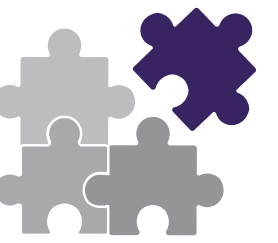


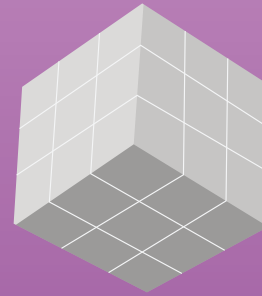
DESIGNING A ROBUST AND SMOOTH OBSOLETE-INVENTORY MANAGEMENT PROCESS

For a leading electronic components and enterprise computing solutions provider with presence across 80 countries.

CHALLENGES

The client faced the following major challenges:

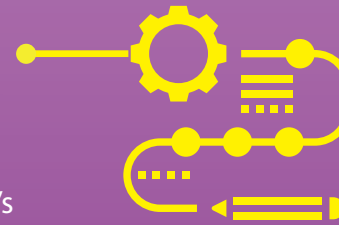
- 
- A large number of invoices to manage and local suppliers to work with
 - 260 in-system programming (ISP) circuits to be managed by 1 person
 - Threat from local sim cards carriers
 - High costs of Internet of Things (IOT)
 - Termination of obsolete circuits/unused circuits leading to a loss of over \$100k

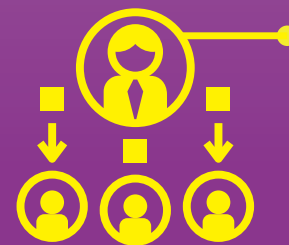


SOLUTIONS

The Infosys BPM team took the following steps:

GOVERNANCE PROCEDURE / PLAYBOOK CHANGES

- 
- ▶ Liaised with internal and external stakeholders, and understood the client's existing procedures
 - ▶ Established a process to identify and notify the responsible group and trigger the return procedure
 - ▶ Set up a new playbook for process and drew up a new procurement work flow for sourcing, invoices, and payments



SUPPLIERS

- ▶ Identified key circuits and sites to establish new strategy for sourcing
- ▶ Centralized the strategic sites for regional and global vendors
- ▶ Diminished the flow for invoicing and helped the client's financial team managing the payments
- ▶ For wireless solution and IOT, the centralization helped save millions of dollars

BENEFITS

Infosys BPM helped the client to create an untapped revenue stream, and also provided them with:



- ▶ Timely revision of supplier nuances
- ▶ Accurate selection of inventory
- ▶ Extended coverage for the obsolescence management program
- ▶ Additional intelligence to stock parts with demand / forecast
- ▶ Optimum inventory mix in warehouses



\$50 Mn
Savings through inventory



32%
Reduction in cost




20%
Increase in Regional Suppliers

For more information, contact infosysbpm@infosys.com

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