-
	<u>41,88,60,411</u>	<u>3,54,19,268</u>
<b>Other payables</b>		
Infosys Limited	6,09,77,162	1,29,73,714
Portland Group Pty Ltd	-	1,15,51,015
	<u>6,09,77,162</u>	<u>2,45,24,729</u>
<b>Deposit given for shared services</b>		
Infosys Limited	<u>26,89,00,000</u>	<u>6,89,00,000</u>
<b>Deposit received for shared services</b>		
Infosys Limited	<u>20,92,54,500</u>	<u>2,92,54,500</u>

Particulars of remuneration and other benefits paid to Managing Director during the year ended March 31, 2013 and March 31, 2012, are given below:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Salary and other allowances	70,33,562	1,62,24,612
Contribution to provident and other funds	2,61,144	2,55,379
Performance incentives	89,56,132	93,65,622
	<u>1,62,50,838</u>	<u>2,58,45,613</u>

Managerial remuneration paid to non-whole time directors

Particulars of remuneration and other benefits paid to non-whole time directors during the year ended March 31, 2013 and 2012 are given below:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Sitting fees	1,20,000	1,20,000
Commission	24,00,000	24,00,000
	<u>25,20,000</u>	<u>25,20,000</u>

Computation of net profit in accordance with Section 349 of the Companies Act, 1956 and calculation of commission payable to non whole time directors.

	(in ₹)	
	<b>Year ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net profit after tax from ordinary activities	427,74,11,713	304,62,61,337
Add:		
1. Whole time director's remuneration	1,62,50,838	2,58,45,613
2. Director's sitting fee	1,20,000	1,20,000
3. Commission to non whole time directors	24,00,000	24,00,000
4. Depreciation as per books of account	65,01,37,609	49,69,17,227
5. Provision for doubtful debts	(58,68,559)	96,19,556
6. Provision for doubtful loans and advances	38,99,210	1,48,01,572
5. Provision for taxation	126,44,25,662	89,65,51,046
	<b>620,87,76,473</b>	<b>449,25,16,351</b>
Less:		
1. Depreciation as envisaged under Section 350 of the Companies Act, 1956*	65,01,37,609	49,69,17,227
2. Carried forward losses for previous years as computed under Section 349 of the Companies Act, 1956	-	-
2. Net profit on which commission is payable	555,86,38,864	399,55,99,124
3. Commission payable to non whole time directors:	-	-
4. Maximum allowed as per the Companies Act, 1956 at 1%	5,55,86,389	3,99,55,991
Commission approved by the Board:	24,00,000	24,00,000

\* The company depreciates fixed assets based on estimated useful lives that are lower than those implicit in Schedule XIV of the Companies Act, 1956. Accordingly, the rates of depreciation used by the company are higher than the minimum rates prescribed by the Schedule XIV of the Companies Act, 1956.

### 2.23 Segment reporting

The Company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the Company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the Company. The Company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

Certain expenses such as depreciation, which form a significant component of total expenses, are not specifically allocable to specific segments as the underlying assets are used interchangeably. Management believes that it is not practical to provide segment disclosures relating to those costs and expenses, and accordingly these expenses are separately disclosed as "unallocated" and adjusted against the total income of the Company.

Fixed assets used in the Company's business or liabilities contracted have not identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made. Geographical information on revenue and industry revenue information is collated based on individual customers invoiced or in relation to which the revenue is otherwise recognized.

### Industry segments

Year ended **March 31, 2013** and March 31, 2012

Particulars	FSI	MFG	RCL	ECS	(in ₹) Total
Revenues from business process management services	<b>492,28,22,890</b>	<b>528,19,33,889</b>	<b>164,72,03,419</b>	<b>646,14,17,686</b>	<b>1831,33,77,884</b>
	341,39,43,833	406,58,70,839	102,72,37,204	461,70,54,609	1312,41,06,485
Identifiable operating expenses	<b>172,06,33,749</b>	<b>165,92,14,363</b>	<b>66,80,60,146</b>	<b>278,78,76,297</b>	<b>683,57,84,555</b>
	84,54,12,358	116,89,32,633	33,68,92,270	147,69,99,741	382,82,37,002
Allocated expenses	<b>181,58,50,712</b>	<b>193,49,02,246</b>	<b>59,38,22,597</b>	<b>233,34,55,394</b>	<b>667,80,30,949</b>
	138,11,51,550	165,39,60,831	41,71,85,210	187,60,76,273	532,83,73,864
Segmental operating profit	<b>138,63,38,429</b>	<b>168,78,17,280</b>	<b>38,53,20,676</b>	<b>134,00,85,995</b>	<b>479,95,62,380</b>
	118,73,79,925	124,29,77,375	27,31,59,724	126,39,78,595	396,74,95,620
Unallocable expenses					<b>65,01,37,609</b>
					49,69,17,227
Other income					<b>139,24,12,604</b>
					47,22,33,990
Profit before tax					<b>554,18,37,375</b>
					394,28,12,383
Tax expense					<b>126,44,25,662</b>
					89,65,51,046
Profit for the year					<b>427,74,11,713</b>
					304,62,61,337

**Geographical segments**Year ended **March 31, 2013** and March 31, 2012

Particulars	(in ₹)			
	United States of America	Europe	Others	Total
Revenues from business process management services	<b>951,62,38,116</b>	<b>569,60,37,805</b>	<b>310,11,01,963</b>	<b>1831,33,77,884</b>
	701,21,16,420	487,20,49,383	123,99,40,682	1312,41,06,485
Identifiable operating expenses	<b>320,29,97,819</b>	<b>193,37,27,126</b>	<b>169,90,59,610</b>	<b>683,57,84,555</b>
	199,86,34,335	151,68,11,771	31,27,90,896	382,82,37,002
Allocated expenses	<b>347,31,24,970</b>	<b>207,42,23,196</b>	<b>113,06,82,783</b>	<b>667,80,30,949</b>
	284,30,19,304	198,10,49,507	50,43,05,053	532,83,73,864
Segmental operating profit	<b>284,01,15,327</b>	<b>168,80,87,483</b>	<b>27,13,59,570</b>	<b>479,95,62,380</b>
	217,04,62,781	137,41,88,105	42,28,44,733	396,74,95,620
Unallocable expenses				<b>65,01,37,609</b>
				49,69,17,227
Other income				<b>139,24,12,604</b>
				47,22,33,990
Profit before tax				<b>554,18,37,375</b>
				394,28,12,383
Tax expense				<b>126,44,25,662</b>
				89,65,51,046
Profit for the year				<b>427,74,11,713</b>
				304,62,61,337



## 2.24 Gratuity Plan

Gratuity is applicable to all permanent and full time employees of the Company. Gratuity paid out is based on last drawn basic salary and dearness allowance at the time of termination or retirement. The scheme takes into account each completed year of service or part thereof in excess of six months. The normal age of retirement is 60 years and the entire contribution is borne by the Company.

The Company recognises actuarial gains and losses as and when these arise. The charge in respect of these gains/losses is taken to the profit and loss account.

Reconciliation of opening and closing balances of the present value of the defined benefit obligation:

	As at				
	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010	March 31, 2009
Obligations at the beginning of the year	28,43,20,977	18,76,90,700	14,25,35,851	10,83,54,625	5,97,96,919
Liability as on April 1, 2008 assumed on the amalgamation of PAN Financial Shared Services India Private Limited	-	-	-	-	1,31,80,050
Service cost	17,67,45,274	13,68,85,699	6,51,09,966	6,73,44,267	4,07,80,299
Interest cost	1,31,69,226	1,12,28,864	74,96,831	46,65,510	42,52,594
Benefits settled	(8,61,25,526)	(5,40,74,205)	(4,42,43,763)	(3,71,70,205)	(2,35,68,652)
Curtailment*	(1,36,10,797)	-	-	-	-
Actuarial (gain)/loss	(20,56,917)	25,89,919	1,67,91,815	(6,58,346)	1,39,13,415
Obligations at the end of the year	37,24,42,237	28,43,20,977	18,76,90,700	14,25,35,851	10,83,54,625

Defined benefit obligation liability as at the balance sheet is wholly funded by the Company.

\* Effective April 1, 2012 the Company reduced the benefits provided to employees under the Gratuity plan resulting in curtailment. The effect of curtailment amounted to ₹1.4 crore and was recognized in the statement of profit and loss for the year ended March 31, 2013.

Change in plan assets:

	As at				
	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010	March 31, 2009
Plan assets at beginning, at fair value	29,62,23,903	19,77,56,309	15,45,17,163	11,64,20,243	6,12,93,221
Assets as on April 1, 2008 assumed on the amalgamation of PAN Financial Shared Services India Private Limited	-	-	-	-	1,59,21,701
Expected return on plan assets	2,91,44,553	2,01,20,084	1,56,93,766	1,14,83,981	64,94,791
Actuarial gain/(loss)	12,45,400	13,85,922	(1,84,436)	3,04,464	18,39,632
Contributions	13,20,61,751	13,10,35,793	7,19,73,579	6,34,78,680	5,44,39,550
Benefits settled	(8,61,25,526)	(5,40,74,205)	(4,42,43,763)	(3,71,70,205)	(2,35,68,652)
Plan assets at end, at fair value	37,25,50,081	29,62,23,903	19,77,56,309	15,45,17,163	11,64,20,243

Reconciliation of present value of the obligation and the fair value of the plan assets:

	As at				
	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010	March 31, 2009
Fair value of plan assets at the year end	37,25,50,081	29,62,23,903	19,77,56,309	15,45,17,163	11,64,20,243
Present value of the defined benefit obligations at the year end	37,24,42,237	28,43,20,977	18,76,90,700	14,25,35,851	10,83,54,625
Asset/(Liability) recognized in the balance sheet	1,07,844	1,19,02,926	1,00,65,609	1,19,81,312	80,65,618

Gratuity cost for the year:

	Year ended March 31,	
	2013	2012
Service cost	17,67,45,274	13,68,85,699
Interest cost	1,31,69,226	1,12,28,864
Expected return on plan assets	(2,91,44,553)	(2,01,20,084)
Actuarial (gain)/loss	(33,02,317)	12,03,997
Curtailment	(1,36,10,797)	-
Net gratuity cost	14,38,56,833	12,91,98,476
Actual return on plan assets	3,03,89,953	2,15,06,006

100% of plan assets are maintained by Life Insurance Corporation of India.

## Assumptions

	As at				
	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010	March 31, 2009
Interest rate	7.95%	8.57%	7.98%	7.82%	7.01%
Discount rate	7.95%	8.57%	7.98%	7.82%	7.01%
Estimated rate of return on plan assets	9.58%	9.45%	9.36%	9.00%	7.01%
Retirement age	60	60	60	60	58

The estimates of future salary increases considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

The Company expects to contribute ₹14,00,00,000 to its defined benefit plan in 2013-14.

**2.25 Provident Fund**

The Company contributed ₹28,08,33,717 towards Provident Fund during the year ended March 31, 2013 (₹30,98,51,749 during the year ended March 31, 2012).

**2.26 Superannuation**

The Company contributed ₹8,72,914 to the Superannuation Trust during the year ended March 31, 2013 (₹8,40,793 during the year ended March 31, 2012).

**2.27 Pension Fund**

The Company contributed ₹79,50,678 to pension funds during the year ended March 31, 2013 (₹Nil during the year ended March 31, 2012).

**2.28 Reconciliation of basic and diluted shares used in computing earnings per share**

Particulars	Year ended March 31,	
	2013	2012
Number of shares considered as basic weighted average shares outstanding	3,38,27,751	3,38,27,751
Add: Effect of dilutive issues of shares/stock options	-	-
Number of shares considered as weighted average shares and potential shares outstanding	3,38,27,751	3,38,27,751

**2.29 Restricted deposits**

Other non-current assets as at March 31, 2013 includes ₹37,92,68,992 (₹30,38,63,714 as at March 31, 2012, respectively) deposited with Life Insurance Corporation of India to settle employee-related obligations as and when they arise during the normal course of business. This amount is considered as restricted cash and is hence not considered as 'cash and cash equivalents'.

**2.30 Dues to micro and small enterprises**

The Company has no dues to micro and small enterprises during the year ended March 31, 2013 and during the year ended March 31, 2012.

**2.31 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

Profit and Loss account for the	(in ₹)	
	Year ended March 31,	
	2013	2012
Income from business process management services	1831,33,77,884	1312,41,06,485
Cost of revenue	1095,52,18,266	682,49,16,637
GROSS PROFIT	735,81,59,618	629,91,89,848
Selling and marketing expenses	82,43,03,983	79,04,95,527
General and administration expenses	173,42,93,255	154,11,98,701
OPERATING PROFIT BEFORE DEPRECIATION	255,85,97,238	233,16,94,228
Depreciation and amortization expense	479,95,62,380	396,74,95,620
OPERATING PROFIT	65,01,37,609	49,69,17,227
Other income, net	414,94,24,771	347,05,78,393
Provision for investments	139,24,12,604	47,22,33,990
PROFIT BEFORE TAX	-	-
Tax expense:	554,18,37,375	394,28,12,383
Current tax	133,16,37,556	90,88,19,005
Deferred tax	(6,72,11,894)	(1,22,67,959)
PROFIT AFTER TAX	427,74,11,713	304,62,61,337

**2.32 Schedule to the Cash Flow Statement**

		(in ₹)	
Particulars		Year ended March 31,	
		2013	2012
<b>2.32.1</b>	<b>Changes in loans and advances during the year</b>		
	As per Balance Sheet	237,73,88,829	198,24,69,448
	Less: MAT credit entitlement	(37,44,28,217)	(54,51,97,934)
	Advance taxes separately considered	(34,61,04,318)	(22,39,78,480)
	Interest accrued but not yet due	(6,39,13,393)	(11,30,73,697)
	Capital advances	(11,67,577)	(63,73,026)
		159,17,75,324	109,38,46,311
	Less: Opening balance considered	(109,38,46,311)	(111,45,98,424)
		49,79,29,013	(2,07,52,113)
<b>2.32.2</b>	<b>Changes in other assets during the year</b>		
	As per Balance Sheet	37,93,76,836	31,57,66,640
	Less: Opening balance considered	(31,57,66,640)	(24,50,65,608)
		6,36,10,196	7,07,01,032
<b>2.32.3</b>	<b>Changes in liabilities during the year</b>		
	As per Balance Sheet	483,99,48,088	431,81,18,683
	Add: Reduction in contingent liability (refer note 2.3)	57,57,31,200	-
	Less: Retention money considered separately	(7,27,96,773)	(8,08,16,534)
	Less: Opening balance considered	(423,73,02,149)	(409,46,66,629)
		110,55,80,366	14,26,35,520
<b>2.32.4</b>	<b>Changes in trade payables during the year</b>		
	As per Balance Sheet	42,98,84,164	3,91,35,385
	Less: Trade payables capital considered separately	(33,63,019)	(10,23,790)
	Less: Opening balance considered	(3,81,11,595)	(2,86,32,227)
		38,84,09,550	94,79,368
<b>2.32.5</b>	<b>Changes in provisions during the year</b>		
	As per Balance Sheet	46,79,22,108	40,53,60,897
	Less : Provision for income taxes considered separately	(2,34,93,319)	(5,00,91,064)
	Less: Opening balance considered	(35,52,69,833)	(29,96,63,719)
		8,91,58,956	5,56,06,114
<b>2.32.6</b>	<b>Current tax expenses</b>		
	Movement in advance taxes	12,21,25,838	1,56,87,249
	Movement in provision for tax	118,74,65,584	79,30,67,626
		130,95,91,422	80,87,54,875
<b>2.32.7</b>	<b>Purchase of fixed assets and changes in capital work in progress/advances</b>		
	Additions as per Balance Sheet	51,02,15,611	121,88,68,113
	Less: Opening capital work-in-progress	(1,99,41,000)	(15,39,33,179)
	Add: Closing capital work-in-progress	1,21,54,846	1,99,41,000
	Less: Opening capital advances	(63,73,026)	(9,32,06,877)
	Add: Closing capital advances	11,67,577	63,73,026
	Add: Opening trade payables for Capital goods	10,23,790	-
	Less: Closing trade payables for capital goods	(33,63,019)	(10,23,790)
	Add: Opening retention monies	8,08,16,534	4,29,78,153
	Less: Closing retention monies	(7,27,96,773)	(8,08,16,534)
		50,29,04,540	95,91,79,912
<b>2.32.8</b>	<b>Interest income received during the year</b>		
	As per statement of profit and loss	60,96,16,770	60,12,07,528
	Add: Opening interest accrued but not yet due	11,30,73,697	5,93,60,642
	Less: Closing interest accrued but not yet due	(6,39,13,393)	(11,30,73,697)
		65,87,77,074	54,74,94,473
<b>2.32.9</b>	<b>Investments in subsidiary during the year</b>		
	As per Balance Sheet	579,22,30,869	562,77,50,869
	Less: Opening balance considered	(562,77,50,869)	(320,26,24,119)
		16,44,80,000	242,51,26,750

