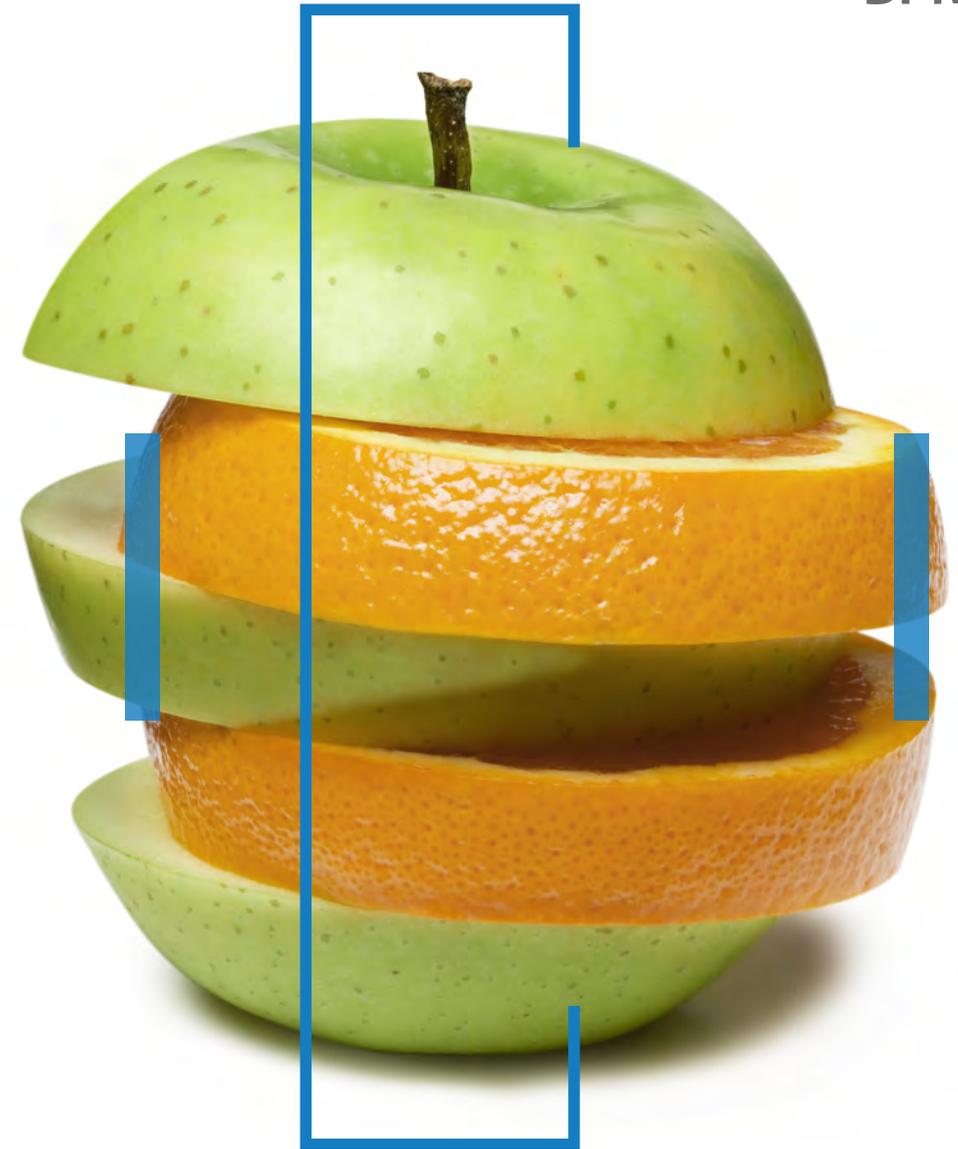


AN OFFER TOO GOOD TO BE REFUSED BY THE CLIENT

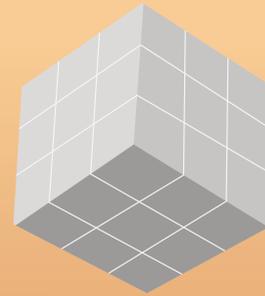
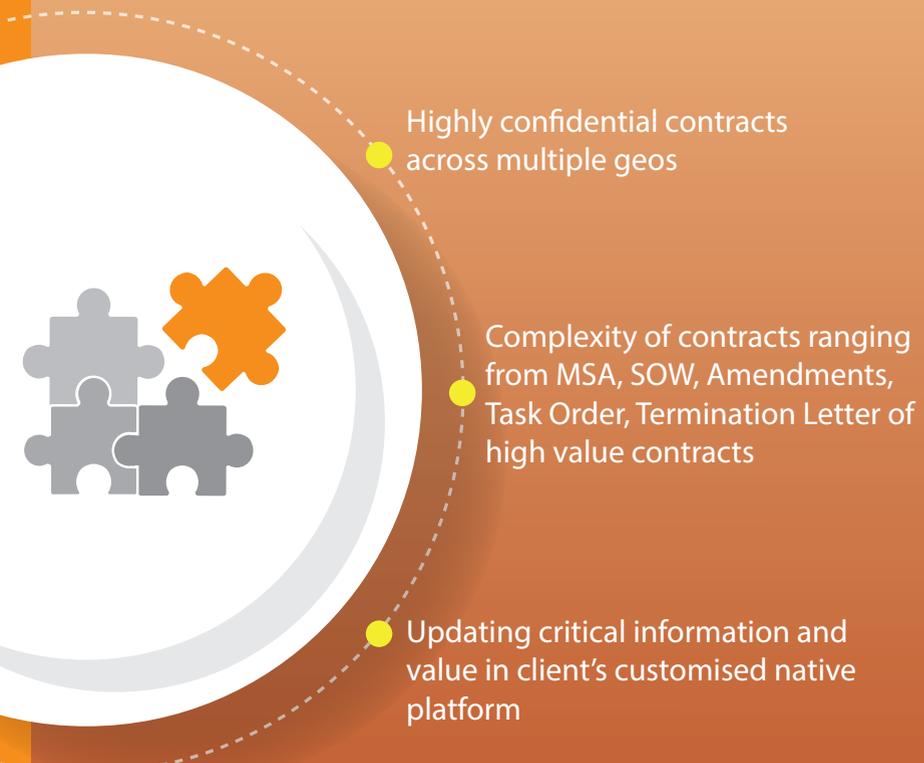
Infosys BPM foray in contract management for world's pharma pioneer, headquartered in London.

The client is one of the world's largest pharmaceutical companies.



CHALLENGES

The client looked out for a trusted partner to get support for below challenges:



SOLUTIONS

Infosys BPM HR sourced right-fit resources (multilingual and English-proficient) and placed in following geographies with centralized monitoring and supervision from India.

- Italy
- Belgium
- United States of America
- India

Key Objectives:

- ▶ Authoring contracts and drafting variation amendments
- ▶ Contract administration and task order renewals
- ▶ Contract redlining and risk assessment/gap analysis – creation of negotiation playbooks
- ▶ Contract signature processing and updating vendor information in the contract management platform



BENEFITS



- ▶ Centralized and customized workflows for each activity of contract administration in CLM implementation and Refined and streamlined the global contract operations process for the client.
- ▶ Customized workflow model: Addressed multiple expectations by stakeholders, ensuring availability of skill and knowledge, and ensuring proficiency in regional phases and complexities.
- ▶ Achieved 5% process improvements every year



5%
Process Improvements Year to Year



Centralized & Streamlined
Contract Operations



Proficiency Across Regional Nuances

For more information, contact infosysbpm@infosys.com

© 2020 Infosys Limited, Bengaluru, India. All Rights Reserved. Infosys believes the information in this document is accurate as of its publication date; such information is subject to change without notice. Infosys acknowledges the proprietary rights of other companies to the trademarks, product names and such other intellectual property rights mentioned in this document. Except as expressly permitted, neither this documentation nor any part of it may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, printing, photocopying, recording or otherwise, without the prior permission of Infosys Limited and/ or any named intellectual property rights holders under this document.

Infosysbpm.com

Stay Connected   

Infosys
BPM