

# **SKANSKA**

## Infosys BPO Poland selects a new Skanska building in Łódź

Infosys BPO Poland, a leading business process outsourcing company, is relocating its headquarters. From October 2012 over 1,000 Infosys specialists will be working in an ecological complex Green Horizon in the city of Łódź, which is Skanska's most recent development. In the lease of 11,500 sq.m Infosys was represented by the real estate consultant Cushman & Wakefield.

Łódź, 14 April 2011

Green Horizon, a modern and ecological class A office building, will be the only scheme with a LEED environmental certificate to be delivered in Łódź in 2012. Energy-efficient heating, ventilation, air-conditioning and lighting systems reducing energy consumption by 25% and materials offering low emissions of hazardous substances are only some of the ecological solutions applied to this development project by Skanska, the world's leading construction and development company.

"The main advantages of Green Horizon are its excellent location as well as great efficiency and flexibility of space arrangement. The LEED Gold certificate which is being sought for the building is a quality guarantee and confirmation that ecological technologies are employed to contribute to greater comfort of the building's users. We are proud of our cooperation with Infosys, which enjoys an established position on the world's market," says Waldemar Olbryk, Regional Director of Skanska Property Poland.

It is the first such development by the Swedish developer on the office market in Łódź and one of the first such schemes dedicated to the needs of the modern business services sector. The building has been designed to meet the specific needs of a BPO company which places great emphasis on security systems. According to its design, the complex will be divided into independent, restricted-access zones to provide top security standards for clients' information and data.

In the first phase of construction to be completed in October 2012, 19,000 sq.m of space will be delivered, 11,500 sq.m of which will be taken up by the Łódź branch of Infosys. Skanska's office in Łódź will also be relocated to Green Horizon. This seven-storey office building will total 33,000 sq.m of space. It will also have two levels of an underground car park with 395 parking spaces and a separate bicycle parking area.

The target capacity of the complex is approx. 2,000 employees. It was one of the main criteria of Infosys in selecting the developer's project. Infosys currently employs over 1,000 specialists in its Łódź centre. Due to the extension of its range of services to include increasingly advanced projects, the company intends to increase its staffing level to 1,400 within the next two years. Infosys BPO Poland is, therefore, the largest outsourcing centre in the region, providing services for clients from 24 European countries. At present, its specialists from the Łódź centre work in three different locations, which in the opinion of Krystian Bestry, European Delivery Head of Infosys BPO, causes logistical problems for the company.

"We have been looking for new headquarters for quite a time because of the dynamic development of the Łódź branch of Infosys BPO Poland. We wanted to find a location which



would allow us not only to consolidate all the departments of the company, but which would also prove sufficient for the centre's future business plans. Skanska's project meets the needs highlighted by Infosys BPO Poland. I must admit that the ecological nature of the Green Horizon project was also an asset," says Krystian Bestry, European Delivery Head of Infosys BPO.

Another feature of the Skanska scheme is its great flexibility which makes it possible to arrange leased space according to the tenant's specific business requirements. Green Horizon offers an open space layout thus creating favourable conditions for the development of team and project work, which is of particular importance to a BPO company.

Green Horizon is located by one of the main arteries in Łódź with excellent transport possibilities. Another advantage of the complex is its proximity to major academic centres, including the Management Faculty, the Economy and Sociology Faculty, and the Faculty of Law and Administration of Łódź University, with which Infosys BPO cooperates.

Cushman & Wakefield represented Infosys BPO Poland during the search for the new HQ location and negotiation of its lease terms.

"It's the largest lease on the office space market in Łódź in three years. Łódź is currently seen as an excellent location for investments by companies from the modern business services sector," says Krzysztof Misiak, Senior Negotiator, Office Space, Cushman & Wakefield.

#### **About Infosys BPO**

Infosys BPO Ltd. (www.infosysbpo.com), the Business Process Outsourcing subsidiary of Infosys Technologies, was set up in April 2002. Infosys BPO focuses on integrated end-to-end outsourcing and delivers transformational benefits to its clients through reduced costs, ongoing productivity improvements, and process reengineering. Infosys BPO operates in India, the Czech Republic, China, the Philippines, Poland, Mexico, USA and Brazil and as on March 31, 2011 employed approximately18,947 people. It closed FY 2010-11 with revenues of \$426.8 million.

#### **About Infosys Technologies Ltd.**

Many of the world's most successful organizations rely on the 1,30,820 people of Infosys to deliver measurable business value. Infosys provides business consulting, technology, engineering and outsourcing services to help clients in over 30 countries build tomorrow's enterprise. For more information about Infosys (NASDAQ: INFY), visit www.infosys.com

#### **About Skanska**

Skanska is one of the world's leading project development and construction groups with expertise in construction, development of commercial and residential projects and public-private partnerships. Based on its global green experience, Skanska aims to be the clients' first choice for Green solutions. The Group currently has 52,000 employees in selected home markets in Europe, in the US and Latin America. Headquartered in Stockholm, Sweden and listed on the Stockholm Stock Exchange, Skanska's sales in 2010 totaled SEK 122 billion. For more information about Skanska visit www.skanska.com

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recent filings, and actual results may differ materially from those projected by forward-looking statements. We may make additional written and oral forward-looking statements but do not undertake, and disclaim any obligation, to update them.

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