		(in ₹)	
Particulars		Year ended March 31,	
		2013	2012
<b>2.32.10</b>	<b>Loans to subsidiary during the year</b>		
	As per Balance Sheet	-	-
	Less: Opening balance considered	-	-
		-	-
	Loans given to Subsidiary	-	22,92,713
	Loans repaid by Subsidiary	-	22,92,713
<b>2.32.11</b>	<b>Cash and cash equivalents at the end of the year</b>		
	As per Balance Sheet		
	Cash on hand	87,691	90,589
	Balances with banks	708,15,48,386	555,81,46,362
	Deposit with financial institution/body corporate	80,00,00,000	10,00,00,000
		788,16,36,077	565,82,36,951

*As per our report attached  
for B S R & Co.  
Chartered Accountants  
Firm Registration No: 101248W*

Natraj Ramakrishna  
*Partner*  
Membership No. 32815

V. Balakrishnan  
*Chairman and Director*

Gautam Thakkar  
*Managing Director and  
Chief Executive Officer*

Prof. Jayanth R. Varma  
*Director*

Chandrashekar Kakal  
*Director*

Dr. Omkar Goswami  
*Director*

Abraham Mathews  
*Chief Financial Officer*

A.G.S. Manikantha  
*Company Secretary*

Bangalore  
April 8, 2013

**To**

**The Members of Infosys BPO Poland, Sp.z.o.o**

**Report on the Financial Statements:**

We have audited the accompanying financial statement of **Infosys BPO Poland, Sp.z.o.o** ('the Company') as at 31<sup>st</sup>, March 2013, the profit and loss account('Financial Statement') of the Company for the year ended on that date and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956('the Act') This responsibility included the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- 1) In the case of the balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2013;
- 2) In the case of the statement of profit and loss, of the **profit** for the year ended on that date;

As required by Section 227(3) of the Act, we report that;

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance Sheet and statement of profit and loss account dealt with by this Report are in agreement with the books of accounts;
- d) In our opinion, the Balance Sheet and statement of profit and loss account comply with the Accounting Standards referred to in Subsection (3C) of Section 211 of the Companies Act, 1956, and;

**For SHENOY & KAMATH**

*Chartered accountants*

**(M RATHNAKAR KAMATH)**

*Partner.*

Membership No. 202841

Firm's Registration. No. 006673s

Bangalore

12<sup>th</sup> April, 2013

## Infosys BPO Poland, Sp.z.o.o

(in ₹)

Balance Sheet as at	Note	March 31, 2013	March 31, 2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	3,93,50,000	3,93,50,000
Reserves and surplus	2.2	170,14,35,291	121,35,53,665
		174,07,85,291	125,29,03,665
<b>CURRENT LIABILITIES</b>			
Trade payables		2,22,81,292	29,71,070
Other current liabilities	2.3	30,82,04,366	23,28,73,133
Short-term provisions	2.4	20,35,45,173	8,84,83,443
		53,40,30,831	32,43,27,646
		227,48,16,122	157,72,31,311
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Tangible assets	2.5	19,54,12,121	4,29,66,113
Intangible assets	2.5	35,20,12,240	35,20,12,240
Capital work-in-progress		-	-
		54,74,24,361	39,49,78,353
Long-term loans and advances	2.6	5,07,57,092	1,23,99,210
		5,07,57,092	1,23,99,210
<b>CURRENT ASSETS</b>			
Trade receivables	2.7	70,96,33,301	51,41,85,838
Cash and cash equivalents	2.8	70,06,91,647	43,21,90,170
Short term loans and advances	2.9	26,63,09,721	22,34,77,740
		167,66,34,669	116,98,53,748
		227,48,16,122	157,72,31,311
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
Director

Abraham Mathews  
Director

Anantha Radhakrishnan  
Director

B.G. Srinivas  
Director

Bangalore  
April 12, 2013

		(in ₹)	
Profit and Loss Account for the	Note	Year ending March 31st	
		2013	2012
Revenues from business process management services		264,79,66,368	191,67,36,026
Other income	2.10	7,37,17,391	4,43,50,296
<b>Total Revenue</b>		<b>272,16,83,759</b>	<b>196,10,86,322</b>
<b>Expenses</b>			
Employee benefit expenses		139,47,45,520	98,45,72,324
Cost of technical sub-contractors	2.11	2,01,93,643	2,31,33,847
Travel expenses	2.11	17,36,03,573	10,55,93,469
Cost of software packages	2.11	2,82,03,972	40,38,674
Communication expenses	2.11	4,54,12,742	3,00,36,770
Professional charges	2.11	11,02,34,332	6,20,72,810
Office Maintenance	2.11	5,72,98,031	3,41,00,688
Power and fuel	2.11	1,57,46,419	1,57,41,517
Insurance	2.11	56,78,664	25,38,769
Rent	2.11	14,75,65,534	10,02,85,891
Depreciation and amortization expense	2.5	4,59,37,440	2,99,74,287
Other expenses	2.11	6,62,93,440	6,69,91,741
		<b>211,09,13,310</b>	<b>145,90,80,787</b>
<b>PROFIT BEFORE TAX</b>		<b>61,07,70,449</b>	<b>50,20,05,535</b>
Provision for taxation			
Current tax	2.12	12,36,67,210	8,48,89,341
		<u>12,36,67,210</u>	<u>8,48,89,341</u>
<b>PROFIT AFTER TAX</b>		<b>48,71,03,239</b>	<b>41,71,16,194</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
Director

Abraham Mathews  
Director

Anantha Radhakrishnan  
Director

B.G. Srinivas  
Director

Bangalore  
April 12, 2013



## Schedules to the financial statements for the year ended March 31, 2013

### Significant accounting policies and notes on accounts

#### Company overview

Infosys BPO Poland Sp.z.o.o is a leading provider of business process management services to organizations that outsource their business processes. Infosys BPO Poland Sp.z.o.o is a majority owned and controlled subsidiary of Infosys BPO Limited. The company leverages the benefits of service delivery globalization, process redesign and technology and thus drives efficiency and cost effectiveness into client's business processes and thereby improve their competitive position by managing their business processes in addition to providing increased value.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956 to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for SLA and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

##### 1.3 Revenue recognition

The company derives its revenues primarily from business process management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The company presents revenues net of service taxes and value added taxes in its profit and loss account.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The company recognizes changes in the estimated amount of obligation for discount using cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the company's right to receive dividend is established.

##### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use before the balance sheet date. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Goodwill on amalgamation is tested periodically for impairment.

### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the company. Depreciation for assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the company for its use. Management estimates the useful lives for the various fixed assets as follows:

Building	Fifteen years
Computer equipment	Two years
Office equipment	Five years
Furniture and fixtures	Five years

### 1.7 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise. Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

### 1.8 Forward contracts and option contracts in foreign currencies

The company uses forward contracts and options contracts to hedge its exposure to movements in foreign exchange rates. The use of these forward contracts and option contracts reduces the risk or cost to the company and the company does not use the forward contracts and option contracts for trading or speculation purposes.

Effective April 1, 2008 the Company adopted Accounting Standard AS 30 " Financial Instruments: Recognition and Measurement", to the extent that the adoption does not conflict with existing mandatory accounting standards and other authoritative pronouncements, Company law and other regulatory requirements.

Forward and options contracts are fair valued at each reporting date. The company records the mark to market gain or loss on effective hedges in the foreign currency fluctuation reserve until the transactions are complete. On completion, the gain or loss is transferred to the profit and loss account of that period. To designate a forward contract or option contracts as an effective hedge, management objectively evaluates and evidences with appropriate supporting documents at the inception of each contract whether the contract is effective in achieving offsetting cash flows attributable to the hedged risk. In the absence of a designation as an effective hedge, a gain or loss is recognized in the profit and loss account. Currently the hedges undertaken by the company are all ineffective in nature and the resultant gain or loss consequent to fair valuation is recognised in the profit and loss account at each reporting date.

### 1.9 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. The income tax provision for the period is made based on the best estimate of the annual average tax rate expected to be applicable for the full fiscal year.

### 1.10 Provisions and contingent liability

The company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.

### 1.11 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 1.12 Earnings per share

In determining earnings per share, the company considers the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of basic and dilutive common equivalent shares outstanding during the year, except where the result would be anti-dilutive. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date.

### 1.13 Employee Benefits

#### Compensated absences

The employees of the Company are entitled to compensated absences which are both accumulating and non-accumulating in nature. The expected cost of accumulating compensated absences is determined by an actuarial valuation based on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. Expense on non-accumulating compensated absences is recognised in the period in which the absences occur.

### 1.14 Cash and Cash Equivalents

Cash and cash equivalents comprise cash and cash on deposit with banks and corporations. The company considers all highly liquid investments with a remaining maturity at the date of purchase of three months or less and that are readily convertible to known amounts of cash to be cash equivalents.

**2 NOTES ON ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2013****2.1 SHARE CAPITAL**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
AUTHORISED		
Share capital	3,93,50,000	3,93,50,000
	<b>3,93,50,000</b>	<b>3,93,50,000</b>
ISSUED, SUBSCRIBED AND PAID UP		
Share capital	3,93,50,000	3,93,50,000
	<b>3,93,50,000</b>	<b>3,93,50,000</b>

**2.2 RESERVES AND SURPLUS**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Securities premium account	39,34,96,852	39,34,96,852
Foreign currency translation reserve	5,58,13,543	5,50,35,156
Balance in profit and loss account - opening	76,50,21,657	34,79,05,463
Add: Profit during the period	48,71,03,239	41,71,16,194
Balance in profit and loss account - closing	125,21,24,896	76,50,21,657
	<b>170,14,35,291</b>	<b>121,35,53,665</b>

**2.3 OTHER CURRENT LIABILITIES**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Accrued salaries and benefits		
Salaries	7,03,74,437	2,80,42,680
Bonus and incentives	6,58,80,339	5,63,37,871
For other liabilities		
Provision for expenses	11,12,79,750	5,28,03,503
Withholding and other taxes	4,61,81,009	7,15,11,013
	29,37,15,535	20,86,95,067
Advances subsidy claim received	84,95,619	4,88,318
Unearned revenue	59,93,212	2,36,89,748
	<b>30,82,04,366</b>	<b>23,28,73,133</b>

**2.4 SHORT TERM PROVISIONS**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Provision for employee benefits		
Unavailed leave	5,79,68,435	4,07,02,168
Others		
Provision for		
Income taxes	13,11,90,759	4,03,39,223
SLA compliance	1,43,85,979	74,42,052
	<b>20,35,45,173</b>	<b>8,84,83,443</b>

## Provision for SLA compliance

The provision for service level agreement compliance is based on estimates made by the management for on going contracts. In accordance with paragraphs 66 and 67 of the Accounting Standard 29, the movement in provision for service level agreement is given below.

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Balance at the beginning of the year	74,42,052	1,21,61,964
Additional provision made during the year	1,14,56,143	15,61,671
Provisions used during the year	-	-
Unused amount reversed during the year	45,12,216	62,81,583
Balance at the end of the period	<b>1,43,85,979</b>	<b>74,42,052</b>

Management believes that the aforesaid provision will be utilised within a year.

**2.5 FIXED ASSETS**

(in ₹)

Particulars	Original cost				Depreciation and amortization				Net book value	
	Cost as at April 01, 2012	Additions during the year	Deletions during the year	Cost as at March 31, 2013	As at April 01, 2012	Charge for the year	Deductions during the year	As at March 31, 2013	As at March 31, 2013	As at March 31, 2012
<b>Tangible assets:</b>										
Buildings	-	-	-	-	-	(80)	(80)	-	-	-
Leasehold improvements	69,22,485	12,47,98,956	-	13,17,21,441	45,67,120	71,44,807	1,01,966	1,16,09,961	12,01,11,480	23,55,365
Office equipment	4,44,21,917	69,34,614	-	5,13,56,531	3,53,18,430	39,72,661	(2,76,766)	3,95,67,857	1,17,88,674	91,03,487
Computer equipment	10,37,00,844	5,05,57,347	-	15,42,58,191	8,09,30,562	3,06,34,877	(3,48,728)	11,19,14,167	4,23,44,024	2,27,70,282
Furniture and fixtures	3,05,07,869	1,67,12,374	-	4,72,20,243	2,17,70,890	41,78,570	(102,840)	2,60,52,300	2,11,67,943	87,36,979
Vehicles	3,49,274	3,178	-	3,52,452	3,49,274	6,605	3,427	3,52,452	-	-
	18,59,02,389	19,90,06,469	-	38,49,08,858	14,29,36,276	4,59,37,440	(6,23,021)	18,94,96,737	19,54,12,121	4,29,66,113
<b>Intangible assets :</b>										
Goodwill	35,20,12,240	-	-	35,20,12,240	-	-	-	-	35,20,12,240	35,20,12,240
	35,20,12,240	-	-	35,20,12,240	-	-	-	-	35,20,12,240	35,20,12,240
<b>Total</b>	<b>53,79,14,629</b>	<b>19,90,06,469</b>	<b>-</b>	<b>73,69,21,098</b>	<b>14,29,36,276</b>	<b>4,59,37,440</b>	<b>(6,23,021)</b>	<b>18,94,96,737</b>	<b>54,74,24,361</b>	<b>39,49,78,353</b>
Previous year	49,72,08,347	5,46,91,984	24,53,927	54,94,46,404	10,90,86,054	2,99,74,287	(38,75,935)	14,29,36,276	40,65,10,128	

**2.6 LONG-TERM LOANS AND ADVANCES**

(in ₹)

	As at	
	March 31, 2013	March 31, 2012
Advance Income tax	5,07,57,092	1,23,99,210
	<b>5,07,57,092</b>	<b>1,23,99,210</b>

**2.7 TRADE RECEIVABLES**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Debt outstanding for a period exceeding six months		
Unsecured		
Considered doubtful	16,44,454	37,35,577
Less: Provision for Doubtful Debts	16,44,454	37,35,577
	-	-
Other debts		
Unsecured		
Considered good*	70,96,33,301	51,41,85,838
Considered doubtful	10,33,594	6,54,671
	71,06,66,895	51,48,40,509
Less: Provision for doubtful debts	10,33,594	6,54,671
	<b>70,96,33,301</b>	<b>51,41,85,838</b>

\*Includes dues from subsidiary companies (refer to note 2.16)

**Provision for doubtful debts**

Periodically, the Company evaluates all customer dues to the Company for collectability. The need for provisions is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer as at the Balance Sheet date.

**2.8 CASH AND CASH EQUIVALENTS**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Cash on hand	7,66,971	18,43,318
Balances with bank		
In current and deposit accounts	69,99,24,676	43,03,46,852
	<b>70,06,91,647</b>	<b>43,21,90,170</b>

The details of balances with banks as at December 31,2012 and March 31,2012 are as follows:

(in ₹)

Balances with scheduled banks	As at	
	March 31, 2013	March 31, 2012
<b>In current accounts</b>		
Deutsche Bank - PLN Account	12,34,45,754	1,21,79,481
Deutsche Bank - EUR Account	1,61,12,495	61,06,379
Deutsche Bank, Esfund - PLN Account	8,43,615	11,99,054
DB-Wklad-Wlasny(EU Subsidy)	1,96,685	-
Deutsche Bank, EU Subsidy	1,02,06,127	15,27,370
	15,08,04,676	2,10,12,284
<b>In deposit account</b>		
Deutsche Bank	54,91,20,000	40,93,34,568
	<b>69,99,24,676</b>	<b>43,03,46,852</b>

**2.9 SHORT TERM LOANS AND ADVANCES:**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Unsecured, considered good		
Prepaid Expenses	89,79,694	1,23,58,843
Advances for goods and services	1,22,138	-
Loans to subsidiary	11,16,22,467	5,20,36,339
Withholding and other taxes receivables	8,10,97,403	6,21,17,401
	20,18,21,702	12,65,12,583
Unbilled Revenue	-	1,88,30,244
Interest Accrued but not due	6,07,060	3,94,292
Loans and advances to employees	2,13,27,736	1,15,40,939
Electricity and other deposits	1,31,45,966	41,90,290
Rental Deposits	2,67,17,800	2,64,76,954
Mark to market loss on forward exchange contract	26,89,457	3,55,32,438
	<b>26,63,09,721</b>	<b>22,34,77,740</b>



**2.10 OTHER INCOME**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Interest Income	1,84,90,501	73,07,260
Miscellaneous income	2,06,94,621	89,75,257
Exchange differences	3,45,32,269	2,80,67,779
	<b>7,37,17,391</b>	<b>4,43,50,296</b>

**2.11 EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Employee benefit expenses</b>		
Salaries and bonus excluding overseas staff expenses	115,02,07,417	82,01,98,602
Staff welfare	3,70,43,574	2,91,58,060
Contribution to provident and other funds	20,74,94,529	13,52,15,662
	<b>139,47,45,520</b>	<b>98,45,72,324</b>
<b>Cost of technical sub-contractors</b>		
Consultancy charges	2,01,93,643	2,31,33,847
	<b>2,01,93,643</b>	<b>2,31,33,847</b>
<b>Travel expenses</b>		
Overseas travel expenses	17,35,90,755	10,55,71,072
Travelling expenses	12,818	22,397
	<b>17,36,03,573</b>	<b>10,55,93,469</b>
<b>Cost of software for own use</b>		
Cost of software for own use	2,82,03,972	40,38,674
	<b>2,82,03,972</b>	<b>40,38,674</b>
<b>Communication expenses</b>		
Communication expenses	4,54,12,742	3,00,36,770
	<b>4,54,12,742</b>	<b>3,00,36,770</b>
<b>Professional Charges</b>		
Legal and professional charges	2,28,94,932	1,98,29,695
Auditor's remuneration		
audit fees	17,81,114	16,18,020
Recruitment and training expenses	8,55,58,286	4,06,25,095
	<b>11,02,34,332</b>	<b>6,20,72,810</b>
<b>Office expenses</b>		
Printing and stationery	20,92,526	4,32,725
Office maintenance	5,52,05,505	3,36,67,963
	<b>5,72,98,031</b>	<b>3,41,00,688</b>
<b>Power and fuel</b>		
Power and fuel	1,57,46,419	1,57,41,517
	<b>1,57,46,419</b>	<b>1,57,41,517</b>
<b>Insurance</b>		
Insurance	56,78,664	25,38,769
	<b>56,78,664</b>	<b>25,38,769</b>
<b>Rent</b>		
Rent	14,75,65,534	10,02,85,891
	<b>14,75,65,534</b>	<b>10,02,85,891</b>

