

HOW DO I TAKE THE STING OUT OF SOFTWARE VENDOR INITIATED AUDITS?

High performing organisations adopt a coordinated and consistent approach to Software Asset Management (SAM) to enhance capability to manage and respond to vendor initiated audits.

Continued monitoring of software deployments validated against license entitlements will ensure that instances of software noncompliance across an organisation or associated entities are addressed and by producing strong evidence of a well-managed software asset estate, you may avoid vendor initiated audits.

How do you make an informed SAM decision based on your business objectives, current technology offerings and budget constraints?



ARE THESE CHALLENGES KEEPING YOU UP AT NIGHT?

Are you facing a significant increase in the number of software vendor initiated audits?

Is a large proportion of your time and resources consumed to defend software compliance audits?

Do you continue to face multi-million dollar license compliance penalties or "true-up" costs?

Is your reputation of a skilled professional and being a good corporate citizen under threat as the licensing position of any software vendor is not accurately known?

HOW DO I CHOOSE THE RIGHT SOFTWARE ASSET MANAGEMENT (SAM) SOLUTION AND POTENTIALLY AN IMPLEMENTATION PARTNER?



Robust Specifications

Requirements scoping both functional and technical



Evaluation Criteria

Scope engagement imperatives for quality, service, innovation, value for money, etc.



Live Vendor Presentation

Shortlist vendors for live demonstration of their SAM solution and value add offering



Award

Award to be based on a proof of concept (POC) for your organisation

BENEFITS

Well-managed software asset estate

Risks Mitigation re unlicensed software positions and vendor audit penalties

Optimise software utilisation and license pooling

'Rightsizing' licences of current users

Savings 12-18%+

Baseline data intelligence, compliance management and advice