

# BRIDGING THE GAP

Going an Extra Mile on Contract Analysis

A leading, independent  
financial and legal analysis provider.



# CHALLENGES

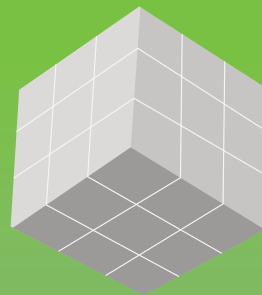
**Mandate:** Infosys BPM is required to analyze, extract and summarize the current services information from the offering memorandum and update in client database. Infosys BPM needs to release timely and fine-tuned analysis of covenants and structures to the client.

## Specific deliverables:

Timely delivery of deals to the client database with accuracy

Comparative analysis of deals in the market

Monitoring and updating pricing information of deals in client database



# SOLUTIONS

- ▶ Infosys BPM recruited a team of eight specialized contract lawyers having hands-on experience in capital market at their delivery centre in Pune
- ▶ Additional training on high-yield bonds and loans were provided to the attorneys
- ▶ Identified key segments to enable review of the entire contract and these segments were divided amongst the lawyers
- ▶ Initiated weekly call for escalations and knowledge sharing
- ▶ Created manuals & guidelines to standardize the review of contract and also for use in trainings
- ▶ Created a centralized knowledge repository of financial terms
- ▶ Created quality and production trackers along with weekly/monthly reports which were circulated regularly
- ▶ Additional activity of baselining the work product to identify the accurate TAT and quality of the products



# BENEFITS

- ▶ Creation of tailored reports of individual or multiple deals to compare and analyze the information
- ▶ Meeting market requirements by timely delivery of deals, also identification and suggesting critical sections to be reviewed for timely release of snapshot in the market
- ▶ Streamlining the entire review/abstraction process for the client along with multiple suggestions/ improvisations which were implemented to the client database
- ▶ Effective and fast review of documents gave leverage to the client attorneys to concentrate more on core functions
- ▶ A high accuracy rate of 99% of the overall work product ensured that the best content was available for review by client's customers



**99%**  
Accuracy Overall



Tailored Reports for  
Comparison & Analysis



Effective & Fast  
Review of Documents

For more information, contact [infosysbpm@infosys.com](mailto:infosysbpm@infosys.com)

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