(in ₹)

Particulars	Year ended March 31,	
	2013	2012
<b>Other expenses</b>		
Brand building and advertisement	63,08,507	86,44,888
Sales promotion expenses	18,03,728	36,73,441
Rates and taxes	2,32,06,310	1,61,92,374
Donations	6,90,685	7,82,069
Bank charges and commission	16,57,432	15,44,486
Postage and courier	1,48,83,231	1,87,07,959
Provision for doubtful debts	(35,53,780)	36,85,940
Other miscellaneous expenses	2,12,97,327	1,37,60,584
	<b>6,62,93,440</b>	<b>6,69,91,741</b>

**2.12 TAX EXPENSES**

(in ₹)

Particulars	Year ended March 31,	
	2013	2012
Current tax		
Income taxes	12,36,67,210	8,48,89,341
	<b>12,36,67,210</b>	<b>8,48,89,341</b>

**2.13 LEASES**

Obligations on long-term non-cancellable operating leases

The lease rentals charged during the year and maximum obligations on long-term non-cancellable operating leases payable as per the rentals stated in the respective agreements are as follows:

(in ₹)

Particulars	Year ended March 31,	
	2013	2012
Lease rentals charged during the year	14,75,65,534	10,02,85,891

**2.14 Contingent liabilities and commitments (to the extent not provided for)**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Contingent :</b>		
Nil		
<b>Commitments:</b>		
Estimated amount of unexecuted capital contracts (net of advance and deposits)	2,43,19,830	1,01,54,968
Forward contracts outstanding		
EUR / PLN	12,000,000	18,000,000
(Equivalent approximate in Rs.)	(83,40,00,000)	(122,16,60,000)
USD / PLN	1,668,750	1,000,000
(Equivalent approximate in Rs.)	(9,05,96,438)	(5,08,80,000)
EUR/USD	500,000	
(Equivalent approximate in Rs.)	(3,47,50,000)	

As at the Balance Sheet date, the Company's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is Nil (₹ Nil) as at March 31, 2012).

The foreign exchange forward and option contracts mature between 1 to 12 months. The table below analyzes the derivative financial instruments into relevant maturity groupings based on the remaining period as of the balance sheet date:

Particulars	As at	
	March 31, 2013	March 31, 2012
Not later than one month	10,49,19,639	13,57,40,000
Later than one month and not later than three months	19,20,11,799	32,23,60,000
Later than three months and not later than one year	66,24,15,000	81,44,40,000
	95,93,46,438	127,25,40,000

The company recognized a Loss on derivative financial instruments of ₹ 90,38,067 and gain on derivative financial instruments of ₹ 9,58,38,154 during the quarter ended March 31, 2013 and March 31, 2012 respectively, which is included in other income.

**2.15 Quantitative details**

The Company is primarily engaged in providing business process management services. The sale of such services cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

**2.16 Related party transactions**

List of related parties:

Country	Holding as at	
	March 31, 2013	March 31, 2012
Infosys BPO Limited	India	100%
<b>Name of Ultimate Holding Company</b>	<b>Country</b>	
Infosys Limited	India	
<b>Name of Fellow Subsidiaries</b>	<b>Country</b>	
Infosys BPO s.r.o**	Czech Republic	
McCamish Systems LLC**	United States	
Portland Group Pty Ltd**	Australia	
Portland Procurement Services Pty Ltd***	Australia	
Infosys Consulting India Limited*	India	
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*	Australia	
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*	Mexico	
Infosys Technologies (China) Co. Limited ( "Infosys China") *	China	
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brazil")*	Brazil	

\* Wholly owned subsidiaries of Infosys Limited

\*\* Wholly owned subsidiaries of Infosys BPO Limited.

\*\*\*Wholly owned subsidiary of Portland Group Pty Ltd.

The details of the related party transactions entered into by the Company, for the year ended March 31, 2013 and March 31, 2012 are as follows:

Particulars	Year ended March 31,	
	2013	2012
<i>(in ₹)</i>		
<b>Capital transactions:</b>		
<b>Financial transactions</b>		
<b>Loans given</b>		
Infosys BPO s.r.o	5,82,33,306	-
McCamish Systems, LLC	-	5,20,36,339
<b>Revenue transactions:</b>		
Purchase of services		
Infosys BPO s.r.o.	91,56,706	46,33,800
Purchase of shared services including facilities and personnel		
Infosys Limited	-	51,860
Infosys BPO Limited	-	2,67,431
Infosys BPO s.r.o.	-	9,10,964
Interest income		
Infosys BPO s.r.o.	4,75,174	-
McCamish Systems LLC	7,21,611	5,71,560
Sale of services		
Infosys Limited	7,77,83,501	7,89,14,173
Infosys BPO Limited	5,75,64,722	4,47,99,535
Sale of shared services including facilities and personnel		
Infosys BPO s.r.o.	-	27,93,415
Infosys BPO Ltd	-	2,29,108

Details of amounts due to or due from related party for the year ended March 31, 2013 and March 31, 2012.

Particulars	As at	
	March 31, 2013	March 31, 2012
<b>Loans</b>		
Infosys BPO s.r.o	5,82,33,306	-
McCamish Systems, LLC	5,65,73,676	5,20,36,339
<b>Debtors</b>		
Infosys Limited	1,70,49,174	95,78,297
Infosys BPO Limited	46,88,071	3,36,35,133

## 2.17 Segment reporting

The company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the company. The company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

### Industry segments

Year ended **March 31, 2013** and March 31, 2012

	(in ₹)				
Particulars	FSI	MFG	RCL	ECS	Total
Revenues	<b>6,63,109</b>	<b>229,14,76,876</b>	<b>32,95,66,215</b>	<b>2,62,60,168</b>	<b>264,79,66,368</b>
	-	173,77,77,209	17,78,38,052	11,20,765	191,67,36,026
Identifiable operating expenses	-	<b>108,31,94,759</b>	<b>15,01,29,097</b>	<b>1,22,93,656</b>	<b>124,56,17,512</b>
	-	71,43,01,894	4,66,96,441	2,57,708	76,12,56,043
Allocated expenses	<b>1,54,242</b>	<b>71,19,57,393</b>	<b>9,93,39,790</b>	<b>79,06,933</b>	<b>81,93,58,358</b>
	-	60,57,63,091	6,16,81,184	4,06,182	66,78,50,457
Segmental operating profit	<b>5,08,867</b>	<b>49,63,24,724</b>	<b>8,00,97,328</b>	<b>60,59,579</b>	<b>58,29,90,498</b>
	-	41,77,12,224	6,94,60,427	4,56,875	48,76,29,526
Unallocable expenses					<b>4,59,37,440</b>
					2,99,74,287
Profit before other income					<b>53,70,53,058</b>
					45,76,55,239
Other income ,net					<b>7,37,17,391</b>
					4,43,50,296
Net profit before tax					<b>61,07,70,449</b>
					50,20,05,535
Tax expense					<b>12,36,67,210</b>
					8,48,89,341
Profit for the period					<b>48,71,03,239</b>
					41,71,16,194

**Geographical segments**Year ended **March 31, 2013** and March 31, 2012

	(in ₹)			
Particulars	North America	Europe	Others	Total
Revenues	<b>23,05,35,432</b>	<b>210,56,48,240</b>	<b>31,17,82,696</b>	<b>264,79,66,368</b>
	6,05,14,444	168,62,93,523	16,99,28,059	191,67,36,026
Identifiable operating expenses	<b>10,49,59,155</b>	<b>101,49,13,120</b>	<b>12,57,45,237</b>	<b>124,56,17,512</b>
	89,68,744	67,06,32,484	8,16,54,815	76,12,56,043
Allocated expenses	<b>6,87,74,831</b>	<b>65,40,10,420</b>	<b>9,65,73,107</b>	<b>81,93,58,358</b>
	2,11,49,965	58,77,35,862	5,89,64,630	66,78,50,457
Segmental operating profit	<b>5,68,01,446</b>	<b>43,67,24,700</b>	<b>8,94,64,352</b>	<b>58,29,90,498</b>
	3,03,95,735	42,79,25,177	2,93,08,598	48,76,29,526
Unallocable expenses				<b>4,59,37,440</b>
				2,99,74,287
Profit before other income				<b>53,70,53,058</b>
				45,76,55,239
Other income ,net				<b>7,37,17,391</b>
				4,43,50,296
Net profit before tax				<b>61,07,70,449</b>
				50,20,05,535
Tax expense				<b>12,36,67,210</b>
				8,48,89,341
Profit for the period				<b>48,71,03,239</b>
				41,71,16,194

**2.18 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

Profit and Loss account for the	(in ₹)	
	Year ended March 31,	
	2013	2012
Income from software services and products	264,79,66,368	191,67,36,026
Cost of revenue	178,30,29,281	117,16,52,672
GROSS PROFIT	86,49,37,087	74,50,83,354
Selling and marketing expenses	1,15,72,651	1,31,01,679
General and administration expenses	27,03,73,938	24,43,52,149
	28,19,46,589	25,74,53,828
OPERATING PROFIT BEFORE DEPRECIATION	58,29,90,498	48,76,29,526
Depreciation	4,59,37,440	2,99,74,287
OPERATING PROFIT	53,70,53,058	45,76,55,239
Other income, net	7,37,17,391	4,43,50,296
PROFIT BEFORE TAX	61,07,70,449	50,20,05,535
Tax expense:		
Current tax	12,36,67,210	8,48,89,341
PROFIT FOR THE PERIOD	48,71,03,239	41,71,16,194

**To**

**The Members of Infosys BPO s.r.o**

**Report on the Financial Statements:**

We have audited the accompanying financial statement of **Infosys BPO s.r.o** ('the Company') as at 31<sup>st</sup>, March 2013, the profit and loss account('Financial Statement') of the Company for the year ended on that date and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956('the Act') This responsibility included the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- 1) In the case of the balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2013;
- 2) In the case of the statement of profit and loss, of the **Loss** for the year ended on that date;

As required by Section 227(3) of the Act, we report that;

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance Sheet and statement of profit and loss account dealt with by this Report are in agreement with the books of accounts;
- d) In our opinion, the Balance Sheet and statement of profit and loss account comply with the Accounting Standards referred to in Subsection (3C) of Section 211 of the Companies Act, 1956, and;

**For SHENOY & KAMATH**

*Chartered accountants*

**(M RATHNAKAR KAMATH)**

*Partner.*

Membership No. 202841

Firm's Registration. No. 006673s

Bangalore

12<sup>th</sup> April, 2013



## Infosys BPO s.r.o

(in ₹)

Balance Sheet as at	Note	March 31, 2013	March 31, 2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	3,49,78,993	3,49,78,993
Reserves and surplus	2.2	26,74,06,176	30,30,71,280
		30,23,85,169	33,80,50,273
<b>CURRENT LIABILITIES</b>			
Unsecured Loans	2.3	5,60,51,609	-
Trade payables		5,94,278	88,82,629
Other current liabilities	2.4	15,34,74,623	11,18,25,795
Short-term provisions	2.5	2,53,62,526	1,41,34,706
		23,54,83,036	13,48,43,130
		<b>53,78,68,205</b>	<b>47,28,93,403</b>
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Tangible assets	2.6	1,94,31,759	2,45,72,949
Capital work-in-progress		-	-
		1,94,31,759	2,45,72,949
Long-term loans and advances	2.7	1,19,17,970	2,68,33,165
		1,19,17,970	2,68,33,165
<b>CURRENT ASSETS</b>			
Trade receivables	2.8	13,75,29,072	13,93,90,638
Cash and cash equivalents	2.9	12,80,94,996	10,22,62,451
Short term loans and advances	2.10	24,08,94,408	17,98,34,200
		50,65,18,476	42,14,87,289
		<b>53,78,68,205</b>	<b>47,28,93,403</b>
<b>SIGNIFICANT ACCOUNTING POLICIES</b>	1	-	-
<b>NOTES ON ACCOUNTS</b>	2		

D. Swaminathan      Anantha Radhakrishnan  
*Chairman*              *Director*

B.G. Srinivas          Abraham Mathews  
*Director*                *Director*

Bangalore  
April 12, 2013

		(in ₹)	
Profit and Loss Account for the	Notes	Year ending March 31st	
		2013	2012
Revenues from business process management services		87,44,59,115	57,25,83,219
Other income	2.11	2,09,73,232	1,66,48,630
<b>Total Revenue</b>		<b>89,54,32,347</b>	<b>58,92,31,849</b>
<b>Expenses</b>			
Employee benefit expenses	2.12	68,45,01,124	41,69,04,319
Cost of technical sub-contractors	2.12	39,47,729	1,84,22,876
Travel expenses	2.12	3,25,74,251	2,23,29,688
Cost of software packages	2.12	64,20,444	(87,534)
Communication expenses	2.12	87,71,760	54,33,602
Professional charges	2.12	6,64,72,017	3,10,55,921
Office expenses	2.12	1,37,15,974	1,10,69,932
Power and fuel	2.12	1,45,94,454	1,27,03,793
Insurance charges	2.12	29,68,075	(13,93,096)
Rent	2.12	6,42,57,777	4,87,02,488
Depreciation expense	2.6	1,67,45,107	1,31,50,053
Other expenses	2.12	71,90,555	49,89,544
		<b>92,21,59,267</b>	<b>58,32,81,586</b>
<b>PROFIT BEFORE TAX</b>		<b>(267,26,920)</b>	<b>59,50,263</b>
Provision for taxation	2.13		
Current tax		-	25,88,104
Deferred tax		-	67,67,973
		-	93,56,077
<b>LOSS FOR THE PERIOD</b>		<b>(267,26,920)</b>	<b>(34,05,814)</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
Chairman

Anantha Radhakrishnan  
Director

B.G. Srinivas  
Director

Abraham Mathews  
Director

Bangalore  
April 12, 2013

## Schedules to the financial statements for the year ended March 31,2013

### Significant accounting policies and notes on accounts

#### Company overview

Infosys BPO s.r.o is a leading provider of business process management services to organizations that outsource their business processes. Infosys BPO s.r.o is a majority owned and controlled subsidiary of Infosys BPO Limited. The company leverages the benefits of service delivery globalization, process redesign and technology and thus drives efficiency and cost effectiveness into client's business processes and thereby improve their competitive position by managing their business processes in addition to providing increased value.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956 to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for SLA and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

##### 1.3 Revenue recognition

The company derives its revenues primarily from business process management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The company presents revenues net of service taxes and value added taxes in its profit and loss account.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The company recognizes changes in the estimated amount of obligation for discount using cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the company's right to receive dividend is established.

##### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use before the balance sheet date. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Goodwill on amalgamation is tested periodically for impairment.

### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the company. Depreciation for assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the company for its use. Management estimates the useful lives for the various fixed assets as follows:

Building	Fifteen years
Computer equipment	Two years
Plant and machinery	Five years
Furniture and fixtures	Five years

### 1.7 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise. Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

### 1.8 Forward contracts and option contracts in foreign currencies

The company uses forward contracts and options contracts to hedge its exposure to movements in foreign exchange rates. The use of these forward contracts and option contracts reduces the risk or cost to the company and the company does not use the forward contracts and option contracts for trading or speculation purposes.

Effective April 1, 2008 the Company adopted Accounting Standard AS 30 "Financial Instruments: Recognition and Measurement", to the extent that the adoption does not conflict with existing mandatory accounting standards and other authoritative pronouncements, Company law and other regulatory requirements.

Forward and options contracts are fair valued at each reporting date. The company records the mark to market gain or loss on effective hedges in the foreign currency fluctuation reserve until the transactions are complete. On completion, the gain or loss is transferred to the profit and loss account of that period. To designate a forward contract or option contracts as an effective hedge, management objectively evaluates and evidences with appropriate supporting documents at the inception of each contract whether the contract is effective in achieving offsetting cash flows attributable to the hedged risk. In the absence of a designation as an effective hedge, a gain or loss is recognized in the profit and loss account. Currently the hedges undertaken by the company are all ineffective in nature and the resultant gain or loss consequent to fair valuation is recognised in the profit and loss account at each reporting date.

### 1.9 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. The income tax provision for the period is made based on the best estimate of the annual average tax rate expected to be applicable for the full fiscal year.

#### 1.10 Provisions and contingent liability

The company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.

#### 1.11 Earnings per share

In determining earnings per share, the company considers the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of basic and dilutive common equivalent shares outstanding during the year, except where the result would be anti-dilutive. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date.

