

Infosys BPO at a Glance



We're trusted, collaborative and proven

Infosys BPO is an end-to-end outsourcing services provider, addressing your business challenges through integrated technology and business process outsourcing solutions. As your transformation partner, we unlock business value by applying proven process methodologies and business excellence frameworks to significantly reduce costs, enhance effectiveness and optimize business processes.

Fast facts*

161 clients

30 delivery centers
across **15** countries

31640+ employees
across **80** nationalities

*as on Mar 31st 2015



Catalyzing transformation

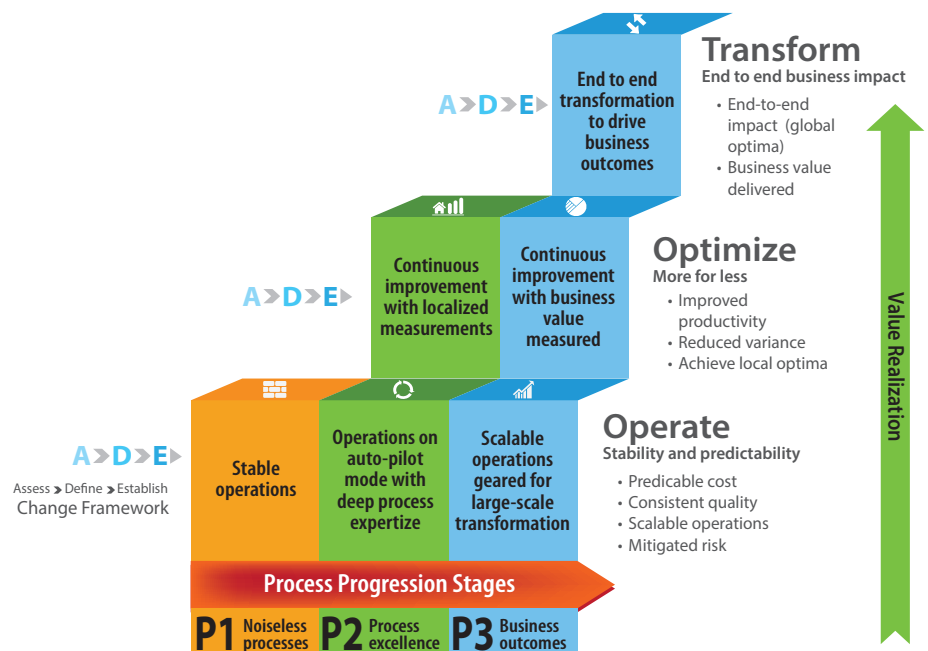
Our **Process Progression Model™ (PPM)** is a holistic model to transform business processes of our clients. PPM is woven into our operations and helps clients seamlessly traverse the stages of operate, optimize, and transform across business cycles. This enables them to fast-track their readiness for today's realities and tomorrow's opportunities.

The PPM journey

P1, Noiseless processes: Operational stability through predictable delivery

P2, Process excellence: Continuous improvements realized through optimization initiatives

P3, Business outcomes: Best-in-class operations through global process transformation



Simplifying complex processes

- Trade funds management in consumer packaged goods (CPG)
- Claims adjudication in healthcare
- SOX testing and compliance in financial services
- Engineering support in the heavy engineering and construction business

Enhancing value with tangible outcomes

- Sourcing optimization worth **\$123 million** for a telecom major
- Over **\$100 million** delivered as value to a major consumer products manufacturer
- Over **\$38 million** savings for a leading consumer electronics manufacturer through transformation projects
- Reduced approximately **35%** total cost of ownership for a large US retailer
- Increased free cash flow of **\$21.5 million** for a Fortune 100 insurer

Creating impact across industries

- **Financial Services and Insurance:** **1.8 million** corporate action notifications per annum
- **Manufacturing:** **20+ industry** segments served across six functions
- **Retail, CPG and Logistics:** Manage **410,361 SKUs** across 20 countries
- **Energy, Communications and Services:** Managing inventory of **155,511 circuits across 131 countries**

Delivering scale across functions

- **Finance and Accounting:** Process **25 million** invoices
- **Human Resources:** Work on **5.4 million** pay slips
- **Sales and Fulfillment:** Complete **\$80 billion** orders
- **Sourcing and Procurement:** Manage **\$92 billion** spend
- **Customer Service:** Cover **300 million** subscribers

Leading the curve

- **Leader and Star Performer** in 2013 Procurement Outsourcing PEAK Matrix™, Everest Group
- In the **Leaders Quadrant** of the Magic Quadrant for Comprehensive Finance and Accounting BPO, Gartner, Inc.
- In the **Winner's Circle** of the HfS Blueprint Report for Procurement Outsourcing (PO) Services, HfS Research
- In the **High Performers** quadrant of the HfS Blueprint Report for Mortgage Services BPO, HfS Research



Winning partnerships

- 2014 Outsourcing Excellence Award
- Best BPO Provider - Global Custodian Awards for Excellence 2013
- CFO Innovation Award 2013 - Best Payroll Vendor in Asia
- Winner of SSON Award for Excellence in shared services from 2010 -13

<p>Tim Connelly Partner, Investor Services, Brown Brothers Harriman</p> <p>"One of the things that we enjoyed about working with Infosys was that they could do BPO activities, but also technology or system activities where they could help us develop code or do quality control functions. Additionally, Infosys also has locations in different parts of the world."</p>	<p>Natasja Meeuwisse Director – Operations, Cisco</p> <p>"It was really from the get go that Infosys was able to demonstrate a true partnership, true innovative thinking, and bringing the right quality to the table."</p>	<p>Greg Lipper Vice President – Global Business Services, Staples</p> <p>"It has just been delightful to see the commitment that Infosys continues to deliver to this account and to our mutual interest. Infosys has invested time, resources, energy, and laid a foundation that is going to last for years and years to come."</p>
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About Infosys

Infosys is a global leader in consulting, technology, outsourcing and next-generation services. We enable clients, in more than 50 countries, to stay a step ahead of emerging business trends and outperform the competition. We help them transform and thrive in a changing world by co-creating breakthrough solutions that combine strategic insights and execution excellence. Visit www.infosys.com to see how Infosys (NYSE: INFY), with US\$ 8.7 billion in annual revenues and 176,000+ employees, is helping enterprises renew themselves while also creating new avenues to generate value.

Infosys BPO, the business process management subsidiary of Infosys, provides a broad range of enterprise and industry-specific services. We deliver transformational benefits to clients through our proprietary Process Progression Model™ (PPM). These benefits include cost reduction, ongoing productivity improvements and process reengineering.

Infosys®

For more information, contact infosysbpo@infosys.com

www.infosysbpo.com

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