#### 1.12 Employee Benefits

##### Compensated absences

The employees of the Company are entitled to compensated absences which are both accumulating and non-accumulating in nature. The expected cost of accumulating compensated absences is determined by an actuarial valuation based on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. Expense on non-accumulating compensated absences is recognised in the period in which the absences occur.

#### 1.13 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

#### 1.14 Cash and Cash Equivalents

Cash and cash equivalents comprise cash and cash on deposit with banks and corporations. The company considers all highly liquid investments with a remaining maturity at the date of purchase of three months or less and that are readily convertible to known amounts of cash to be cash equivalents.

**2 NOTES ON ACCOUNTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013****2.1 SHARE CAPITAL**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
AUTHORISED		
Share Capital	3,49,78,993	3,49,78,993
	<u>3,49,78,993</u>	<u>3,49,78,993</u>
ISSUED, SUBSCRIBED AND PAID UP		
Share Capital	3,49,78,993	3,49,78,993
(Wholly owned subsidiary of Infosys BPO Limited)		
	<u><b>3,49,78,993</b></u>	<u><b>3,49,78,993</b></u>

**2.2 RESERVES AND SURPLUS**

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
Foreign currency translation reserve	4,12,53,013	5,01,91,197
Balance in profit and loss account - opening balance	25,28,80,083	25,62,85,897
Add: Loss during the year	(2,67,26,920)	(34,05,814)
Balance in profit and loss account - closing balance	<u>22,61,53,163</u>	<u>25,28,80,083</u>
	<u><b>26,74,06,176</b></u>	<u><b>30,30,71,280</b></u>

**2.3 Unsecured Loans**

(in ₹)

	As at	
	March 31, 2013	March 31, 2012
Long term borrowings	5,60,51,609	-
	5,60,51,609	-

**2.4 OTHER CURRENT LIABILITIES**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Accrued salaries and benefits		
Salaries	4,55,68,967	3,68,63,747
Bonus and incentives	93,40,570	59,71,131
For other liabilities		
Provision for expenses	5,70,73,921	2,59,13,430
Withholding and other taxes	1,38,12,164	1,45,01,272
	12,57,95,622	8,32,49,580
Advances received from clients	2,76,79,001	-
Unearned revenue	-	1,04,18,865
Mark to market loss on forward exchange contract	-	1,81,57,350
	<b>15,34,74,623</b>	<b>11,18,25,795</b>

**2.5 SHORT TERM PROVISIONS**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Provision for employee benefits		
Unavailed leave	2,09,92,573	1,27,04,860
Others		
Provision for		
SLA compliance	43,69,953	14,29,846
	<b>2,53,62,526</b>	<b>1,41,34,706</b>

**Provision for SLA compliance**

The provision for service level agreement compliance is based on estimates made by the management for on going contracts. In accordance with paragraphs 66 and 67 of the Accounting Standard 29, the movement in provision for service level agreement is given below

Particulars	As at	
	March 31, 2013	March 31, 2012
Balance at the beginning of the year	14,29,846	35,82,549
Additional provision made during the year	64,29,714	26,40,881
Provisions used during the year	-	-
Unused amount reversed during the year	34,89,607	47,93,584
Balance at the end of the year	<b>43,69,953</b>	<b>14,29,846</b>

Management believes that the aforesaid provision will be utilised within a year.

## 2.6 FIXED ASSETS

(in ₹)

Particulars	Original cost				Depreciation and amortization				Net book value	
	Cost as at April 01, 2012	Additions during the year	Deletions during the year	Cost as at March 31, 2013	As at April 01, 2012	Charge for the Period	Deductions during the year	As at March 31, 2013	As at March 31, 2013	As at March 31, 2012
<b>Tangible assets:</b>										
Leasehold improvements	1,79,90,685	(4,54,639)	-	1,75,36,046	1,60,78,858	6,46,206	4,23,825	1,63,01,239	12,34,807	19,11,827
Plant and Machinery	1,20,72,252	(2,61,430)	-	1,18,10,822	70,71,331	18,08,855	2,28,500	86,51,686	31,59,136	50,00,921
Computer equipment	6,54,26,949	92,79,860	-	7,47,06,809	5,25,71,393	1,21,18,873	16,96,261	6,29,94,005	1,17,12,804	1,28,55,556
Furniture and fixtures	2,26,96,114	1,78,175	-	2,28,74,289	1,78,91,469	21,71,173	5,13,365	1,95,49,277	33,25,012	48,04,645
<b>Total</b>	<b>11,81,86,000</b>	<b>87,41,966</b>	<b>-</b>	<b>12,69,27,966</b>	<b>9,36,13,051</b>	<b>1,67,45,107</b>	<b>28,61,951</b>	<b>10,74,96,207</b>	<b>1,94,31,759</b>	<b>2,45,72,949</b>
Previous year	9,16,78,252	2,73,04,317	7,96,569	11,81,86,000	7,50,05,762	1,31,50,053	(54,57,236)	9,36,13,051	2,45,72,949	



**2.7 LONG-TERM LOANS AND ADVANCES**

	<b>(in ₹)</b>	
	<b>As at</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
Rental Deposits	1,19,17,970	1,22,26,955
Advance Income tax	-	1,46,06,210
	<b>1,19,17,970</b>	<b>2,68,33,165</b>

**2.8 TRADE RECEIVABLES**

	<b>(in ₹)</b>	
	<b>As at</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
Other debts		
Unsecured		
Considered good*	13,75,29,072	13,93,90,638
	<b>13,75,29,072</b>	<b>13,93,90,638</b>

\* includes dues from subsidiary companies(refer note 2.17)

**Provision for doubtful debts**

Periodically, the Company evaluates all customer dues for collectability. The need for provision is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer as at the Balance Sheet date. As at March 31, 2013 the Company has not provided for doubtful debts since there are no outstandings due from customers exceeding 180 days.

**2.9 CASH AND CASH EQUIVALENTS**

	<b>(in ₹)</b>	
	<b>As at</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
Cash on hand	1,13,535	21,922
Balances with bank		
In current and deposit accounts	12,79,81,461	10,22,40,529
	<b>12,80,94,996</b>	<b>10,22,62,451</b>

The details of balances with banks as at March 31,2013 and March 31,2012 are as follows:

	<b>(in ₹)</b>	
	<b>As at</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
Balances with scheduled banks		
<b>In current accounts</b>		
Deutsche bank - USD account	2,30,74,775	2,06,17,440
Deutsche bank - EUR account	5,25,91,721	1,19,93,011
Deutsche bank - Czk account	2,87,51,231	1,09,47,575
Citibank-subsidy account	7,673	7,892
Citibank- Czk account	1,91,72,981	91,32,286
Citibank-USD account	37,38,088	77,80,614
Citibank-EUR account	6,44,992	4,17,61,711
	<b>12,79,81,461</b>	<b>10,22,40,529</b>

**2.10 SHORT TERM LOANS AND ADVANCES:**

<b>Particulars</b>	<b>(in ₹)</b>	
	<b>As at</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
Unsecured, considered good		
Prepaid Expenses	70,273	71,737
Advances for goods and services	1,17,38,536	39,40,707
Loan to Group Company	16,60,10,156	15,52,03,300
	17,78,39,828	15,92,15,744
Unbilled Revenue	5,60,73,535	1,45,16,418
Loans and advances to employees	44,88,368	43,94,402
Electricity and other deposits	18,23,859	17,07,636
Mark to market gain on forward exchange contract	6,68,817	-
	24,08,94,407	17,98,34,200
Unsecured, considered doubtful		
Loans and advances to employees	5,27,331	-
	24,14,21,738	17,98,34,200
Less: Provision for doubtful loans and advances	5,27,331	-
	<b>24,08,94,408</b>	<b>17,98,34,200</b>

**2.11 OTHER INCOME**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Miscellaneous income, net	2,35,50,118	1,26,85,423
Gains / (losses) on foreign currency, net	(20,97,174)	39,63,207
Interese expense on Loans from Subsidiary	(4,79,712)	-
	<b>2,09,73,232</b>	<b>1,66,48,630</b>

**2.12 EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Employee benefit expenses</b>		
Salaries and bonus excluding overseas staff expenses	50,61,97,421	31,63,77,410
Staff welfare	2,06,95,122	1,02,00,487
Contribution to provident and other funds	15,76,08,581	9,03,26,422
	<b>68,45,01,124</b>	<b>41,69,04,319</b>
<b>Cost of Technical sub-contractors</b>		
Consultancy charges	39,47,729	1,84,22,876
	<b>39,47,729</b>	<b>1,84,22,876</b>
<b>Travel expenses</b>		
Overseas travel expenses	3,25,74,251	2,23,29,688
	<b>3,25,74,251</b>	<b>2,23,29,688</b>
<b>Cost of software packages</b>		
Cost of software for own use	64,20,444	(87,534)
	<b>64,20,444</b>	<b>(87,534)</b>
<b>Communication expenses</b>		
Communication expenses	87,71,760	54,33,602
	<b>87,71,760</b>	<b>54,33,602</b>
<b>Professional Charges</b>		
Legal and professional charges	1,32,68,331	51,68,780
Auditor's remuneration		
audit fees	18,74,113	9,73,873
Recruitment and training expenses	5,13,29,573	2,49,13,268
	<b>6,64,72,017</b>	<b>3,10,55,921</b>
<b>Office expenses</b>		
Computer maintenance	8,70,871	2,76,633
Printing and stationery	12,71,411	3,99,024
Office maintenance	1,15,73,692	1,03,94,275
	<b>1,37,15,974</b>	<b>1,10,69,932</b>
<b>Power and fuel</b>		
Power and fuel	1,45,94,454	1,27,03,793
	<b>1,45,94,454</b>	<b>1,27,03,793</b>
<b>Insurance</b>		
Insurance	29,68,075	(13,93,096)
	<b>29,68,075</b>	<b>(13,93,096)</b>
<b>Rent</b>		
Rent	6,42,57,777	4,87,02,488
	<b>6,42,57,777</b>	<b>4,87,02,488</b>

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Other expenses</b>		
Consumables	21,28,107	5,71,974
Brand building and advertisement	-	4,35,624
Marketing expenses	41,824	-
Sales promotion expenses	32,183	1,49,035
Rates and taxes	15,11,403	1,85,942
Donations	-	23,573
Bank charges and commission	13,70,507	9,20,501
Postage and courier	11,63,298	1,45,570
Provision for doubtful debts	5,090	-
Provision for doubtful loans and advances	5,27,331	-
Professional membership and seminar participation fees	47,260	44,540
Other miscellaneous expenses	3,63,552	25,12,785
	<b>71,90,555</b>	<b>49,89,544</b>

### 2.13 TAX EXPENSES

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Current tax		
Income taxes	-	25,88,104
Deferred taxes	-	67,67,973
	<b>-</b>	<b>93,56,077</b>

### 2.14 LEASES

Obligations on long-term non-cancellable operating leases

The lease rentals charged during the year and maximum obligations on long-term non-cancellable operating leases payable as per the rentals stated in the respective agreements are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2012	2011
Lease rentals charged during the year	6,42,57,777	4,87,02,488

**2.15 Commitments and contingent liabilities**

Particulars	As at	
	March 31, 2013	March 31, 2012
Estimated amount of unexecuted capital contracts (net of advance and deposits)	81,02,212	-
Sell: Forward contracts outstanding		
USD/CZK	3,000,000	4,000,000
(Equivalent approximate in ₹.)	(16,28,70,000)	(20,35,20,000)
Buy: Forward Contracts outstanding		
USD/CZK	-	19,111,000
(Equivalent approximate in ₹.)	-	(5,29,37,470)

As at the Balance Sheet date, the Company's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is ₹Nil (₹Nil as at March 31, 2012).

The foreign exchange forward and option contracts mature between 1 to 12 months. The table below analyzes the derivative financial instruments into relevant maturity groupings based on the remaining period as of the balance sheet date:

Particulars	As at	
	March 31, 2013	March 31, 2012
Later than one month and not later than three months	-	25,64,57,470
Later than three months and not later than one year	16,28,70,000	-
	16,28,70,000	25,64,57,470

The company recognized a Loss on derivative financial instruments of ₹ 81,97,679 and gain on derivative financial instruments of ₹ 1,22,66,282 during the quarter ended March 31, 2013 and March 31, 2012 respectively, which is included in other income.

**2.16 Quantitative details**

The Company is primarily engaged in the development and maintenance of computer software. The production and sale of such software cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

**2.17 Related party transactions**

List of related parties:

Name of the related party	Country	Holding as at	
		March 31, 2013	March 31, 2012
Infosys BPO Limited	India	100%	100%
<b>Name of Ultimate Holding Company</b>		<b>Country</b>	
Infosys Limited		India	
<b>Name of Fellow Subsidiaries</b>		<b>Country</b>	
Infosys BPO Poland Sp.z.o.o.**		Poland	
McCamish Systems LLC**		United States	
Portland Group Pty Ltd**		Australia	
Portland Procurement Services Pty Ltd***		Australia	
Infosys Consulting India Limited*		India	
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*		Australia	
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*		Mexico	
Infosys Technologies (China) Co. Limited ( "Infosys China") *		China	
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brazil")*		Brazil	

\* Wholly owned subsidiaries of Infosys Limited

\*\* Wholly owned subsidiaries of Infosys BPO Limited.

\*\*\*Wholly owned subsidiary of Portland Group Pty Ltd

The details of the related party transactions entered into by the company for the year ended March 31, 2013 and March 31, 2012 are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Capital transactions:</b>		
<b>Financial transactions</b>		
<b>Loans Taken</b>		
Infosys BPO Poland Sp.z.o.o	5,60,51,609	-
<b>Loans Given</b>		
McCamish Systems LLC	-	21,45,39,867
<b>Revenue transactions:</b>		
Purchase of shared services including facilities and personnel		
Infosys Limited	-	16,810
Infosys BPO Limited	-	11,66,896
Infosys BPO Poland Sp.z.o.o	-	27,49,659
Interest income		
McCamish Systems LLC	16,20,072	24,33,322
Interest expense		
Infosys BPO Poland Sp.z.o.o	3,00,774	-
Sale of services		
Infosys Limited	8,74,36,781	15,55,98,534
Infosys BPO Poland Sp.z.o.o	98,29,331	45,55,324

Details of amounts due to or due from related parties as at March 31, 2013 and March 31, 2012

Particulars	(in ₹)	
	As at,	
	March 31,2013	March 31,2012
<b>Loans to subsidiary</b>		
McCamish Systems LLC	16,60,10,156	15,52,03,300
<b>Loans Accepted</b>		
Infosys BPO Poland Sp.z.o.o	5,60,51,609	-
<b>Advances Received</b>		
Infosys Limited	2,76,79,001	
<b>Debtors</b>		
Infosys Limited	36,99,008	1,24,77,540

## 2.18 Segment reporting

The company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the company. The company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

### Industry segments

Year ended **March 31, 2013** and March 31, 2012

	(in ₹)				
Particulars	FSI	MFG	RCL	ECS	Total
Revenues	<b>7,31,63,663</b>	<b>71,03,48,902</b>	<b>8,06,56,365</b>	<b>1,02,90,185</b>	<b>87,44,59,115</b>
	7,93,51,370	34,43,44,652	13,66,88,073	1,21,99,124	57,25,83,219
Identifiable operating expenses	<b>5,40,01,580</b>	<b>42,16,00,335</b>	<b>4,82,46,802</b>	<b>77,12,773</b>	<b>53,15,61,490</b>
	5,76,29,451	18,41,25,634	5,49,72,359	61,79,872	30,29,07,316
Allocated expenses	<b>3,16,88,748</b>	<b>30,17,94,589</b>	<b>3,79,50,919</b>	<b>24,18,414</b>	<b>37,38,52,670</b>
	3,62,54,765	15,85,94,780	6,77,91,682	45,82,990	26,72,24,217
Segmental operating profit	<b>(1,25,26,665)</b>	<b>(1,30,46,022)</b>	<b>(55,41,356)</b>	<b>1,58,998</b>	<b>(3,09,55,045)</b>
	(1,45,32,846)	16,24,238	1,39,24,032	14,36,262	24,51,686
Unallocable expenses					<b>1,67,45,107</b>
					1,31,50,053
Profit before other income					<b>(4,77,00,152)</b>
					(1,06,98,367)
Other income					<b>2,09,73,232</b>
					1,66,48,630
Profit/(Loss) before tax					<b>(2,67,26,920)</b>
					59,50,263
Tax expense					-
					93,56,077
Loss for the period					<b>(2,67,26,920)</b>
					(34,05,814)

**Geographical segments**Year ended **March 31, 2013** and March 31, 2012

	(in ₹)		
Particulars	North America	Europe	Total
Revenues	<b>10,95,47,126</b>	<b>76,49,11,989</b>	<b>87,44,59,115</b>
	17,76,46,139	39,49,37,080	57,25,83,219
Identifiable operating expenses	<b>6,22,07,319</b>	<b>46,93,54,171</b>	<b>53,15,61,490</b>
	7,30,90,335	22,98,16,981	30,29,07,316
Allocated expenses	<b>5,06,23,893</b>	<b>32,32,28,777</b>	<b>37,38,52,670</b>
	8,86,87,012	17,85,37,205	26,72,24,217
Segmental operating profit	<b>(32,84,086)</b>	<b>(2,76,70,959)</b>	<b>(3,09,55,045)</b>
	1,58,68,792	(1,34,17,106)	24,51,686
Unallocable expenses			<b>1,67,45,107</b>
			1,31,50,053
Profit before other income			<b>(4,77,00,152)</b>
			(1,06,98,367)
Other income			<b>2,09,73,232</b>
			1,66,48,630
Profit/(Loss) before tax			<b>(2,67,26,920)</b>
			59,50,263
Tax expense			-
			93,56,077
Loss for the period			<b>(2,67,26,920)</b>
			(34,05,814)

**2.19 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

	(in ₹)	
Profit and Loss account for the	Year ended March 31,	
	2013	2012
Income from software services and products	87,44,59,115	57,25,83,219
Cost of revenue	80,46,49,906	50,43,92,036
GROSS PROFIT/(LOSS)	6,98,09,209	6,81,91,183
Selling and marketing expenses	25,41,600	13,77,212
General and administration expenses	9,82,22,654	6,43,62,285
	10,07,64,254	6,57,39,497
OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION	(3,09,55,045)	24,51,686
Depreciation	1,67,45,107	1,31,50,053
OPERATING PROFIT/(LOSS)	(4,77,00,152)	(1,06,98,367)
Other income, net	2,09,73,232	1,66,48,630
PROFIT/(LOSS) BEFORE TAX	(2,67,26,920)	59,50,263
Tax expense:		
Current tax	-	93,56,077
PROFIT/(LOSS) FOR THE PERIOD	(2,67,26,920)	(34,05,814)



**To**

**The Members of McCamishSystems, LLC**

**Report on the Financial Statements:**

We have audited the accompanying financial statement of **McCamishSystems, LLC** ('the Company') as at 31<sup>st</sup>, March 2013, the profit and loss account('Financial Statement') of the Company for the year ended on that date and a summary of significant accounting policies and other explanatory information.

**Management`s Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956('the Act') This responsibility included the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor`s Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- 1) In the case of the balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2013;
- 2) In the case of the statement of profit and loss, of the **Loss** for the year ended on that date;

As required by Section 227(3) of the Act, we report that;

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance Sheet and statement of profit and loss account dealt with by this Report are in agreement with the books of accounts;
- d) In our opinion, the Balance Sheet and statement of profit and loss account comply with the Accounting Standards referred to in Subsection (3C) of Section 211 of the Companies Act, 1956, and;

**For SHENOY & KAMATH**

*Chartered accountants*

**(M RATHNAKAR KAMATH)**

*Partner.*

Membership No. 202841

Firm's Registration. No. 006673s

Bangalore

12<sup>th</sup> April, 2013

# McCamish Systems, LLC

(in ₹)

Balance Sheet as at	Note	March 31, 2013	March 31, 2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	163,93,17,854	147,52,47,854
Reserves and surplus	2.2	(163,27,07,104)	(147,52,80,161)
		66,10,750	(32,307)
<b>NON-CURRENT LIABILITIES</b>			
Other long-term liabilities	2.3	-	4,57,92,000
		-	4,57,92,000
<b>CURRENT LIABILITIES</b>			
Trade payables		1,65,01,988	11,61,82,038
Other current liabilities	2.4	186,73,94,855	33,19,48,650
Short-term provisions	2.5	1,67,33,481	1,20,77,589
		190,06,30,324	46,02,08,277
		<b>190,72,41,074</b>	<b>50,59,67,970</b>
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Tangible assets	2.6	4,05,78,897	5,65,03,411
Intangible assets		9,76,00,704	-
Capital work-in-progress		1,99,75,245	-
		15,81,54,846	5,65,03,411
<b>CURRENT ASSETS</b>			
Trade receivables	2.7	37,27,47,756	31,96,04,857
Cash and cash equivalents	2.8	12,34,54,211	3,08,66,556
Short term loans and advances	2.9	125,28,84,261	9,89,93,146
		174,90,86,228	44,94,64,559
		<b>190,72,41,074</b>	<b>50,59,67,970</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
Chairman

Gordon Beckam  
Chief Executive Officer

Eric Paternoster  
Director

Kapil Jain  
Director

Sam Thomas  
Director

Abraham Mathews  
Director

Bangalore  
April 12, 2013

		(in ₹)	
Statement of Profit and Loss for the	Note	Year ended March 31,	
		2013	2012
Revenues from business process management services		261,40,37,396	187,12,66,530
Other income	2.10	(21,89,111)	(60,04,163)
<b>Total Revenue</b>		<b>261,18,48,285</b>	<b>186,52,62,367</b>
<b>Expenses</b>			
Employee benefit expenses	2.11	146,63,44,673	107,53,22,111
Cost of technical sub-contractors	2.11	63,28,32,009	68,27,33,001
Travel expenses	2.11	2,92,63,523	2,67,98,014
Cost of Software packages	2.11	8,92,68,549	4,70,77,050
Communication expenses	2.11	2,18,82,210	2,42,63,158
Professional Charges	2.11	24,48,51,785	1,26,44,644
Office expenses	2.11	8,85,00,431	7,79,95,679
Power and fuel	2.11	33,54,873	18,89,481
Insurance charges	2.11	73,69,654	56,87,616
Rent	2.11	5,03,76,033	3,31,08,463
Depreciation	2.6	6,02,22,046	5,09,82,903
Other expenses	2.11	7,65,65,574	6,72,59,237
		<b>277,08,31,360</b>	<b>210,57,61,357</b>
<b>LOSS BEFORE TAX</b>		<b>(15,89,83,075)</b>	<b>(24,04,98,990)</b>
Provision for taxation		-	-
Current tax		-	-
Deferred tax		-	-
		-	-
<b>LOSS FOR THE PERIOD</b>		<b>(15,89,83,075)</b>	<b>(24,04,98,990)</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
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Director

Bangalore  
April 12, 2013

## Schedules to the financial statements for the year ended March 31, 2013

### Significant accounting policies and notes on accounts

#### Company overview

McCamish Systems LLC is a leading provider of business process management services to organizations that outsource their business processes. McCamish Systems LLC is a wholly owned and controlled entity of Infosys BPO Limited. The company leverages the benefits of service delivery globalization, process redesign and technology and thus drives efficiency and cost effectiveness into client's business processes and thereby improve their competitive position by managing their business processes in addition to providing increased value.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956 to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for SLA and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

##### 1.3 Revenue recognition

The company derives its revenues primarily from business process management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The company presents revenues net of service taxes and value added taxes in its profit and loss account.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The company recognizes changes in the estimated amount of obligation for discount using cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the company's right to receive dividend is established.

##### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use before the balance sheet date. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Goodwill on amalgamation is tested periodically for impairment.

### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the company. Depreciation for assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the company for its use. Management estimates the useful lives for the various fixed assets as follows:

Building	Fifteen years
Computer equipment	Two years
Office equipment	Five years
Furniture and fixtures	Five years

### 1.7 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise. Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

### 1.8 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 1.9 Employee Benefits

#### Compensated absences

The employees of the Company are entitled to compensated absences which are both accumulating and non-accumulating in nature. The expected cost of accumulating compensated absences is determined by an actuarial valuation based on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. Expense on non-accumulating compensated absences is recognised in the period in which the absences occur.

### 1.10 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. The income tax provision for the period is made based on the best estimate of the annual average tax rate expected to be applicable for the full fiscal year.

#### 1.11 Provisions and contingent liability

The company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.

#### 1.12 Earnings per share

In determining earnings per share, the company considers the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of basic and dilutive common equivalent shares outstanding during the year, except where the result would be anti-dilutive. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date.

#### 1.13 Cash and Cash Equivalents

Cash and cash equivalents comprise cash and cash on deposit with banks and corporations. The company considers all highly liquid investments with a remaining maturity at the date of purchase of three months or less and that are readily convertible to known amounts of cash to be cash

**NOTES ON ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2013****2.1 SHARE CAPITAL**

Particulars	As at	
	March 31, 2013	March 31, 2012
AUTHORISED		
Share Capital	163,93,17,854	147,52,47,854
	163,93,17,854	147,52,47,854
ISSUED, SUBSCRIBED AND PAID UP		
Share Capital	163,93,17,854	147,52,47,854
	<b>163,93,17,854</b>	<b>147,52,47,854</b>

**2.2 RESERVES AND SURPLUS**

Particulars	As at	
	March 31, 2013	March 31, 2012
Foreign currency translation reserve	(2,33,59,518)	(2,49,15,650)
Balance in profit and loss account - opening balance	(145,03,64,511)	(120,98,65,521)
Add: Loss during the year	(15,89,83,075)	(24,04,98,990)
Balance in profit and loss account - closing balance	(160,93,47,586)	(145,03,64,511)
	<b>(163,27,07,104)</b>	<b>(147,52,80,161)</b>



**2.3 LONG-TERM PROVISIONS**

Particulars	As at	
	March 31, 2013	March 31, 2012
Provision for expenses	-	4,57,92,000
	-	<b>4,57,92,000</b>

**2.4 OTHER CURRENT LIABILITIES**

Particulars	As at	
	March 31, 2013	March 31, 2012
Accrued salaries and benefits		
Salaries	4,22,88,491	1,20,98,552
For other liabilities		
Provision for expenses	30,56,71,158	9,00,82,226
Withholding and other taxes receivable	20,54,822	6,13,307
Due to carrier/insurance provider*	116,98,05,489	-
	151,98,19,960	10,27,94,085
Advances received from clients	-	-
Unearned revenue	7,13,71,480	2,37,55,567
Loans from subsidiary	22,19,13,415	20,53,98,998
Liability for deferred consideration	5,42,90,000	-
	<b>186,73,94,855</b>	<b>33,19,48,650</b>

\*These amounts represents premiums collected from policy holders and payable to insurance providers by a service provider maintaining the amounts in fiduciary capacity

**2.5 SHORT TERM PROVISIONS**

Particulars	As at	
	March 31, 2013	March 31, 2012
Provision for employee benefits		
Unavailed leave	-	-
Provision for		
SLA compliance	1,67,33,481	1,20,77,589
	<b>1,67,33,481</b>	<b>1,20,77,589</b>

Provision for SLA compliance

The provision for service level agreement compliance is based on estimates made by the management for on going contracts. In accordance with paragraphs 66 and 67 of the Accounting Standard 29, the movement in provision for service level agreement is given below

Particulars	As at	
	March 31, 2013	March 31, 2012
Balance at the beginning of the year	1,20,77,589	1,04,37,292
Additional provision made during the year	98,52,550	54,76,904
Provisions used during the year	-	-
Unused amount reversed during the year	51,96,658	38,36,607
Balance at the end of the year	<b>1,67,33,481</b>	<b>1,20,77,589</b>

Management believes that the aforesaid provision will be utilised within a year.

**2.6 FIXED ASSETS**

(in ₹)

Particulars	Original cost				Depreciation and amortization				Net book value	
	Cost as at April 01, 2012	Additions during the year	Deletions during the year	Cost as at March 31, 2013	As at Charge for the April 01, 2012	year	Deletions during the year	As at March 31, 2013	As at March 31, 2013	As at March 31, 2012
<b>Tangible assets :</b>										
Leasehold improvements	25,14,795	1,68,543	-	26,83,338	18,92,532	5,09,623	(1,23,959)	25,26,114	1,57,224	6,22,263
Office equipment	57,80,070	5,04,649	-	62,84,719	11,49,125	11,54,723	(71,774)	23,75,622	39,09,097	46,30,945
Computer equipment	15,20,26,642	4,30,19,032	-	19,50,45,674	10,30,62,579	5,54,19,827	(66,24,125)	16,51,06,531	2,99,39,143	4,89,64,063
Furniture and fixtures	1,14,99,999	80,36,637	-	1,95,36,636	92,13,859	31,37,873	(6,11,471)	1,29,63,203	65,73,433	22,86,140
	17,18,21,506	5,17,28,861	-	22,35,50,367	11,53,18,095	6,02,22,046	(74,31,329)	18,29,71,470	4,05,78,897	5,65,03,411
<b>Intangible assets :</b>										
Goodwill	-	9,76,00,704	-	9,76,00,704	-	-	-	-	9,76,00,704	-
	-	9,76,00,704	-	9,76,00,704	-	-	-	-	9,76,00,704	-
<b>Total</b>	<b>17,18,21,506</b>	<b>14,93,29,565</b>	<b>-</b>	<b>32,11,51,071</b>	<b>11,53,18,095</b>	<b>6,02,22,046</b>	<b>(74,31,329)</b>	<b>18,29,71,470</b>	<b>13,81,79,601</b>	<b>5,65,03,411</b>
Previous year	9,78,97,548	7,56,56,579	17,32,621	17,18,21,506	5,56,33,238	5,09,82,903	(87,01,954)	11,53,18,095	5,65,03,411	-

**2.7 TRADE RECEIVABLES**

Particulars	As at	
	March 31, 2013	March 31, 2012
Debt outstanding for a period exceeding six months		
Unsecured		
More than six months from the date they are due	-	-
Other debts		
Unsecured		
Considered good*	37,27,47,756	31,96,04,857
	<b>37,27,47,756</b>	<b>31,96,04,857</b>

\* Of which dues from subsidiary companies (Also refer to note 2.16)

**Provision for doubtful debts**

Periodically, the Company evaluates all customer dues to the Company for collectability. The need for provisions is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer as at the Balance Sheet date. As at March 31, 2013 the Company has provided for doubtful debts of INR2,389.

**2.8 CASH AND CASH EQUIVALENTS**

Particulars	As at	
	March 31, 2013	March 31, 2012
Cash on hand	-	-
Balances with bank		
In current and deposit accounts	12,34,54,211	3,08,66,556
	<b>12,34,54,211</b>	<b>3,08,66,556</b>

The details of balances with banks as at March 31, 2013 and March 31, 2012 are as follows:

Particulars	As at	
	March 31, 2013	March 31, 2012
Balances with scheduled banks		
<b>In current accounts</b>		
Bank of America-USD	12,31,82,761	3,06,12,156
Bank of America-USD-Trust Funds	2,71,450	2,54,400
	<b>12,34,54,211</b>	<b>3,08,66,556</b>

**2.9 SHORT TERM LOANS AND ADVANCES:**

Particulars	As at	
	March 31, 2013	March 31, 2012
Unsecured, considered good		
Prepaid Expenses	1,76,25,140	2,56,17,368
Advances for goods and services	12,78,475	11,25,262
	1,89,03,615	2,67,42,630
Unbilled Revenue	6,20,09,495	7,11,39,653
Loans and advances to employees	11,57,951	3,47,663
Loans & Advances - Others	-	-
Electricity and other deposits	10,07,731	7,63,200
Due from service provider*	116,98,05,469	-
	<b>125,28,84,261</b>	<b>9,89,93,146</b>

**2.10 OTHER INCOME**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Interest income/ (expenses)	(27,61,533)	(51,07,360)
Miscellaneous income	18,34,445	4,25,886
Exchange differences	(12,62,023)	(13,22,689)
	<b>(21,89,111)</b>	<b>(60,04,163)</b>

**2.11 EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b><i>Employee benefit expenses</i></b>		
Salaries and bonus excluding overseas staff expenses	145,72,40,833	106,96,26,807
Staff welfare	91,03,840	56,95,304
	<b>146,63,44,673</b>	<b>107,53,22,111</b>
<b><i>Cost of Technical sub-contractors</i></b>		
Consultancy charges	63,28,32,009	68,27,33,001
	<b>63,28,32,009</b>	<b>68,27,33,001</b>
<b><i>Travel expenses</i></b>		
Overseas travel expenses	2,92,13,293	2,58,20,873
Travelling expenses	50,230	9,77,141
	<b>2,92,63,523</b>	<b>2,67,98,014</b>
<b><i>Cost of software packages</i></b>		
Cost of software for own use	8,92,68,549	4,70,77,050
	<b>8,92,68,549</b>	<b>4,70,77,050</b>
<b><i>Communication expenses</i></b>		
Communication expenses	2,18,82,210	2,42,63,158
	<b>2,18,82,210</b>	<b>2,42,63,158</b>
<b><i>Professional Charges</i></b>		
Legal and professional charges	23,43,17,883	86,55,391
Auditor's remuneration		
audit fees	16,19,574	14,58,557
Recruitment and training expenses	89,14,328	25,30,696
	<b>24,48,51,785</b>	<b>1,26,44,644</b>
<b><i>Office expenses</i></b>		
Computer maintenance	8,03,11,901	7,67,81,833
Printing and stationery	49,94,329	4,50,169
Office maintenance	31,94,201	7,63,677
	<b>8,85,00,431</b>	<b>7,79,95,679</b>
<b><i>Power and fuel</i></b>		
Power and fuel	33,54,873	18,89,481
	<b>33,54,873</b>	<b>18,89,481</b>
<b><i>Insurance</i></b>		
Insurance	73,69,654	56,87,616
	<b>73,69,654</b>	<b>56,87,616</b>
<b><i>Rent</i></b>		
Rent	5,03,76,033	3,31,08,463
	<b>5,03,76,033</b>	<b>3,31,08,463</b>

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Other expenses</b>		
Consumables	17,57,926	31,37,173
Brand building and advertisement	48,07,691	37,67,143
Rates and taxes	53,28,376	51,59,696
Bank charges and commission	4,56,376	1,91,687
Postage and courier	4,23,21,251	1,05,11,325
Professional membership and seminar participation fees	14,96,553	6,64,880
Provision for doubtful debts	(8,833)	25,028
Other miscellaneous expenses	2,04,06,234	4,38,02,305
	<b>7,65,65,574</b>	<b>6,72,59,237</b>

## 2.12 LEASES

Obligations on long-term non-cancellable operating leases

The lease rentals charged during the year and maximum obligations on long-term non-cancellable operating leases payable as per the rentals stated in the

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Lease rentals charged during the year	5,03,76,033	3,31,08,463

**2.13 Commitments and contingent liabilities**

(in ₹)

Particulars	As at	
	March 31, 2013	March 31, 2012
Estimated amount of unexecuted capital contracts (net of advance and deposits)	73,33,252	53,07,194

As at the Balance Sheet date, the Company's net foreign currency exposure that is not hedged by a derivative instrument or otherwise is ₹Nil (₹Nil as at March 31, 2012).

**2.14 Quantitative details**

The Company is primarily engaged in providing business process management services. The sale of such services cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

**2.15 Related party transactions**

List of related parties:

Name of the related party	Country	Holding as at	
		March 31, 2013	March 31, 2012
Infosys BPO Limited	India	100%	100%
<b>Name of Ultimate Holding Company</b>	<b>Country</b>		
Infosys Limited	India		
<b>Name of Fellow Subsidiaries</b>	<b>Country</b>		
Infosys BPO Poland Sp.z.o.o	Poland		
Infosys BPO (Thailand) Limited**	Thailand		
Infosys BPO s.r.o	Czech Republic		
Portland Group Pty Ltd	Australia		
Portland Procurement Services Pty Ltd	Australia		
Infosys Consulting India Limited*	India		
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*	Australia		
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*	Mexico		
Infosys Technologies (China) Co. Limited ( "Infosys China") *	China		
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brazil")*	Brazil		

\* Wholly owned subsidiaries of Infosys Limited

\*\* Wholly owned subsidiaries of Infosys BPO Limited. During the year ended March 31, 2011 Infosys BPO (Thailand) Limited was liquidated.

On December 4, 2009, Infosys BPO acquired 100% of the voting interests in McCamish Systems LLC (McCamish), a business process solutions provider based in Atlanta, Georgia, in the United States. The business acquisition was conducted by entering into Membership Interest Purchase Agreement for a cash consideration of ₹ 171 crore and a contingent consideration of ₹ 67 crore. The acquisition was completed during the year and accounted as a business combination which resulted in goodwill of ₹ 227 crore.

The details of the related party transactions entered into by the Company, for the year ended March 31, 2013 and March 31, 2012 are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Capital transactions:</b>		
<b>Financial transactions</b>		
<b>Loans</b>		
Infosys BPO Limited	-	-
<b>Revenue transactions:</b>		
Purchase of services		
Infosys Limited	19,56,01,599	22,70,31,285
Infosys Consulting Inc	-	4,31,52,937
Infosys BPO Limited	36,19,46,752	10,17,27,219
Purchase of shared services including facilities and personnel		
Infosys Limited	-	49,832
Infosys BPO Limited	-	3,47,119
Interest expense		
Infosys BPO Limited	-	21,94,538
Infosys BPO Poland Sp.z.o.o	6,87,847	4,14,857
Infosys BPO s.r.o.	20,73,688	18,12,800
Sale of services		
Infosys Limited	78,19,040	2,97,26,251
Infosys BPO Limited	18,03,760	1,11,19,857
Sale of shared services including facilities and personnel		
Infosys Limited	-	10,97,263
Infosys BPO Limited	5,95,977	19,94,301

Details of amounts due to or dues from related parties as at March 31, 2013 and March 31, 2012.

Particulars	(in ₹)	
	As at	
	March 31, 2013	March 31, 2012
<b>Loans Accepted</b>		
Infosys BPO Poland Sp.z.o.o	5,56,10,428	5,14,75,894
Infosys BPO s.r.o.	16,63,03,002	15,39,23,117
<b>Debtors</b>		
Infosys Limited	-	17,07,168
<b>Creditors</b>		
Infosys Limited	1,15,26,853	8,62,67,294
Infosys BPO Limited	49,75,136	2,83,26,809

## 2.16 Segment reporting

The company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the company. The company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

### Industry segments

Year ended March 31, 2013 and March 31, 2012

	(in ₹)				
Particulars	FSI	MFG	RCL	ECS	Total
Revenues	<b>260,92,65,274</b>	<b>12,73,863</b>	<b>20,36,007</b>	<b>14,62,252</b>	<b>261,40,37,396</b>
	186,66,32,831	12,93,845	16,46,512	16,93,342	187,12,66,530
Identifiable operating expenses	<b>121,28,40,765</b>	<b>1,01,000</b>	<b>1,99,247</b>	<b>23,33,739</b>	<b>121,54,74,751</b>
	80,37,08,787	-	1,30,419	-	80,38,39,206
Allocated expenses	<b>149,23,93,049</b>	<b>7,35,564</b>	<b>11,71,867</b>	<b>8,34,083</b>	<b>149,51,34,563</b>
	124,77,12,553	8,65,018	11,35,043	12,26,634	125,09,39,248
Segmental operating profit	<b>(9,59,68,540)</b>	<b>4,37,299</b>	<b>6,64,893</b>	<b>(17,05,570)</b>	<b>(9,65,71,918)</b>
	(18,47,88,509)	4,28,827	3,81,050	4,66,708	(18,35,11,924)
Unallocable expenses					<b>6,02,22,046</b>
					5,09,82,903
Profit before other income					<b>(15,67,93,964)</b>
					(23,44,94,827)
Other income ,net					<b>(21,89,111)</b>
					(60,04,163)
Net profit/(loss) before tax					<b>(15,89,83,075)</b>
					(24,04,98,990)
Tax expense					-
					-
Loss for the period					<b>(15,89,83,075)</b>
					(24,04,98,990)



**Geographical segments**

Year ended March 31, 2013 and March 31, 2012

(in ₹)				
Particulars	North America	Europe	Others	Total
Revenues	<b>261,40,37,396</b>	-	-	<b>261,40,37,396</b>
	186,02,63,131	1,10,03,399	-	187,12,66,530
Identifiable operating expenses	<b>121,54,74,751</b>	-	-	<b>121,54,74,751</b>
	80,38,39,206	-	-	80,38,39,206
Allocated expenses	<b>149,51,34,563</b>	-	-	<b>149,51,34,563</b>
	123,94,96,937	1,14,42,311	-	125,09,39,248
Segmental operating profit	<b>(9,65,71,918)</b>	-	-	<b>(9,65,71,918)</b>
	(18,30,73,012)	(4,38,912)	-	(18,35,11,924)
Unallocable expenses				<b>6,02,22,046</b>
				5,09,82,903
Profit before other income				<b>(15,67,93,964)</b>
				(23,44,94,827)
Other income ,net				<b>(21,89,111)</b>
				(60,04,163)
Net profit/(loss) before tax				<b>(15,89,83,075)</b>
				(24,04,98,990)
Tax expense				-
				-
Loss for the period				<b>(15,89,83,075)</b>
				(24,04,98,990)

**2.17 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

(in ₹)		
Profit and Loss account for the	Year ended March 31,	
	2013	2012
Income from business process management services	261,40,37,396	187,12,66,530
Cost of revenue	238,00,86,819	181,74,91,508
GROSS PROFIT/(LOSS)	23,39,50,577	5,37,75,022
Selling and marketing expenses	13,23,72,440	9,16,32,114
General and administration expenses	19,81,50,055	14,56,54,832
	33,05,22,495	23,72,86,946
OPERATING LOSS BEFORE DEPRECIATION	(9,65,71,918)	(18,35,11,924)
Depreciation	6,02,22,046	5,09,82,903
OPERATING LOSS	(15,67,93,964)	(23,44,94,827)
Other income, net	(21,89,111)	(60,04,163)
PROFIT/LOSS BEFORE TAX	(15,89,83,075)	(24,04,98,990)
Tax expense:		
Current tax	-	-
PROFIT/LOSS FOR THE PERIOD	(15,89,83,075)	(24,04,98,990)

**To**

**The Members of Portland Group Pty Limited**

**Report on the Financial Statements:**

We have audited the accompanying financial statement of **Portland Group Pty Limited** ('the Company') as at 31<sup>st</sup>, March 2013, the profit and loss account('Financial Statement') of the Company for the year ended on that date and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956('the Act') This responsibility included the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- 1) In the case of the balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2013;
- 2) In the case of the statement of profit and loss, of the **Loss** for the year ended on that date;

As required by Section 227(3) of the Act, we report that;

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance Sheet and statement of profit and loss account dealt with by this Report are in agreement with the books of accounts;
- d) In our opinion, the Balance Sheet and statement of profit and loss account comply with the Accounting Standards referred to in Subsection (3C) of Section 211 of the Companies Act, 1956, and;

**For SHENOY & KAMATH**

*Chartered accountants*

**(M RATHNAKAR KAMATH)**

*Partner.*

Membership No. 202841

Firm's Registration. No. 006673s

Bangalore

12<sup>th</sup> April, 2013

## Portland Group Pty Limited

(in ₹)

Balance Sheet as at	Note	As at March 31,	
		2013	2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	17,86,70,669	17,86,70,669
Reserves and surplus	2.2	12,20,87,412	15,79,04,766
		30,07,58,081	33,65,75,435
<b>NON-CURRENT LIABILITIES</b>			
Other long-term liabilities	2.3	21,78,07,531	4,07,00,012
		21,78,07,531	4,07,00,012
<b>CURRENT LIABILITIES</b>			
Trade payables		14,19,14,326	2,43,47,436
Other current liabilities	2.4	47,21,47,586	44,28,15,377
Short-term provisions	2.5	9,37,20,215	4,68,91,698
		70,77,82,127	51,40,54,511
		<b>122,63,47,739</b>	<b>89,13,29,958</b>
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Fixed assets			
Tangible assets	2.6	1,62,59,832	2,41,49,717
Intangible assets		-	-
Capital work-in-progress		3,97,826	-
		1,66,57,658	2,41,49,717
Non-current investments	2.7	34,80,95,947	34,80,95,947
Deferred tax assets, net		2,97,40,491	-
Long-term loans and advances	2.8	4,51,41,075	89,37,875
		42,29,77,513	35,70,33,822
<b>CURRENT ASSETS</b>			
Trade receivables	2.9	48,09,86,225	33,11,74,007
Cash and cash equivalents	2.10	22,98,28,835	13,95,11,500
Short term loans and advances	2.11	7,58,97,508	3,94,60,912
		78,67,12,568	51,01,46,419
		<b>122,63,47,739</b>	<b>89,13,29,958</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
ChairmanGavin Solsky  
CEO and Managing DirectorGautam Thakkar  
DirectorDave Gardiner  
DirectorJackie Korhonen  
DirectorAbraham Mathews  
DirectorBangalore  
April 12, 2013

(in ₹)

Profit and Loss Account for the	Note	Year ending March 31,	
		2013	2012
Revenues from business process management services		171,86,94,184	33,19,41,962
Other income	2.12	43,09,979	2,98,578
<b>Total Revenue</b>		<b>172,30,04,163</b>	<b>33,22,40,540</b>
<b>Expenses</b>			
Employee benefit expenses	2.13	136,57,14,061	23,19,32,177
Cost of technical sub-contractors	2.13	14,32,85,982	4,46,07,074
Travel expenses	2.13	8,59,69,631	60,87,059
Communication expenses	2.13	1,29,15,374	18,84,705
Professional charges	2.13	4,51,40,065	1,49,95,692
Office expenses	2.13	99,05,695	1,49,656
Power and fuel	2.13	12,66,530	-
Insurance charges	2.13	61,37,144	3,13,117
Rent	2.13	3,29,26,583	84,71,198
Depreciation and amortization expense	2.6	1,28,17,783	33,48,933
Other expenses	2.13	7,17,88,597	1,76,51,236
		<b>178,78,67,445</b>	<b>32,94,40,847</b>
<b>PROFIT BEFORE TAX</b>		<b>(6,48,63,282)</b>	<b>27,99,693</b>
Provision for taxation			
Current tax	2.14	3,57,51,404	1,54,58,338
Deferred tax	2.14	(6,51,12,919)	-
		(2,93,61,515)	1,54,58,338
<b>LOSS FOR THE YEAR</b>		<b>(3,55,01,767)</b>	<b>(1,26,58,645)</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

D. Swaminathan  
Chairman

Gavin Solsky  
CEO and Managing Director

Gautam Thakkar  
Director

Dave Gardiner  
Director

Jackie Korhonen  
Director

Abraham Mathews  
Director

Bangalore  
April 12, 2013

## Schedules to the financial statements for the year ended March 31, 2013

### Significant accounting policies and notes on accounts

#### Company overview

Portland Group Pty Ltd is a strategic sourcing and category management services provider. Portland Group Pty Ltd is a wholly owned and controlled entity of Infosys BPO Limited. The company leverages the benefits of service delivery globalization, process redesign and technology and thus drives efficiency and cost effectiveness into client's business processes and thereby improve their competitive position by managing their business processes in addition to providing increased value.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956 to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for SLA and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

##### 1.3 Revenue recognition

The company derives its revenues primarily from strategic sourcing and category management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The company presents revenues net of service taxes and value added taxes in its profit and loss account.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The company recognizes changes in the estimated amount of obligation for discount using cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the company's right to receive dividend is established.

##### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use before the balance sheet date. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Goodwill on amalgamation is tested periodically for impairment.

### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the company. Depreciation for assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the company for its use. Management estimates the useful lives for the various fixed assets as follows:

Computer equipment	Two years
Office equipment	Five years
Furniture and fixtures	Five years

### 1.7 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise. Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

### 1.8 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. The income tax provision for the interim period is made based on the best estimate of the annual average tax rate expected to be applicable for the full fiscal year.

### 1.9 Provisions and contingent liability

The company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.

#### 1.10 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.



**2 NOTES ON ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2013****2.1 SHARE CAPITAL**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
AUTHORISED		
Share Capital	17,86,70,669	17,86,70,669
ISSUED, SUBSCRIBED AND PAID UP		
Share capital		
Equity shares		
17,45,00,000 equity shares fully paid up	17,86,70,669	17,86,70,669
[Of the above, 17,45,00,000 equity shares are held by the holding company, Infosys BPO Limited]		
	<b>17,86,70,669</b>	<b>17,86,70,669</b>

**2.2 RESERVES AND SURPLUS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Foreign currency translation reserve	23,357	3,38,944
Balance in profit and loss account - opening	15,75,65,822	17,02,24,467
Add: Profit/ (Loss) during the period	(3,55,01,767)	(1,26,58,645)
Balance in profit and loss account - closing	12,20,64,055	15,75,65,822
	<b>12,20,87,412</b>	<b>15,79,04,766</b>

**2.3 OTHER LONG TERM LIABILITIES**

(in ₹)

Particulars	As at March 31,	
	2013	2012
Accrued salaries and benefits		
Bonus and incentives	21,78,07,531	4,07,00,012
	<b>21,78,07,531</b>	<b>4,07,00,012</b>

**2.4 OTHER CURRENT LIABILITIES**

(in ₹)

Particulars	As at March 31,	
	2013	2012
Accrued salaries and benefits		
Bonus and incentives	7,27,63,321	7,42,34,423
For other liabilities		
Provision for expenses	1,21,62,426	1,92,19,293
Withholding and other taxes	3,07,12,601	1,62,71,359
	11,56,38,348	10,97,25,075
Advances received from clients	35,65,09,238	33,30,90,302
	<b>47,21,47,586</b>	<b>44,28,15,377</b>

**2.5 SHORT TERM PROVISIONS**

(in ₹)

Particulars	As at March 31,	
	2013	2012
Provision for employee benefits		
Unavailed leave	4,85,78,007	2,32,66,008
Others		
Provision for		
Income taxes	3,56,84,998	1,55,11,307
SLA compliance	94,57,210	81,14,383
	<b>9,37,20,215</b>	<b>4,68,91,698</b>

Provision for SLA compliance

The provision for service level agreement compliance is based on estimates made by the management for on going contracts. In accordance with paragraphs 66 and 67 of the Accounting Standard 29, the movement in provision for service level agreement is given below.

(in ₹)

Particulars	As at March 31,	
	2013	2012
Balance at the beginning of the period	81,14,383	-
Additional provision made during the period	61,80,081	81,14,383
Provisions used during the period	-	-
Unused amount reversed during the period	48,37,254	-
Balance at the end of the period	<b>94,57,210</b>	<b>81,14,383</b>

Management believes that the aforesaid provision will be utilised within a year.

**2.6 FIXED ASSETS**

(in ₹)

Particulars	Original cost				Depreciation and amortization				Net book value	
	Cost as at April 01, 2012	Additions during the period	Deletions during the period	Cost as at March 31, 2013	As at April 01, 2012	Charge for the period	Deductions during the period	As at March 31, 2013	As at March 31, 2013	As at March 31, 2012
<b>Tangible Assets:</b>										
Office equipment	25,90,844	1,82,157	-	27,73,001	2,20,864	8,29,748	(20,092)	10,70,704	17,02,297	23,69,980
Computer equipment	85,49,568	38,07,495	-	1,23,57,063	18,60,275	71,71,604	(1,54,470)	91,86,349	31,70,714	66,89,293
Furniture and fixtures	1,63,58,238	12,36,760	-	1,75,94,998	12,67,794	48,16,431	(1,23,952)	62,08,177	1,13,86,821	1,50,90,444
	2,74,98,650	52,26,412	-	3,27,25,062	33,48,933	1,28,17,783	(2,98,514)	1,64,65,230	1,62,59,832	2,41,49,717
<b>Total</b>	<b>2,74,98,650</b>	<b>52,26,412</b>	<b>-</b>	<b>3,27,25,062</b>	<b>33,48,933</b>	<b>1,28,17,783</b>	<b>(2,98,514)</b>	<b>1,64,65,230</b>	<b>1,62,59,832</b>	<b>2,41,49,717</b>
Previous period	-	2,74,98,650	-	2,74,98,650	-	33,48,933	-	33,48,933	2,41,49,717	-

**2.7 NON CURRENT INVESTMENTS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
<b>Non current investments – at cost</b>		
<b>Trade (unquoted)</b>		
Investments in equity of subsidiaries		
Portland Procurement Services Pty Limited	34,80,95,947	34,80,95,947
	<b>34,80,95,947</b>	<b>34,80,95,947</b>

**2.8 LONG-TERM LOANS AND ADVANCES**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Advance Income tax	4,51,41,075	89,37,875
	<b>4,51,41,075</b>	<b>89,37,875</b>

**2.9 TRADE RECEIVABLES**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Other debts		
Unsecured		
Considered good	48,09,86,225	33,11,74,007
	<b>48,09,86,225</b>	<b>33,11,74,007</b>

**Provision for doubtful debts**

Periodically, the Company evaluates all customer dues to the Company for collectability. The need for provisions is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer as at the Balance Sheet date.

**2.10 CASH AND CASH EQUIVALENTS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Cash on hand	-	-
Balances with bank		
In current and deposit accounts	22,98,28,835	13,95,11,500
	<b>22,98,28,835</b>	<b>13,95,11,500</b>

The details of balances with banks as at March 31, 2013 and 2012 are as follows:

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Balances with scheduled banks		
<b>In current accounts</b>		
CITI Bank	10,06,34,625	-
Bank of New Zealand	54,705	12,46,75,113
	10,06,89,330	12,46,75,113
<b>In deposit account</b>		
National Australia Bank (NAB)	7,25,09,505	1,48,36,387
Australia and New Zealand Banking Group (ANZ)	5,66,30,000	-
	12,91,39,505	1,48,36,387
	<b>22,98,28,835</b>	<b>13,95,11,500</b>

**2.11 SHORT TERM LOANS AND ADVANCES:**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Unsecured, considered good		
Prepaid Expenses	41,81,729	19,43,913
Loans and advances to subsidiaries companies	6,90,92,904	3,75,16,999
	7,52,87,150	3,94,60,912
Interest Accrued but not due	6,10,358	-
	<b>7,58,97,508</b>	<b>3,94,60,912</b>

**2.12 OTHER INCOME**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Interest Income	32,71,595	-
Miscellaneous income	21,12,094	2,98,578
Exchange differences	(1,073,710)	-
	<b>43,09,979</b>	<b>2,98,578</b>

**2.13 EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Employee benefit expenses</b>		
Salaries and bonus excluding overseas staff expenses	135,48,93,650	22,95,34,494
Staff welfare	1,08,20,411	23,97,683
	<b>136,57,14,061</b>	<b>23,19,32,177</b>
<b>Cost of technical sub-contractors</b>		
Consultancy charges	14,32,85,982	4,46,07,074
	<b>14,32,85,982</b>	<b>4,46,07,074</b>
<b>Travel expenses</b>		
Overseas travel expenses	8,59,69,631	60,87,059
	<b>8,59,69,631</b>	<b>60,87,059</b>
<b>Communication expenses</b>		
Communication expenses	1,29,15,374	18,84,705
	<b>1,29,15,374</b>	<b>18,84,705</b>
<b>Professional Charges</b>		
Legal and professional charges	3,15,19,150	(2,63,300)
Auditor's remuneration		
audit fees	13,46,860	-
Recruitment and training expenses	1,22,74,055	1,52,58,992
	<b>4,51,40,065</b>	<b>1,49,95,692</b>
<b>Office expenses</b>		
Printing and stationery	34,22,940	48,998
Office maintenance	64,82,755	1,00,658
	<b>99,05,695</b>	<b>1,49,656</b>
<b>Power and fuel</b>		
Power and fuel	12,66,530	-
	<b>12,66,530</b>	<b>-</b>
<b>Insurance</b>		
Insurance	61,37,144	3,13,117
	<b>61,37,144</b>	<b>3,13,117</b>
<b>Rent</b>		
Rent	3,29,26,583	84,71,198
	<b>3,29,26,583</b>	<b>84,71,198</b>
<b>Other expenses</b>		
Consumables	4,19,02,539	71,23,603
Brand building and advertisement	33,29,456	-
Marketing expenses	23,09,500	2,82,160
Rates and taxes	2,00,04,649	86,63,852
Bank charges and commission	7,04,989	80,041
Postage and courier	3,75,575	1,00,228
Professional membership and seminar participation fees	23,31,787	-
Provision for doubtful debts	(122,491)	-
Other miscellaneous expenses	9,52,593	14,01,352
	<b>7,17,88,597</b>	<b>1,76,51,236</b>

**2.14 TAX EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Income taxes		
Current tax	3,57,51,404	1,54,58,338
Deferred tax	(6,51,12,919)	-
	<b>(2,93,61,515)</b>	<b>1,54,58,338</b>

**2.15 Quantitative details**

The Company is primarily engaged in strategic sourcing and category management services. The sale of such services cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

**2.16 Related party transactions**

List of related parties:

Name of the related party	Country	Holding as at	Holding as at
		March 31, 2013	March 31, 2012
Infosys BPO Limited	India	100%	100%

Name of Ultimate Holding Company	Country
Infosys Limited	India
Name of Fellow Subsidiaries	Country
Infosys BPO s.r.o **	Czech Republic
McCamish Systems LLC **	United States
Infosys BPO Poland Sp.z.o.o **	Poland
Portland Procurement Services Pty Ltd ***	Australia
Infosys Consulting India Limited*	India
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*	Australia
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*	Mexico
Infosys Technologies (China) Co. Limited ( "Infosys China") *	China
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brazil")*	Brazil

\* Wholly owned subsidiaries of Infosys Limited

\*\* Wholly owned subsidiaries of Infosys BPO Limited.

\*\*\* Wholly owned subsidiaries of Portland Group Pty Ltd

The details of the related party transactions entered into by the Company, for the year ended March 31, 2013 and 2012 are as follows:

(in ₹)

Particulars	Year ended March 31,	
	2013	2012
<b>Revenue transactions:</b>		
Purchase of services		
Infosys BPO Ltd	4,98,46,876	-
Purchase of shared services including facilities and personnel		
Portland Procurement Services Pty Ltd	2,03,835	-
Sale of services		
Infosys BPO Limited	6,01,65,758	-
Sale of shared services including facilities and personnel		
Portland Procurement Services Pty Ltd	3,02,81,183	1,15,51,015

Details of amounts due to or due from related party as at March 31, 2013 and 2012:

(in ₹)

Particulars	Year ended March 31,	
	2013	2012
<b>Loans &amp; advances given</b>		
Portland Procurement Services Pty Ltd	1,68,75,004	2,59,65,959
Infosys BPO Limited	-	1,15,51,015
<b>Loans &amp; advances taken</b>		
Portland Procurement Services Pty Ltd	35,65,09,238	33,91,14,158
<b>Debtors</b>		
Infosys BPO Limited	1,72,26,846	-
Portland Procurement Services Pty Ltd	5,22,17,900	-
<b>Creditors</b>		
Infosys BPO Limited	56,74,553	-
Portland Procurement Services Pty Ltd	13,02,99,514	60,23,861



## 2.17 Segment reporting

The company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the company. The company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

### Industry segments

For the years ended **March 31, 2013** and *March 31, 2012* :

	(in ₹)				
Particulars	FSI	MFG	RCL	ECS	Total
Revenues	<b>16,59,43,289</b>	<b>30,53,40,133</b>	<b>102,03,38,006</b>	<b>22,70,72,756</b>	<b>171,86,94,184</b>
	3,34,35,815	7,28,04,867	13,04,76,032	9,52,25,248	33,19,41,962
Identifiable operating expenses	<b>6,94,20,527</b>	<b>13,84,19,484</b>	<b>67,08,19,932</b>	<b>21,17,34,569</b>	<b>109,03,94,512</b>
	2,36,23,406	5,14,38,822	9,21,85,230	6,72,79,542	23,45,27,000
Allocated expenses	<b>7,25,24,169</b>	<b>13,14,85,269</b>	<b>37,45,32,874</b>	<b>10,61,12,838</b>	<b>68,46,55,150</b>
	92,23,141	2,00,82,943	3,59,91,312	2,62,67,518	9,15,64,914
Segmental operating profit	<b>2,39,98,593</b>	<b>3,54,35,380</b>	<b>(2,50,14,800)</b>	<b>(9,07,74,651)</b>	<b>(5,63,55,478)</b>
	5,89,268	12,83,102	22,99,490	16,78,188	58,50,048
Unallocable expenses					<b>1,28,17,783</b>
					33,48,933
Profit before other income					<b>(6,91,73,261)</b>
					25,01,115
Other income ,net					<b>43,09,979</b>
					2,98,578
Net profit/(loss) before tax					<b>(6,48,63,282)</b>
					27,99,693
Tax expense					<b>(2,93,61,515)</b>
					1,54,58,338
Loss for the period					<b>(3,55,01,767)</b>
					(1,26,58,645)

**Geographical segments**For the years ended **March 31, 2013** and *March 31, 2012* :

				(in ₹)
	North America	Europe	Others	Total
Revenues	-	6,86,782	171,80,07,402	171,86,94,184
	-	8,06,513	33,11,35,449	33,19,41,962
Identifiable operating expenses	-	-	109,03,94,512	109,03,94,512
	-	-	23,45,27,000	23,45,27,000
Allocated expenses	-	3,26,206	68,43,28,944	68,46,55,150
	-	2,22,474	9,13,42,440	9,15,64,914
Segmental operating profit	-	3,60,576	(5,67,16,054)	(5,63,55,478)
	-	5,84,039	52,66,009	58,50,048
Unallocable expenses				1,28,17,783
				33,48,933
Profit before other income				(6,91,73,261)
				25,01,115
Other income ,net				43,09,979
				2,98,578
Net profit/(loss) before tax				(6,48,63,282)
				27,99,693
Tax expense				(2,93,61,515)
				1,54,58,338
Loss for the period				(3,55,01,767)
				(1,26,58,645)

**2.18 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

Profit and Loss account	Year ended March 31,	
	2013	2012
Income from software services and products	171,86,94,184	33,19,41,962
Cost of revenue	153,63,42,595	31,69,17,772
GROSS PROFIT	18,23,51,589	1,50,24,190
Selling and marketing expenses	56,38,956	2,82,160
General and administration expenses	23,30,68,111	88,91,982
	23,87,07,067	91,74,142
OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION	(5,63,55,478)	58,50,048
Depreciation	1,28,17,783	33,48,933
OPERATING PROFIT/(LOSS)	(6,91,73,261)	25,01,115
Other income, net	43,09,979	2,98,578
PROFIT/(LOSS) BEFORE TAX	(6,48,63,282)	27,99,693
Tax expense:		
Current tax	(293,61,515)	1,54,58,338
LOSS FOR THE PERIOD	(3,55,01,767)	(1,26,58,645)

**To**

**The Members of Portland Procurement Services Pty Limited**

**Report on the Financial Statements:**

We have audited the accompanying financial statement of **Portland Procurement Services Pty Limited** ('the Company') as at 31<sup>st</sup>, March 2013, the profit and loss account('Financial Statement') of the Company for the year ended on that date and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956('the Act') This responsibility included the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- 1) In the case of the balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2013;
- 2) In the case of the statement of profit and loss, of the *profit* for the year ended on that date;

As required by Section 227(3) of the Act, we report that;

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance Sheet and statement of profit and loss account dealt with by this Report are in agreement with the books of accounts;
- d) In our opinion, the Balance Sheet and statement of profit and loss account comply with the Accounting Standards referred to in Subsection (3C) of Section 211 of the Companies Act, 1956, and;

*For* **SHENOY & KAMATH**  
*Chartered accountants*

**(M RATHNAKAR KAMATH)**  
*Partner.*  
Membership No. 202841  
Firm's Registration. No. 006673s

Bangalore  
12<sup>th</sup> April, 2013

# Portland Procurement Services Pty Limited

(in ₹)

Balance Sheet as at	Note	March 31, 2013	March 31, 2012
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	2.1	16,73,74,718	16,73,74,718
Reserves and surplus	2.2	25,06,03,554	18,44,46,039
		41,79,78,272	35,18,20,757
<b>CURRENT LIABILITIES</b>			
Trade payables	2.3	7,48,69,900	1,02,47,133
Other current liabilities	2.4	1,71,46,941	7,17,26,172
Short-term provisions	2.5	-	3,69,03,508
		9,20,16,841	11,88,76,813
		<b>50,99,95,113</b>	<b>47,06,97,570</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Trade receivables	2.6	-	9,51,08,529
Cash and cash equivalents	2.7	41,453	3,58,37,530
Short term loans and advances	2.8	50,99,53,660	33,97,51,511
		50,99,95,113	47,06,97,570
		<b>50,99,95,113</b>	<b>47,06,97,570</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

*D. Swaminathan*  
Chairman

*Gavin Solsky*  
CEO and Managing Director

*Gautam Thakkar*  
Director

*Dave Gardiner*  
Director

*Jackie Korhonen*  
Director

*Abraham Mathews*  
Director

Bangalore  
April 12, 2013

(in ₹)			
Profit and Loss Account for the	Note	Year ended March 31,	
		2013	2012
Revenues from business process management services		9,56,94,918	11,20,79,161
Other income	2.9	5,95,506	2,57,358
<b>Total Revenue</b>		<b>9,62,90,424</b>	<b>11,23,36,519</b>
<b>Expenses</b>			
Employee benefit expenses	2.10	7,02,49,082	9,27,80,088
Cost of technical sub-contractors	2.10	(1,64,190)	4,74,750
Travel expenses	2.10	(6,54,452)	41,15,666
Cost of software packages	2.10	1,14,714	3,31,691
Communication expenses	2.10	38,463	98,819
Office expenses	2.10	1,91,198	-
Power and fuel	2.10	1,45,849	2,06,233
Other expenses	2.10	55,19,093	74,11,470
		<b>7,54,39,757</b>	<b>10,54,18,717</b>
<b>PROFIT BEFORE TAX</b>		<b>2,08,50,667</b>	<b>69,17,802</b>
Provision for taxation			
Current tax	2.11	(2,07,68,021)	24,31,921
		<b>(2,07,68,021)</b>	<b>24,31,921</b>
<b>NET PROFIT AFTER TAX</b>		<b>4,16,18,688</b>	<b>44,85,881</b>
SIGNIFICANT ACCOUNTING POLICIES	1		
NOTES ON ACCOUNTS	2		

*D. Swaminathan*  
Chairman

*Gavin Solsky*  
CEO and Managing Director

*Gautam Thakkar*  
Director

*Dave Gardiner*  
Director

*Jackie Korhonen*  
Director

*Abraham Mathews*  
Director

Bangalore  
April 12, 2013

## Schedules to the financial statements for the quarter and year ended March 31, 2013

### Significant accounting policies and notes on accounts

#### Company overview

Portland Procurement Services Pty Ltd is a strategic sourcing and category management services provider. Portland Procurement Services Pty Ltd is a wholly owned and controlled subsidiary of Portland Group Pty Ltd. The company leverages the benefits of service delivery globalization, process redesign and technology and thus drives efficiency and cost effectiveness into client's business processes and thereby improve their competitive position by managing their business processes in addition to providing increased value.

#### 1 Significant accounting policies

##### 1.1 Basis of preparation of financial statements

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("GAAP") on accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises accounting standards as specified in rule 3 of the Companies (Accounting Standards) Rules 2006, and the relevant provisions of the Companies Act, 1956 to the extent applicable. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

##### 1.2 Use of estimates

The preparation of the financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, reported balances of assets and liabilities and disclosures relating to contingent assets and liabilities as of the date of the financial statements. Examples of such estimates includes computation of percentage of completion which requires the company to estimate the efforts expended to date as a proportion of the total efforts to be expended, provision for doubtful debts, future obligations under employee retirement benefit plans, provision for income taxes, provision for SLA and the useful lives of fixed assets and intangible assets.

Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

##### 1.3 Revenue recognition

The company derives its revenues primarily from strategic sourcing and category management services, on time-and-material, fixed-price, fixed-time frame and unit-price basis. Revenue on time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognised as unbilled revenues. Revenue from fixed-price, fixed-time frame contracts, where there is no uncertainty as to measurement and collectibility of consideration, is recognized as per the percentage of completion method. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved. Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue. Provision for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the company receives advances for its services, such amounts are reflected as advance received from clients until all conditions for revenue recognition are met. The company presents revenues net of service taxes and value added taxes in its profit and loss account.

The company accounts for volume discounts and pricing incentives to customers as a reduction of revenue based on the ratable allocation of the discount/incentive amount to each of the underlying revenue transactions that result in progress by the customer towards earning the discount/incentive. Also when the level of discount varies with increase in levels of revenue transactions, the company recognizes the liability based on its estimate of the customer's future purchases if it is probable that the criteria for the discount will not be met, or if the amount thereof cannot be estimated reliably. The company recognizes changes in the estimated amount of obligation for discount using cumulative catch-up approach. The discounts are passed on the customer either as direct payments or as a reduction of payments due from customer.

Profit on sale of investment is recorded on the transfer of title from the company and is determined as the difference between the sale price and the carrying value of the investment. Interest on deployment of surplus funds is recognised using time proportion method, based on underlying interest rates. Dividend income is recognized when the company's right to receive dividend is established.

#### 1.4 Expenditure

The cost of software user licenses purchased for rendering business process management services is charged to revenue when put to use. Lease under which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Such assets acquired are capitalized at fair value of the asset or present value of the minimum lease payments at the inception of the lease, whichever is lower. Lease payments under operating leases are recognised as an expense on a straight line basis in the profit and loss account over the lease term.

#### 1.5 Fixed assets, intangible assets and capital work-in-progress

Fixed assets are stated at cost, after reducing accumulated depreciation and impairment upto the date of the balance sheet. Direct costs are capitalized until the assets are ready for use and include financing costs relating to any borrowing attributable to acquisition or construction of those fixed assets which necessarily take a substantial period of time to get ready for their intended use. Capital work-in-progress includes the cost of fixed assets that are not yet ready for their intended use before the balance sheet date. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Goodwill on amalgamation is tested periodically for impairment.

#### 1.6 Depreciation

Depreciation on fixed assets is determined using the straight-line method based on useful lives of assets as estimated by the company. Depreciation for assets purchased/sold during the period is proportionately charged. Individual assets costing ₹5,000 or less are depreciated within a year of acquisition. Leasehold improvements are written off over the lower of the lease term or the useful life of the asset. Leasehold land is amortised over the lease period. Intangible assets are amortised over their useful life on a straight line basis commencing from the date the asset is available to the company for its use. Management estimates the useful lives for the various fixed assets as follows:

Computer equipment	Two years
Office equipment	Five years
Furniture and fixtures	Five years

#### 1.7 Foreign currency transactions

Revenue from overseas clients and collections deposited in bank accounts are recorded at the exchange rate as of the date of the respective transactions. Expenditure in foreign currency is accounted at the exchange rate prevalent when such expenditure is incurred. Disbursements made out of bank accounts are reported at a rate that approximates the actual monthly rate. Exchange differences are recorded when the amount actually received on sales or actually paid when expenditure is incurred is converted into Indian rupees. The exchange differences arising on foreign currency transactions are recognized as income or expense in the period in which they arise. Monetary assets and monetary liabilities denominated in foreign currency are translated at the exchange rate prevalent at the date of the balance sheet. The resulting difference is also recorded in the profit and loss account. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

#### 1.8 Income tax

Income taxes are computed using the tax effect accounting method, where taxes are accrued in the same period the related revenue and expenses arise. A provision is made for income tax for the period based on the tax liability computed, after considering tax allowances and exemptions. Provisions are recorded when it is estimated that a liability due to disallowances or other matters is probable.

The differences that result between the profit considered for income taxes and the profit as per the financial statements are identified, and thereafter a deferred tax asset or deferred tax liability is recorded for timing differences, namely the differences that originate in one accounting period and reverse in another, based on the tax effect of the aggregate amount being considered. The tax effect is calculated on the accumulated timing differences at the end of an accounting period based on prevailing enacted or substantively enacted regulations. Deferred tax assets in situation of unabsorbed depreciation and carry forward business losses exist, are recognised only to the extent that there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets, other than in situation of unabsorbed depreciation and carry forward business losses are recognized only if there is reasonable certainty that they will be realized. Deferred tax assets are reviewed for the appropriateness of their respective carrying values at each balance sheet date. The income tax provision for the interim period is made based on the best estimate of the annual average tax rate expected to be applicable for the full fiscal year.



### 1.9 Provisions and contingent liability

The company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a present obligation that cannot be estimated reliably or a possible or present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are made for all known losses and liabilities and future unforeseeable factors that may affect the profit on fixed-price business process management contracts.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.

### 1.10 Impairment of assets

Management periodically assesses using, external and internal sources, whether there is an indication that an asset (including goodwill) may be impaired. An impairment loss is recognised wherever the carrying value of an asset exceeds its recoverable amount. The recoverable amount is higher of the asset's net selling price and value in use i.e. the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. An impairment loss for an asset is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognized. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 1.11 Earnings per share

In determining earnings per share, the company considers the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. Diluted earnings per share are computed using the weighted average number of basic and dilutive common equivalent shares outstanding during the year, except where the result would be anti-dilutive. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date.

### 1.12 Employee Benefits

#### Compensated absences

The employees of the Company are entitled to compensated absences which are both accumulating and non-accumulating in nature. The expected cost of accumulating compensated absences is determined by an actuarial valuation based on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. Expense on non-accumulating compensated absences is recognised in the period in which the absences occur.

**2 NOTES ON ACCOUNTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013****2.1 SHARE CAPITAL**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
AUTHORISED		
Share capital	16,73,74,718	16,73,74,718
ISSUED, SUBSCRIBED AND PAID UP		
Share capital	16,73,74,718	16,73,74,718
	<b>16,73,74,718</b>	<b>16,73,74,718</b>

**2.2 RESERVES AND SURPLUS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Foreign currency translation reserve	2,57,83,664	12,44,837
Balance in profit and loss account - opening	18,32,01,202	17,87,15,321
Add: Profit During the period	4,16,18,688	44,85,881
Balance in profit and loss account - closing	22,48,19,890	18,32,01,202
	<b>25,06,03,554</b>	<b>18,44,46,039</b>

**2.3 TRADE PAYABLES**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Trade payables	7,48,69,900	1,02,47,133
	<b>7,48,69,900</b>	<b>1,02,47,133</b>

**2.4 OTHER CURRENT LIABILITIES**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Accrued salaries and benefits		
Salaries	-	58,13,486
Bonus and incentives	-	3,85,92,766
For other liabilities		
Provision for expenses	-	35,89,626
Withholding and other taxes	(2,71,937)	78,84,437
	(2,71,937)	5,58,80,315
Advances received from clients	1,68,75,004	1,57,66,492
Unearned revenue	-	79,365
	<b>1,71,46,941</b>	<b>7,17,26,172</b>

**2.5 SHORT TERM PROVISIONS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Provision for employee benefits		
Unavailed leave	-	1,77,28,289
Others		
Provision for		
Income taxes	-	1,91,75,219
	-	<b>3,69,03,508</b>

**2.6 TRADE RECEIVABLES**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Other debts		
Unsecured		
Considered good	-	9,51,08,529
	-	<b>9,51,08,529</b>

**Provision for doubtful debts**

Periodically, the Company evaluates all customer dues to the Company for collectability. The need for provisions is assessed based on various factors including collectability of specific dues, risk perceptions of the industry in which the customer operates, general economic factors, which could affect the customer's ability to settle. The Company normally provides for debtor dues outstanding for six months or longer as at the Balance Sheet date.

**2.7 CASH AND CASH EQUIVALENTS**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Cash on hand	-	-
Balances with bank		
In current and deposit accounts	41,453	3,58,37,530
	<b>41,453</b>	<b>3,58,37,530</b>

The details of balances with banks as at March 31, 2013 and 2012 are as follows:

Balances with scheduled banks	(in ₹)	
	As at March 31,	
	2013	2012
<b>In current accounts</b>		
Commonwealth bank	41,453	3,58,37,530
	<b>41,453</b>	<b>3,58,37,530</b>

**2.8 SHORT TERM LOANS AND ADVANCES:**

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
Unsecured, considered good		
Loans and advances to group companies	50,94,60,696	33,91,14,158
Prepaid Expenses	-	4,91,216
	50,99,53,660	33,96,05,374
Unbilled Revenue	-	1,46,137
	<b>50,99,53,660</b>	<b>33,97,51,511</b>

**2.9 OTHER INCOME**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Interest Income	6,06,728	-
Miscellaneous income	(11,222)	2,57,358
	<b>5,95,506</b>	<b>2,57,358</b>

**2.10 EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
<b>Employee benefit expenses</b>		
Salaries and bonus excluding overseas staff expenses	7,02,61,461	9,24,85,868
Staff welfare	(12,379)	2,94,220
	<b>7,02,49,082</b>	<b>9,27,80,088</b>
<b>Cost of technical sub-contractors</b>		
Consultancy charges	(1,64,190)	4,74,750
	<b>(1,64,190)</b>	<b>4,74,750</b>
<b>Travel expenses</b>		
Overseas travel expenses	(6,54,452)	41,15,666
	<b>(6,54,452)</b>	<b>41,15,666</b>
<b>Cost of software for own use</b>		
Cost of software for own use	1,14,714	3,31,691
	<b>1,14,714</b>	<b>3,31,691</b>
<b>Communication expenses</b>		
Communication expenses	38,463	98,819
	<b>38,463</b>	<b>98,819</b>
<b>Office expenses</b>		
Office maintenance	1,91,198	-
	<b>1,91,198</b>	<b>-</b>
<b>Power and fuel</b>		
Power and fuel	1,45,849	2,06,233
	<b>1,45,849</b>	<b>2,06,233</b>
<b>Other expenses</b>		
Consumables	3,79,335	48,151
Marketing expenses	(8,402)	1,16,295
Rates and taxes	51,07,164	50,34,300
Bank charges and commission	26,400	8,178
Postage and courier	-	16,693
Professional membership and seminar participation fees	14,596	-
Other miscellaneous expenses	-	21,87,853
	<b>55,19,093</b>	<b>74,11,470</b>

**2.11 TAX EXPENSES**

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Current tax		
Income taxes	(2,07,68,021)	24,31,921
	<b>(2,07,68,021)</b>	<b>24,31,921</b>

## 2.12 Quantitative details

The Company is primarily engaged in strategic sourcing and category management services. The sale of such services cannot be expressed in any generic unit. Hence, it is not possible to give the quantitative details of sales and certain information as required under paragraphs 5(viii)(c) of general instructions for preparation of statement of profit and loss as per revised Schedule VI to the Companies Act, 1956.

## 2.13 Related party transactions

List of related parties:

Name of the related party	Country	Holding as at	Holding as at
		March 31, 2013	March 31, 2012
Portland Group Pty Ltd#	Australia	100%	100%
<b>Name of Ultimate Holding Company</b>	<b>Country</b>		
Infosys Limited	India		
<b>Name of Fellow Subsidiaries</b>	<b>Country</b>		
Infosys BPO s.r.o **	Czech Republic		
McCamish Systems LLC **	United States		
Infosys BPO Poland Sp.z.o.o **	Poland		
Infosys BPO Limited *	India		
Infosys Consulting India Limited*	India		
Infosys Technologies (Australia) Pty Limited ( "Infosys Australia")*	Australia		
Infosys Technologies S.de R.L.de C.V. ("Infosys Mexico")*	Mexico		
Infosys Technologies (China) Co. Limited ( "Infosys China") *	China		
Infosys Tecnologia Do Brasil LTDA ( " Infosys Brazil")*	Brazil		

\* Wholly owned subsidiaries of Infosys Limited

\*\* Wholly owned subsidiaries of Infosys BPO Limited

# Portland Group Pty Ltd is wholly owned subsidiary of Infosys BPO Limited

The details of the related party transactions entered into by the Company, for the year ended March 31, 2013 and 2012 are as follows:

Particulars	(in ₹)	
	Year ended March 31,	
	2013	2012
Purchase of shared services including facilities and personnel Portland Group Pty Ltd	-	-
Sale of shared services including facilities and personnel Portland Group Pty Ltd	-	-

Details of amounts due to or due from related party as at March 31, 2013 and 2012:

Particulars	(in ₹)	
	As at March 31,	
	2013	2012
<b>Loans &amp; advances given</b>		
Portland Group Pty Ltd	37,91,61,182	33,91,14,158
<b>Loans &amp; advances taken</b>		
Portland Group Pty Ltd	1,68,75,004	1,57,66,492
<b>Debtors</b>		
Portland Group Pty Ltd	13,02,99,514	-
<b>Creditors</b>		
Portland Group Pty Ltd	7,48,69,900	1,01,99,467

## 2.14 Segment reporting

The company's operations primarily relate to providing business process management services to organizations that outsource their business processes. Accordingly, revenues represented along industry classes comprise the primary basis of segmental information set out in these financial statements. Secondary segmental reporting is performed on the basis of the geographical location of customers.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income in individual segments. These are set out in the note on significant accounting policies.

Industry segments at the company primarily comprise customers relating to financial services and insurance (FSI), manufacturing (MFG), enterprises in energy, utilities and telecommunication services (ECS) and retail, logistics, consumer product group, life sciences and health care enterprises (RCL). Revenue and identifiable operating expenses in relation to segments is categorized based on items that are individually identified to those segments while allocated expenditure is categorized in relation to the associated turnover of the segment. Expenses which form a significant component of total expenses are not specifically allocable to specific segments as the underlying services are used interchangeably. These expenses are separately disclosed as "unallocated" and adjusted only against the total income of the company. The company believes that it is not practical to provide segment disclosures relating to these costs and expenses, and accordingly these expenses are separately disclosed as unallocated and directly charged against total income. Fixed assets or liabilities contracted have not been identified to any reportable segments, as these are used interchangeably between segments. Accordingly no disclosure relating to total segment assets and liabilities are made.

Geographical segments are segregated based on the location of the customers, or in relation to which the revenue is otherwise recognized.

All direct costs are identified to its respective verticals/geographies on the basis of revenues from the respective verticals/geographies while unallocable cost consists of depreciation only.

### Industry segments

For the years ended **March 31, 2013** and *March 31, 2012* :

						(in ₹)
Particulars	FSI	MFG	RCL	ECS	Total	
Revenues	-	20,23,868	3,56,83,439	5,79,87,611	9,56,94,918	
	52,46,589	87,31,674	3,47,71,255	6,33,29,643	11,20,79,161	
Identifiable operating expenses	-	-	(72,24,830)	4,78,17,707	4,05,92,877	
	-	-	9,68,45,305	-	9,68,45,305	
Allocated expenses	-	(7,53,187)	3,21,84,430	34,15,637	3,48,46,880	
	4,01,330	6,67,917	26,59,778	48,44,387	85,73,412	
Segmental operating profit	-	27,77,055	1,07,23,839	67,54,267	2,02,55,161	
	48,45,259	80,63,757	(6,47,33,828)	5,84,85,256	66,60,444	
Unallocable expenses					-	
					-	
Profit before other income					2,02,55,161	
					66,60,444	
Other income ,net					5,95,506	
					2,57,358	
Net profit before tax					2,08,50,667	
					69,17,802	
Tax expense					(2,07,68,021)	
					24,31,921	
Profit for the period					4,16,18,688	
					44,85,881	

**Geographical segments**For the years ended **March 31, 2013** and *March 31, 2012* :

Particulars	North America	Europe	Others	Total
Revenues	-	-	<b>9,56,94,918</b>	<b>9,56,94,918</b>
	-	-	11,20,79,161	11,20,79,161
Identifiable operating expenses	-	-	<b>4,05,92,902</b>	<b>4,05,92,902</b>
	-	-	9,68,45,305	9,68,45,305
Allocated expenses	-	-	<b>3,48,46,855</b>	<b>3,48,46,855</b>
	-	-	85,73,412	85,73,412
Segmental operating profit	-	-	<b>2,02,55,161</b>	<b>2,02,55,161</b>
	-	-	66,60,444	66,60,444
Unallocable expenses				-
				-
Profit before other income				<b>2,02,55,161</b>
				66,60,444
Other income ,net				<b>5,95,506</b>
				2,57,358
Net profit before tax				<b>2,08,50,667</b>
				69,17,802
Tax expense				<b>(2,07,68,021)</b>
				24,31,921
Profit for the period				<b>4,16,18,688</b>
				44,85,881

**2.15 FUNCTION WISE CLASSIFICATION OF STATEMENT OF PROFIT AND LOSS ACCOUNT**

(in ₹)

Profit and Loss account	Year ended March 31,	
	2013	2012
Income from software services and products	9,56,94,918	11,20,79,161
Cost of revenue	6,93,21,370	10,00,37,018
GROSS PROFIT	2,63,73,548	1,20,42,143
Selling and marketing expenses	(8,402)	1,16,295
General and administration expenses	61,26,789	52,65,404
	61,18,387	53,81,699
OPERATING PROFIT BEFORE DEPRECIATION	2,02,55,161	66,60,444
Depreciation	-	-
OPERATING PROFIT	2,02,55,161	66,60,444
Other income, net	5,95,506	2,57,358
PROFIT BEFORE TAX	2,08,50,667	69,17,802
Tax expense:		
Current tax	(2,07,68,021)	24,31,921
PROFIT FOR THE PERIOD	4,16,18,688	44,85,881